Dear Student,

Welcome to our annual **Banking and Finance Event**, one of a number of major events we host during the year, covering a very wide range of career interests. Flip-book programmes for all events are available from our homepage ‘What’s On’ tab. Careers evenings, start-here sessions, employer-led skills sessions, employer presentations and our Events are listed in our web diary.

To make the most of the event, we recommend you:

- Study this programme to identify the firms you would particularly like to meet for graduate vacancies starting next Autumn and/or internships and other work experience opportunities next spring/summer.
- Search and save details of all firms’ vacancies by visiting VACANCIES & OPPORTUNITIES on our website.
- Consider attending other Careers Events such as **Graduate Schemes and Internships** on October 18, 1pm to 5.30pm and the **Engineering, Science & Technology** on 8 and 9 November 1pm to 6pm (different organisations each day) University Centre, or **Careers in Quantitative Finance** on 25 October 4.30 – 7pm, Centre for Mathematical Sciences.
- Look at our Career Sector webpages - a valuable source of industry information (eg. banking / financial services / financial management).
- Keep up to date with the latest news in this sector. One way to do this is by signing up for CamCareers, our targeted careers information email service. Do this via the Careers Service website www.careers.cam.ac.uk. CamCareers offers a range of information and choices. Competition for places will be as strong as ever so we suggest everyone considering this sector has one or two alternative career ideas for security.
- Do your research - employers regularly comment to us on the high number of poorly researched applications, and applications that are too generic. They find these easy to reject. Spend time on your chosen employers and make well researched, well targeted applications. Fewer, better applications are more likely to gain success through to the interview stage than simply applying to everything and anything.
- Make a note of the people you meet, you can mention them as first-hand sources of information in your covering letter if you decide to apply.
- Careers Advisers and the International Student Team will be available for quick queries.

Do come and talk to us – my colleagues and I can help answer most careers-related questions and help point you towards resources, information and events for any occupations not represented here today.

Do also make full and regular use of us. We are happy to help you at any stage whether you are very well informed or have no clue whatsoever what you want to do. Come and visit us at Stuart House and visit our website: [www.careers.cam.ac.uk](http://www.careers.cam.ac.uk)

Gordon Chesterman
Cambridge University Careers Service

is very grateful to

Schroders Investment Management

for sponsorship of the cloth bags given out to students at this event.

www.careers.cam.ac.uk
enquiries@careers.cam.ac.uk

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AB Bernstein

Equity Research

www.bernsteinresearch.com

Main Hall

Bernstein is the sell-side unit of the Alliance Bernstein Global asset management group. We are widely recognised as Wall Street's premier sell-side equity research and brokerage firm, with a global platform that spans the U.S., Europe, and Asia. Bernstein’s research is ranked #1 by clients for overall quality, best original research, and willingness to challenge management. Each year, we welcome some of the best and brightest people to our offices as summer interns and Associates.

Training: We make a strong commitment to Associate development, and give you opportunities to rapidly gain visibility and incremental responsibility. While our culture is intellectually rigorous, it is also very collegial and fun – Associates participate in a range of activities including philanthropy, development and leadership programs, social events, mentoring and annual on- and off-sites.

Graduate recruitment:

Vacancies: We are looking for 1 to 3 Research Associates to join us. We look for consummate team players who seek a highly rigorous and collegial environment for their development. Research associates often advance to senior research associate positions and/or go on to graduate school.

Recruitment criteria: We generally prefer students reading economics, engineering or the sciences, or with some prior exposure to accounting and finance, but we consider strong students across all disciplines.

Application process: Please email Caroline Hemmings at ukresearchopenings@bernstein.com, including details of your course and expected graduation date.

Opening date: Wednesday 11 October 2017
Closing date: Friday 3 November 2017
Applications are assessed continuously.

Expected hiring offices: London

Internship programme/work experience:

Opportunities: 10 week Summer Internship programme open to penultimate year students, starting July 2018.

Application process: Please email your CV and cover letter to ukresearchopenings@bernstein.com.

Opening date: Wednesday 11 October 2017
Closing date: Friday 3 November 2017
Applications are assessed continuously.

Contact: Caroline Hemmings 0207 170 5065 caroline.hemmings@bernstein.com

Alta Advisers Ltd

Investment Adviser to a Philanthropic European Family

Cormack Room

Alta Advisers, a London-based investment advisory firm, has a single client: a high-net-worth and philanthropic European family. We are looking for highly motivated graduates to join us as investment analysts. For those interested in investing, this position is a job unlike any other. In contrast to more narrowly defined positions in the City, our analysts gain exposure to a variety of asset classes and interact with the world's best investment managers. We advise on a globally diversified portfolio, including public equities, private equity, real estate, hedge funds, fixed income, and natural resources. Alta's expertise lies in identifying and working with the world’s top investors. Our investment process typically involves meeting fund managers, analysing their investment strategy, and assessing their performance.

Training: Analysts have the opportunity to work closely with the Chief Investment Officer and the asset class heads. Together, the 14 investment professionals identify new managers, evaluate investment ideas, and monitor the existing portfolio. From the outset, you will participate in meetings with investment managers, contribute to investment discussions, and travel globally with the team. In addition to an exceptional learning environment, you will be supported through the CFA qualification.

Graduate recruitment:

Vacancies: Investment Analysts: 1 - 2

Recruitment criteria: Min 2.1 any discipline. Good communication skills, extensive research capabilities, highly numerate. Energy, initiative, humour, and a strong interest in investment.

Application process: CV and cover letter to cv@altaadvisers.co.uk, please include the reference CMCB17 in the subject of your application.

Opening date: Open
Closing date: 20 October 2017
Applications are assessed continuously.

Expected hiring offices: London

Contact: Victoria Onabolu 020 7590 5010 victoria@altaadvisers.co.uk
Aon

Professional services - risk, retirement and health
http://www.aonearlycareers.co.uk/
Main Hall

Aon is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance. We employ people with the right skills and attitude to help our clients.

Training: Launch programme supports your role and the objectives of the Stream you join. It will give fantastic opportunities to grow your business knowledge through industry qualifications, professional skills and relationships, enabling you to advance your development. As you build a successful career, you'll be prepared for a client-facing role, become a technical specialist and advise clients on our market-leading products.

Graduate recruitment:
  Vacancies: Actuarial consulting – general insurance and pensions; investment consulting; insurance, reinsurance and risk management; health & benefits broking and consulting; global risk consulting - captive solutions; talent, rewards and performance consulting; inpoint solutions groups - insurance strategy consultants
  Recruitment criteria: 2:1, any discipline
  Application process: Online application and testing, online video interview, assessment centre. Follow up interview - if necessary
  Opening date: September 2017
  Closing date: December 2017
  Applications are assessed continuously.
  Expected hiring offices: Birmingham, Bristol, Epsom, Edinburgh, Farnborough, Glasgow, Leeds, London, St Albans, Gibraltar, Malta, Guernsey, Dublin

Internship programme/work experience:
  Opportunities: Actuarial consulting – general insurance and pensions; investment consulting; insurance, reinsurance and risk management; health & benefits broking and consulting; inpoint solutions groups - insurance strategy consultants
  Application process: Online application and testing; online video interview; assessment centre(not necessary for pipeline interns)
  Opening date: September 2017
  Closing date: January 2017
  Applications are assessed continuously.

Opportunities for first years: Summer Intern

Contact: Aon Early Careers Team
020 7086 3298  graduates@aon.co.uk

Ardian Investment UK Ltd

www.ardian.com
Main Hall

Ardian is an independent private investment company with assets of US$60bn managed or advised across Europe, North America and Asia. Ardian services the needs of clients such as pension funds, government agencies, insurance companies and high net worth individuals, through our different investment activities such as Funds of Funds, Private Debt, Ardian Buyout (including Mid Cap Buyout Europe & North America, Expansion, Growth and Co-Investment), Infrastructure, Real Estate and Mandates but also through our support functions. We have 460+ employees working in 12 countries. At Ardian we work towards the same goal: excellence in everything we do. We are looking for dynamic individuals with diverse skills in order to support our growth and prepare for the future.

Training: As an investment business, our most important investment of all is the one we make in our people. We are committed to providing the necessary support to enable talented individuals develop into exceptional professionals. Joining Ardian as an intern will allow you to understand how our business functions at all levels and may lead to an opportunity for permanent hire.

Graduate recruitment:
  Vacancies: Graduate opportunities in private equity investment, investor relations, legal, fund finance and risk.
  Recruitment criteria: Any discipline (either completed or due to be completed), achieving a minimum of 2:1. Prior relevant internship experience is preferred.
  Application process: Applicants should send their CV and covering letter to HR: ARDIANUKHR@ardian.com, mentioning department you would prefer to work.
  Closing date: We recruit throughout the year.
  Applications are assessed continuously.

Contact: Human Resources
ARDIANKHR@ardian.com
Arma Partners LLP
CMT M&A and corporate finance advisors
www.armapartners.com
Cormack Room
Arma Partners is a leading independent investment banking firm focused exclusively on providing corporate finance and M&A advisory services to Communications, Media and Technology (CMT) companies with a global presence across Europe, US, Israel and Asia. Since our inception eleven years ago, we have advised on over 100 transactions worth in excess of $15 billion in aggregate. The firm’s partners were previously senior members of the CMT Investment Banking and M&A groups in top tier investment banks. Headquartered in London, we also have offices in Munich and NY.

Training: First two week training programme: in-house training including Trading & Transaction Comps, Excel, Templates and Precedents, Financial Training, LBO Modelling. Arma Academy: in house learning opportunities CapIQ, Gartner, Mergermarkets

Graduate recruitment:
Vacancies: 3 - 4 interns per intake (4 intakes per year: January, March, July and September) We are currently hiring for the January and March 2018 intakes. Internships are 6 months in duration and the candidates must be graduated and looking for full time work.

Recruitment criteria: Final year students who have studied subjects including finance, economics, engineering, mathematics, accounting, business administration (core subjects including corporate finance, market finance etc.) A strong drive to progress as M&A bankers and with a genuine interest for the CMT sectors.

Application process: Email recruitment@armapartners.com with your CV. Successful candidates will be invited to interview on a Saturday in November 2017.

Opening date: 01 October 2017
Closing date: 23 October 2017
Applications assessed after the closing date.

Expected hiring offices: The Shard, London Bridge

Contact: Elizabeth Godsmark
02071513908
egodsmark@armapartners.com

Baillie Gifford
Investment Management Firm
www.bailliegifford.com
Main Hall
Baillie Gifford was established as an investment management partnership over 100 years ago. Today, with more than 950 people based in Edinburgh, we are a leading independent global investment management business with over £150 billion under management. We look to buy stakes in companies that have the potential to grow significantly over the long-term – and our track record has proved our ability to seek out and invest in businesses that change the way the world looks - Amazon, Alphabet (Google), Tesla, Facebook, TripAdvisor, Alibaba and Ocado. In other words, we put a high value on innovative thinkers – and that’s as true of our colleagues just as much as the companies we work with.

Training: Comprehensive and structured induction for all programmes, as well as mentors and ongoing on-the-job training. Opportunity of a huge variety of soft skills training courses, as well as study for professional qualifications, e.g. the Chartered Financial Advisor on the Investment Management Programme for which we provide tutoring, course materials and study leave.

Graduate recruitment:
Vacancies: Investment management training programme, business operations training programme, application development training programme and technical infrastructure training programme.

Recruitment criteria: Any discipline - investment management and business operations programmes. Application development and technical infrastructure - interest/background in IT. Postgraduate applications for investment management and application development welcome.

Application process: Short online application form, attaching your CV and cover letter.

Opening date: 01 September 2017
Closing date: 15 December 2017 for Investment Management
Applications are assessed continuously.

Expected hiring offices: Edinburgh

Internship programme/work experience:
Opportunities: Summer - business operations and application development.
Application process: Complete a short online application form covering your educational history and some competency skills.

Opening date: January 2018
Closing date: February 2018
Applications are assessed continuously.

Contact: graduates@bailliegifford.com
Bain Capital Credit
A Leading Global Credit Investment Fund
www.baincapitalcredit.com
Main Hall
Bain Capital Credit (formerly Sankaty Advisors), an independently managed affiliate of Bain Capital, is a leading global credit specialist with approximately $33 billion in assets under management. We invest across the full spectrum of credit strategies, including leveraged loans, high-yield bonds, distressed debt, private lending, structured products, non-performing loans (NPLs) and equities. Founded in 1998, Bain Capital Credit has organically grown into a global organization of more than 230 employees operating from a network of offices including Boston, Chicago, New York, London, Dublin, Hong Kong, and Melbourne.

Training: During the 10-week programme, Summer Analysts will have two rotations within our team. We follow an apprenticeship model and the training continues with ongoing coaching from all levels within the Bain Capital Credit team.

Graduate recruitment:
Vacancies: We are only recruiting for our internship programme. Please contact us to find out when we may be recruiting for full-time graduate roles.
Applications are assessed continuously.

Expected hiring offices: London Only

Internship programme/work experience:
Opportunities: 10-week Summer Analyst programme, in London, with the potential for a full-time offer for 2019 start. Analysts are exposed to a broad set of situations and credits and develop skills as a value-added investor, working as an integral part of a 4-6 person team, gaining responsibility from day one.
Application process: CV and cover letter via email to LondonRecruiting@baincapital.com
Opening date: 2 October 2017
Closing date: 4 November 2017
Applications are assessed continuously.

Opportunities for first years: Internships are geared towards penultimate and final year students only.
Contact: Francina Mendoza
020 7514 5292
fmendoza@baincapital.com

Bank of America Merrill Lynch
www.baml.com/campusEMEA
Hicks Room
With a presence in Europe, the Middle East and Africa, we combine local knowledge and global expertise to offer services to global corporate and investment banking, and global markets clients. It’s through our diversity that we bring our clients across the world different perspectives and experiences. We’re focused on an inclusive workplace where all employees can be themselves, achieve personal success and contribute to the responsible growth. We are guided by a common purpose to help make financial lives better through the power of every connection. We deliver this through a strategy of responsible growth and environmental, social and governance leadership. Through ESG, we drive growth—investing in the success of employees, develop communities, foster economic mobility and address society’s challenges.

Training: Analysts will have the opportunity to travel to the US for line of business specific training.

Graduate recruitment:
Vacancies: Full Time graduate programmes
Recruitment criteria: Candidates who can demonstrate a high standard of academic, professional and extracurricular skills partnered with integrity, teamwork and leadership ability are of interest for our programmes.
Application process: Two-stage online application. Successful applicants will be invited to an assessment centre.
Opening date: August 2017
Closing date: 26 October 2017
Applications are assessed continuously.

Expected hiring offices: London, Chester, Ireland, various European locations

Internship programme/work experience:
Opportunities: We offer a variety of summer internships.
Application process: Two-stage online application. Successful applicants will be invited to an assessment centre.
Opening date: August 2017
Closing date: 23 November 2017
Applications are assessed continuously.

Opportunities for first years: Various insight programmes including Spring Insight week around Easter time.
Contact: Junior Talent
020 7996 3528
juniortalentemea@baml.com
Barclays Investment Bank
joinus.barclays.com/emea
Main Hall
Our Investment Bank provides financial advisory, capital raising, financing and risk management services to corporations, governments and financial institutions worldwide. Our work makes it possible for capital to move between investors and those who need it. It paves the way for businesses to expand, new infrastructure to be built, and bright ideas to become world-changing innovations. In this way, we contribute to economic growth and help millions of people to realise their ambitions. With over 325 years of history and expertise, Barclays operates in over 30 countries and employs approximately 130,000 people. We’re a bank with a strong platform for growth, bringing dynamic progress, change and a sense of purpose to every area of our business.

Training: Those joining can expect immediate responsibility. Collective challenges and inspiring collaborations will expand their minds, while ongoing training will turn fledgling ideas into groundbreaking concepts, providing the expertise that drives the bank and profession as a whole.

Graduate recruitment:
Vacancies: Banking (capital markets, corporate finance, mergers and acquisitions and financial institutions group), markets (sales, trading and structuring, trade capture team and qa), research (credit research, equity research, macro research)
Recruitment criteria: Any discipline. A commercial outlook, curious nature, ambition.
Application process: https://joinus.barclays/emea/application-and-selection/
Opening date: 12 September
Closing date: We encourage early applications - assessed continuously.
Expected hiring offices: London and various offices across the EMEA region.

Internship programme/work experience:
Opportunities: Spring, Summer & Off-cycle. You’ll learn from our people, while working on live deals and real business challenges. You may also take a significant step towards securing a full time opportunity with us.
Application process: https://joinus.barclays/emea/application-and-selection/
Opening date: 12 September
Closing date: We encourage early applications - assessed continuously.
Opportunities for first years: 1-week Spring Insight Programme,
Contact: Christina Kerr 0203 134 6926 christina.kerr@barclays.com

Barclays
www.joinus.barclays.com
Main Hall
Barclays is a transatlantic consumer and corporate bank offering products and services across customer banking solutions, business banking, corporate banking, cards and wealth management, with a strong presence in our two home markets of the UK and the US. Healthy economies need innovative banks to help transform and drive social progress. At Barclays, we encourage fresh ideas that support our communities, businesses and clients. With over 325 years of history and expertise in banking, Barclays operates in over 40 countries and employs approximately 85,000 people.

Training: Those joining can expect immediate responsibility. Collective challenges and inspiring collaborations will expand their minds, while ongoing training will turn fledgling ideas into groundbreaking concepts, providing the expertise that drives the bank and profession as a whole.

Graduate recruitment:
Vacancies: Business banking, cards, corporate banking, customer banking solutions, functions, technology and wealth.
Recruitment criteria: Barclays offers a wealth of opportunities for students from any discipline. All they need is a commercial outlook, curious nature, and the ambition to help Barclays become the best bank it can be.
Application process: For details please visit https://joinus.barclays/emea/application-and-selection/
Opening date: 12 September
Closing date: We encourage early applications
Applications are assessed continuously.
Expected hiring offices: London, Midlands, North West, Scotland and Europe

Internship programme/work experience:
Opportunities Business & corporate banking, cards, customer banking solutions, functions, technology and wealth.
Application process: For details of our application process please visit https://joinus.barclays/emea/application-and-selection/
Opening date: 12th September
Closing date: We encourage early applications
Applications are assessed continuously.
Opportunities for first years: a range for those seeking careers in areas as per internships above.

Contact: Christina Kerr 0203 134 6926 christina.kerr@barclays.com
BDO LLP
Accountancy/business advisory firm
www.bdograduaterecruitment.co.uk/Contact-us
Cormack Room

BDO are the leading accountancy and business advisory firm, aimed at mid-market businesses. We work with AIM listed companies, Financial Services, Healthcare, Leisure and Hospitality, Retail, Manufacturing Companies, Growing Technology and Media companies and many more including Not for Profit, Public Sector, Real Estate and Professional Services, both in the UK and internationally.

Training: BDO gives graduates all the training they need to attain their professional qualifications, along with extensive practical experience that includes on-site client work. The firm provides constant support to make sure graduates are never out of their depth. Let us pay for your training and we’ll unleash your talents. Depending on what route you take you will get the opportunity to study for either an ACA, ACCA, CFA, CTA.

Graduate recruitment:
Vacancies: Around 200 Graduate positions across the following business streams: Audit, Tax, Financial Services and Advisory.
Recruitment criteria: 2:2 and above or equivalent 3 A Levels A*-C any subject (excluding General Studies) & A* - C for GCSE English language & maths.
Application process: Application Form, Online Tests, Video Interview, Assessment Day.
Opening date: Mid September
Closing date: May 2018
Applications are assessed continuously.

Internship programme/work experience:
Opportunities: We offer a 6 week Internship Programme for around 50 penultimate year students, offering insight into our business and culture. You’ll be given a real taste of life at the heart of the firm, working on interesting projects alongside trainees and experienced professionals.
Application process: As above.
Opening date: Mid September
Closing date: May 2018
Applications are assessed continuously.

Contact: Student Recruitment Team
020 7893 2864
student.recruitment@bdo.co.uk

Blackstone Group
Asset Management & Private Equity
www.blackstone.com
Cormack Room

Blackstone is one of the world’s leading investment firms. We seek to create positive economic impact and long-term value for our investors, the companies we invest in, and the communities in which we work. We do this by using extraordinary people and flexible capital to help companies solve problems. Our asset management businesses, with over $371 billion in assets under management, include investment vehicles focused on private equity, real estate, public debt and equity, non-investment grade credit, real assets and secondary funds, all on a global basis. Further information is available at www.blackstone.com. Follow Blackstone on Twitter @Blackstone.

Graduate recruitment:
Opening date: September
Applications are assessed continuously.

Contact: Kerry Conning
recruitingeurope@blackstone.com
BNP Paribas

Investment bank

www.graduates.bnpparibas.com

Cormack Room

BNP Paribas Corporate & Institutional Banking (CIB) is one of the world’s leading investment banks. Part of the BNP Paribas Group, a financial institution with solid foundations, we help our corporate and institutional clients to intelligently meet their capital needs.

With operations in 75 countries and an award-winning reputation, we have the scale and scope to accommodate your ambition. We look after our people too - with strong support networks, excellent development opportunities and a real commitment to work-life balance.

Training: Programmes commence with a formal induction involving technical and business skills training as well as networking opportunities. Following this, candidates have access to our bespoke Global Markets Academy which comprises modules that are designed and run by the business. All candidates receive on-the-job training and have recourse to our e-learning platform.

Graduate recruitment:

Vacancies: Graduate Programme: approx. 140 roles.

Recruitment criteria: Any discipline, in particular: mathematics, engineering, science, computer science, finance- economics, languages.

Application process: Direct application via earlycareers.bnpparibas.com. CV Screen, Psychometric Tests, Video Interview, Assessment Centre/Face to face Interviews.

Opening date: September 2017

Closing date: Depends on the vacancy

Applications are assessed continuously.

 fingertips: London, Paris

Internship programme/work experience:

Opportunities: Summer Internships: 10-12 weeks, highly interactive and include formal training, workshops, speaker series and networking events.

Application process: Direct application via earlycareers.bnpparibas.com. CV Screen, Psychometric Tests, Video Interview, Assessment Centre/Face to face Interviews.

Opening date: September 2017

Closing date: Depends on vacancy

Applications are assessed continuously.

Opportunities: 10 - 12 weeks, highly interactive and include formal training, workshops, speaker series and networking events.

Application process: Direct application via earlycareers.bnpparibas.com. CV Screen, Psychometric Tests, Video Interview, Assessment Centre/Face to face Interviews.

Opening date: September 2017

Closing date: Depends on vacancy

Applications are assessed continuously.

Opportunities for first years: Spring Insight Week: designed to provide an introduction to Global Markets and a stepping stone to a summer internship.

BNY Mellon

Investments Company

www.bnymellon.com

Main Hall

For over 230 years, the people of BNY Mellon have been at the forefront of finance and safeguards nearly one-fifth of the world’s financial assets. BNY Mellon remains one of the safest, most trusted and admired companies. Everyday our employees make their mark by helping clients better manage and service their financial assets around the world. Whether providing financial services for institutions, corporations or individual investors, clients count on the people of BNY Mellon across time zones and in 35 countries and more than 100 markets. It's the collective ambition, innovative thinking and exceptionally focused client service paired with a commitment to doing what is right that continues to set us apart.

Training: At BNY Mellon, the Summer Analyst Program (SAP) provides students with a well-rounded, rewarding 10-week experience. You’ll be challenged and inspired as you collaborate and drive diverse projects while developing your knowledge and technical skills. The SAP is designed to give participants an inside look into what it’s like to work for a competitive, global financial services organization. With training and projects specifically chosen to both challenge and provide growth opportunities.

Internship programme/work experience:

Opportunities: c.30 roles on the Summer Analyst Program. Successful candidates will be offered opportunities to come back onto a returning internship, direct hire or position our graduate Emerging Leaders Program 2019.


Opening date: 25 September 2017

Closing date: 1 December 2017

Applications are assessed continuously.

Opportunities for first years: As above

Expected hiring offices: London, Manchester, Dublin, Wrocsaw.

Contact: Neha Chaudhary
0207 1633 870
neha.chaudhary@bnymellon.com
BP plc (Integrated Supply and Trading)
www.bp.com/ukgraduates
Main Hall
Developing and producing energy resources that benefit people the world over is our motivation – it’s what drives us. So we’re constantly pushing the boundaries of what’s achievable. Demanding more of the resources we use in an effort to create a more sustainable future. And it’s our talented people who make this all possible. The experiences, skills and perspectives that make up our team all have their role to play. Supporting upstream (refining) and downstream (marketing), BP operates a leading commodities trading house – selling the oil, gas and renewable energy products BP produces to customers around the world. From trading to technology, finance to commercially focussed opportunities, BP's supply and trading business is broad and draws on many specialists, all tackling complex challenges.

Training:
Some programmes are rotational, allowing the opportunity to gain broad exposure. Structured training is offered to all graduate new joiners, and you may have the opportunity to study towards a relevant professional qualification

Graduate recruitment:
  Vacancies: Trading, commercial, analytics (research), finance & risk, information technology & systems - multiple vacancies are available each year.
  Recruitment criteria: Any discipline.
  Application process: Online application form, psychometric testing, technical interview and assessment centre
  Opening date: 20 September 2017
  Applications are assessed continuously.
  Expected hiring offices: Canary Wharf

Internship programme/work experience:
  Opportunities: Trading & business (which provides exposure to trading, commercial, marketing & origination and operations), finance & risk and technology. All offer the opportunity to gain a place on the 2019 BP graduate programme.
  Application process: As above.
  Opening date: 20 September 2017
  Applications are assessed continuously.
  Opportunities for first years: The Supply & Trading Discovery Week programme provides insight to our Trading operation with the opportunity to fast track onto a 2019 summer internship.

Contact: Justin Fay   0800 279 2088
  enquiry@bpgraduates.co.uk

Cambridge Associates Ltd
Global Investment Firm
www.cambridgeassociates.com
Hicks Room
Cambridge Associates is a leading global investment firm. We work with non-profit institutions, pension plans, and private clients to build investment portfolios that help them meet their philanthropic goals, pensioners’ obligations, or personal endeavors. Our goal is to meet clients wherever they are in the investment process. We offer a variety of services to complement those needs, from acting as an outsourced investment office to providing access to our world-class digital research platform. Committed to independence since our founding more than 40 years ago, we are motivated only by what is best for our clients.

Training: We offer: a comprehensive training program and continuing education opportunities. A structured mentorship program, which pairs investment associates with tenured investment directors. Access and ability to attend meetings with clients and top-tier investment managers. Auxiliary teams including: alternative assets (pe/vc), professional development, training, recruiting, and excel.

Graduate recruitment:
  Vacancies: We are actively recruiting for our post-graduate Investment Analyst role.
  Recruitment criteria: Any discipline.
  Application process: Our team requires a CV and university course list (to confirm a 2.1 ranking)
  Opening date: Immediately
  Closing date: To be determined as positions are filled
  Applications are assessed continuously.
  Expected hiring offices: London

Contact: Campus Recruiting
campusrecruiting@cambridgeassociates.com
**Capital One**  
*Credit Card/Technology Company*  
www.capitalonecareers.co.uk/earlycareers  
Cormack Room

Capital One is one of the UK’s leading credit card companies and a Fortune 200 company. Still led by our founder and global CEO, Rich Fairbank, we are on a mission to bring ingenuity, simplicity and humanity to an industry that’s ripe for change. We focus on delivering products and services with our customers’ needs at their heart. We get closer to them through the acres of data their card use yields and analyse it so we know how and where we can help them succeed with credit. The result is a data-driven, tech-enabled business on a mission to simplify finance and powered by the ideas, passion and commitment of our people.

**Training:** Our Graduate Development Programme provides world class training and you’ll be given responsibility from day one through challenging and impactful work that will accelerate your learning. You’ll typically rotate every 12 months so you get to work in different roles and departments to deepen your knowledge of our business all with the support of your manager and colleagues.

**Graduate recruitment:**
- **Vacancies:** 50+ across a range of areas including business analytics, software engineering, data analysis and data science, operations, risk, finance and brand marketing.
- **Recruitment criteria:** We accept applications from any discipline - you'll need to demonstrate strong analytical and problem solving skills throughout our application process
- **Application process:** Applying to a role is easy, visit our website and upload your CV
- **Opening date:** 18th September 2017
- **Closing date:** 30th October 2017
- **Expected hiring offices:** Nottingham - all roles, London - Software Engineering Roles.

**Internship programme/work experience:**
- **Opportunities:** We have 30+ summer internship opportunities across Business Analytics, Software Engineering and Finance. Our internships are open to penultimate students only and take place over 10 weeks from June - August.
- **Application process:** Applying to a role is easy, visit our website and upload your CV
- **Opening date:** 13 November 2017
- **Closing date:** 17 December 2017
- Applications are assessed continuously.

**Contact:** Olwen Watson
ukgraduaterecruitment@capitalone.com

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**Centrica plc**  
*International energy and services*  
www.centrica.com/graduates  
Main Hall

Centrica plc is a top 50 FTSE 100 company with around 27 million customer accounts and a worldwide workforce of over 36,000 employees. We operate mainly in the UK, Ireland and North America through strong brands such as British Gas, Direct Energy and Bord Gáis. Our strategy is about satisfying the changing needs of our customers. Serving our customers is what we are known for, what we are good at and where we have distinctive capabilities. We are developing innovative products through our Hive brand, as well as offers and solutions underpinned by an investment in technology.

**Training:** Centrica gives graduates from a broad range of degree disciplines the opportunity to work right across the company, with opportunities available in connected home, energy supply & services, distributed energy & power and energy marketing & trading. The graduate programme has been designed to offer a comprehensive grounding in the business; those who are ambitious and commercially savvy have an outstanding opportunity to make a big impact within this diverse organisation.

**Graduate recruitment:**
- **Vacancies:** A range of opportunities including Energy Marketing and Trading Analyst, Finance and Centrica Analyst
- **Recruitment criteria:** Minimum 2:1, or a 2:2 combined with a post graduate degree. For EMT this must be in a numerate discipline, such as maths, physics, statistics, applied economics, chemistry, or engineering.
- **Application process:** Online application and tests, telephone interview, assessment centre
- **Opening date:** 2 October 2017
- **Closing date:** varies for each programme
- Applications are assessed continuously.
- **Expected hiring offices:** EMT Analyst - London, Finance - Staines/Windsor mainly, Centrica Analyst - Nationwide

**Internship programme/work experience:**
- **Opportunities:** Our summer placement programme includes Finance and Centrica Analyst. As this is the first pool of candidates that we consider for our following year’s graduate intake you must be penultimate or final year or recent graduate who wishes to begin graduate employment in 2019. Free accommodation is provided.
- **Application process:** As above.
- **Opening date:** January 2018
- **Closing date:** As above
- Applications are assessed continuously.
Citadel
www.citadel.com
Cormack Room

Citadel: Analyzing global markets with discipline and focus, we employ a diverse range of strategies in an effort to bring capital to its fullest potential and deliver consistent investment returns of our clients. We do this by working harder, seeing farther, and by empowering the world’s most talented minds with the tools and culture they need to achieve peak performance. Our firm is guided by its core values of championing honesty, rewarding excellence, continuously learning, solving problems together, and earning the win.

Graduate recruitment:
- **Vacancies:** We are hiring for our investment & trading, quantitative research, and software engineering roles.
- **Opening date:** Roles are currently posted via the Cambridge Career Services Website
- **Expected hiring offices:** This varies by role.

Internship programme/work experience:
- **Opportunities:** Investment & trading, quantitative research and software engineering internship roles.
- **Application process:** For opportunities with Citadel: https://www.citadel.com/careers/open-positions/positions-for-students/
  For opportunities with Citadel Securities: https://www.citadelsecurities.com/careers/open-positions/
- **Opening date:** Opportunities are currently posted.

Contact: Jessica Stevens
Jessica.Stevens@citadel.com

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Deloitte UK

Multinational Professional Services Firm
www2.deloitte.com/uk/en/careers/students.html
Main Hall

Deloitte is the brand under which tens of thousands of dedicated professionals in independent firms throughout the world collaborate to provide audit, financial advisory, risk management, and tax services to selected clients. There are several entry routes to our graduate scheme, across different areas of our business. Whichever area you join, the scheme is designed to take the most insightful, intelligent and interesting graduates and develop them into professionals who will lead the industry.

Training: Whichever path you choose, we will provide training and development programmes tailored to your needs, allowing you to work towards achieving whichever prestigious professional qualification you desire.

Graduate recruitment:
- **Vacancies:** People make Deloitte one of the best places to work, to learn, to grow. We offer inspiring work to students and experienced professionals across tax consulting, audit, financial advisory, and technology. Further information can be found on the website
- **Recruitment criteria:** Any discipline
- **Application process:** Online
- **Opening date:** On-going
- **Closing date:** On-going
- **Expected hiring offices:** Nationwide

Internship programme/work experience:
- **Opportunities:** Summer Vacation Scheme
- **Application process:** Online
- **Opening date:** On-going
- **Closing date:** On-going
- **Opportunities for first years:** Spring into Deloitte Scheme

Contact: studentrecruitment@deloitte.co.uk
The D. E. Shaw Group

Global Investment Firm

www.deshaw.com

Hicks Room

Headquartered in New York City, the D. E. Shaw group is a global investment and technology development firm, founded in 1988, with offices around the world. As one of the world’s largest hedge fund managers, our firm has earned an international reputation for successful investing based on innovation, careful risk management, and the quality and depth of our research and staff. With a culture that combines some of the best aspects of academia, finance, and technology, we pride ourselves on a work environment that promotes collaboration, integrity, and adherence to the highest possible ethical standards.

Training: We offer bespoke training programs for new hires and for interns, aiming to help catch new employees up to speed as well as reinforce the knowledge they already have.

Graduate recruitment:

Recruitment criteria: Any discipline

Application process: Interested candidates should apply directly on our website.

Applications are assessed continuously.

Expected hiring offices: New York, London, Hong Kong

Internship programme/work experience:

Application process: Interested candidates should apply directly on our website.

Applications are assessed continuously.

Contact: D. E. Shaw & Co.

jobs@deshaw.com

Deutsche Bank


Main Hall

At Deutsche Bank, we give original thinkers the space and training they need to shine. If you’re an innovator by nature, we can help you to unleash your potential. Wherever your interests lie – in investment banking, trading, technology, human resources, risk management or another of our many business areas – you’ll discover resources, training and opportunities designed to keep you ahead of the curve. Here, you’ll work alongside senior leaders, on projects that reflect your interests, and enjoy client and global exposure from day one. No matter your background, if you’re full of imagination, enjoy solving problems and respond positively to complex challenges, you can discover a career to look forward to at db.com/careers

Training: We recruit ambitious high-achievers. We know that if we want to keep our talent, we have to make career development a big priority. We offer thousands of training courses globally, designed to provide you with the comprehensive training you’ll need to build a successful career. In addition to a core curriculum, Deutsche Bank offers a huge range of regional and business-specific courses. All employees can access courses through seminars, e-learning, self-study courses and coaching.

Graduate recruitment:

Vacancies: Graduate Programme

Recruitment criteria: Must be on track to achieve a 2:1

Opening date: Late August, Early September

Closing date: January

Applications are assessed continuously.

Expected hiring offices: London

Internship programme/work experience:

Opportunities: These programmes offer responsibility from the outset, following comprehensive training. You’ll work on projects having a real impact for our clients and gain unique insights into our bank and the specialism you’re interested in, it could also help you gain a place on our Deutsche Bank Graduate Programme.

Opening date: September, early October

Applications are assessed continuously.

Contact: Felicity Towler

uk.graduatequeries@db.com
d-fine
Financial and Risk Management Consulting
www.d-fine.co.uk
Main Hall
d-fine is a specialist consultancy working predominantly in the financial services sector with focus on quantitative analytics and modelling, risk and financial management as well as selection, design, implementation and testing of IT systems. Our clients include banks, insurance companies, asset managers, hedge funds, and large corporates. We carry out projects in a variety of areas including trading, risk management, new regulation impact analysis and performance improvement.
You will be working in a fast paced environment as part of a team of highly skilled, scientifically minded and intelligent consultants who are focused on delivering valuable and insightful solutions. You will start your career by building strong technical knowledge and continue by further developing your project and people management skills.
Training: d-fine offers a comprehensive training program where you have the opportunity to undertake an MSc Mathematical Finance from Oxford University, an MBA or become a CFA Charterholder.

Graduate recruitment:
Vacancies: Consultant
Recruitment criteria: Examples of some academic backgrounds that are suitable for our consultant roles include physicists, mathematicians, financial mathematicians, statisticians, computer scientists, and related quantitative sciences. The minimum requirement is a Masters and a PhD is considered an advantage.
Application process: Go to https://jobs.d-fine.com/en/jobs/76/consultant-uk and click on “Apply”, fill out the application form which includes uploading your CV and cover letter.
Opening date: Ongoing
Closing date: Ongoing
Expected hiring offices: London
Contact: Claudia Sievers
020 7776 1000
careers@d-fine.co.uk

Evercore
Investment Bank
www.evercore.com
Main Hall
Established in 1995, Evercore is a leading global independent investment banking advisory firm. Evercore advises a diverse set of investment banking clients on a wide range of transactions and issues and provides institutional investors with high quality equity research, sales and trading execution that is free of the conflicts created by proprietary activities. The firm also offers investment management services to high net worth and institutional investors. With 28 offices in North America, Europe, South America and Asia, Evercore has the scale and strength to serve clients globally through a focused and tailored approach designed to meet their unique needs.

Training: Extensive 6-wk programme, to ensure our analysts are equipped with the skills and knowledge to begin their career with confidence. Training is in London and NY allowing analysts to network early on and build business relationships, that will assist them in their role.

Graduate recruitment:
Vacancies: 10-15
Recruitment criteria: As well as a strong academic background we also look for: a strong interest in investment banking and global markets, quantitative & analytical acumen, enthusiasm, commitment and a passion for continual learning, honesty, integrity and a respectful attitude to all.
Application process: Applications via www.evercore.com/careers
Opening date: Monday 28 August
Closing date: Friday 27 October
Applications are assessed continuously.

Internship programme/work experience:
Opportunities: 10-week internship beginning with in-depth training from our expert training provider. You will join one of our specialist sector coverage teams working on pitches, financial analysis and live transactions. You will work closely with experienced, industry leading bankers and take on real responsibility throughout the programme.
Application process: Applications via www.evercore.com/careers
Opening date: Monday 18 September
Closing date: Friday 17 November 2017
Applications are assessed continuously.
Opportunities for first years: Spring Week Programme. See our recruitment brochure on our website for details and application dates
Contact: Alex Fiennes 0207 046 6827
alex.fiennes@evercore.com
EY

Global Professional Services
www.ey.com/uk/students
Cormack Room

Start today. Change tomorrow. EY is a global professional services organisation. Our high performing teams operate across four service lines; Assurance, Consulting, Tax and Transactions, to help clients drive innovations on the issues that matter most. For smart, curious graduates, working at EY offers the opportunity to change how world-leading organisations do business, and for graduates, to shape their career their way.

If you can see the change the world needs and are smart enough to be part of it, EY is a great place to build the career you want. What’s more, you can make your own contribution to EY’s purpose, and help us to build a better working world.

Training: Professional Qualifications – ICAEW / CIMA / ACA.

Graduate recruitment:
Vacancies: 800
Recruitment criteria: Any discipline
Application process: Strength based recruitment
Opening date: August 2017
Closing date: June 2018
Applications are assessed continuously.
Expected hiring offices: UK Nationwide

Internship programme/work experience:
Opportunities: Summer internship
Application process: Strength based recruitment process
Opening date: August 2017
Closing date: June 2018
Applications are assessed continuously.
Opportunities for first years: insight days

Contact: Amaka Uche
0207 951 9269
auche@uk.ey.com

GIC Private Ltd

Global Investment Manager
www.gic.com.sg
Main Hall

GIC is a leading global investment firm with well over US$100 billion in assets under management. Established in 1981 to secure the financial future of Singapore, the firm manages Singapore’s foreign reserves. A disciplined long-term value investor, uniquely positioned for investments across a wide range of asset classes, including real estate, private equity, equities and fixed income. GIC has investments in over 40 countries and has been investing in emerging markets for more than two decades. Headquartered in Singapore, GIC employs over 1,300 people across 10 offices in key financial cities worldwide.

Training: Professionals Programme - Our programme takes place every year from August to March, over 8 months in Singapore, London and New York. Your journey includes a ‘bootcamp’ on investing principles, three business rotations of 9 to 10 weeks each and events to meet prospective mentors and senior GIC professionals. Upon completion of the programme, you will move into the area of business which best suits your ability, skills and interest.

Graduate recruitment:
Vacancies: Economics & investment strategy, fixed income, private equity, infrastructure, public equities, real estate, risk & performance management
Recruitment criteria: Minimum 2:1, any discipline.
Application process: Apply online at www.gic.com.sg/careers
Opening date: 1 August 2017
Closing date: 5 November 2017
Applications are assessed continuously.
Expected hiring offices: London, New York and Singapore

Internship programme/work experience:
Opportunities: Our internship gives you the opportunity to experience GIC’s culture and work environment – learning, teamwork, trust, excellence, and meritocracy. Taking place in Singapore, New York or London, over 10 weeks, during summer 2018.
Application process: Apply online at www.gic.com.sg/careers
Opening date: 1 August 2017
Closing date: 5 November 2017
Applications are assessed continuously.
Contact: Graduate Recruitment
graduates@gic.com.sg
Glencore
Producer and marketer of over 90 commodities
www.glencoregraduates.com
Main Hall

Glencore, headquartered in Baar, Switzerland is one of the world's leading integrated producers and marketers of over 90 commodities that industries around the world need. Glencore has worldwide activities in the production, sourcing, processing, refining, transporting, storage, financing and supply of metals and minerals, energy products and agricultural products. Our diversified operations comprise of over 150 mining and metallurgical, oil production and agricultural assets. Our industrial and marketing activities are supported by a global network of more than 90 offices located in over 50 countries. We employ around 181,000 people, including contractors.

London is the headquarters of Glencore’s oil business which includes Glencore Energy UK the trading of various products including oil and gas.

Training: Successful applicants will be employed within our dynamic trading environments. Our training programme is structured to bring out the very best in you, so as to give you the opportunity to move into front line trader or other key commercial roles.

Graduate recruitment:
Vacancies: Global Trader/ Commercial Graduate Scheme. From the very outset you’ll undertake roles integral to the business in Operations, Risk and Analysis. This approach equips our trainees with the highest levels of professionalism, personal ownership and commercial aptitude - the key ingredients for a successful career with Glencore.

Recruitment criteria: We look for disciplined people who can demonstrate entrepreneurial spirit, who thrive on logistical challenges and can provide practical solutions to problems. Numerical aptitude is important, as is the ability to work in a highly pressured and fast paced environment.

Opening date: 01 August 2017
Closing date: Midnight (GMT) 27 October 2017

Applications are assessed continuously.
Expected hiring offices: London, Stamford CT and Singapore

Goldman Sachs International
www.goldmansachs.com/careers
Main Hall

Goldman Sachs is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and individuals.

At Goldman Sachs, you will have many opportunities to make an impact. The unique perspectives that our people bring to the firm and their shared passion for working on projects of great global, economic and social significance, help drive progress and create results.

Goldman Sachs is structured in a series of divisions: consumer and commercial banking, executive office, finance, global compliance, global investment research, human capital management, internal audit, investment banking, investment management, legal, merchant banking, operations, realty management, risk, securities, services and technology.

Training: From your first day, you will be immersed in a collaborative environment with people of all levels who share the firm’s values. Whatever your background or area of academic study, we value the intellect, personality and integrity of an individual. While an interest in and appreciation for finance is important, one’s personal qualities are key.

Graduate recruitment:
Vacancies: Full Time Opportunities
Internship programme/work experience:
Opportunities: Summer Programme & Off-Cycle Internship Opportunities
Opportunities for first years: Spring Programme Opportunities
GSA Capital Partners LLP
www.g sacram capital.com
Main Hall

GSA is a collaboration of approximately 150 people. For over a decade we have worked together creating and applying innovative technologies to solve problems in the investment management industry. Over 60% of our staff work in research or on developing technology necessary to enable and monetise our research. We are an eclectic mix of mathematicians, scientists, programmers, economists and a great deal more. We live by the scientific method in building quantitative models that analyse and predict real world behaviour. We implement algorithms based on these models to systematically invest in markets. At GSA we reward people based on merit and excellence, not necessarily on experience. People who work here enjoy a culture of trust, innovation and scientific rigour.

Training: Professional Education Assistance available

Graduate recruitment:

Vacancies: Quantitative strategist, software engineer, algorithm developer, systems engineer

Recruitment criteria: Applications accepted all year round from students of all academic levels from the following and any other closely related disciplines including mathematics, statistics, computer science, engineering, physics, economics, empirical finance

Application process: CV submission to careers.campus@gsacapital.com

Opening date: Immediate

Closing date: no closing date

Applications are assessed continuously.

Expected hiring offices: London, New York

Internship programme/work experience:

Opportunities: 15 internship opportunities available for this year’s intake

Application process: CV submission to careers.campus@gsacapital.com

Opening date: Immediate

Closing date: no closing date

Applications are assessed continuously.

Opportunities for first years: Internship and work placement opportunities available

Contact:
020 7959 8800

HFF

Commercial real estate and capital markets services provider
www.hfflp.com/careers
Hicks Room

HFF and its affiliates operate out of 24 offices and are leading providers of commercial real estate and capital markets services to the global commercial real estate industry. HFF is a one-stop, single resource offering clients a full range of capital solutions including debt placement, investment sales, equity placement, funds marketing, M&A and corporate advisory, loan sales and loan servicing.

We have approximately 900 staff and look for enthusiastic, high-energy employees who are dedicated to client satisfaction, thrive in a team environment, and are passionate about their profession and our business. Holliday Fenoglio Fowler, L.P., HFF Real Estate Limited (collectively, “HFF”), HFF Securities L.P. and HFF Securities Limited (collectively, “HFFS”) are owned by HFF, Inc. (NYSE: HF).

Training: In-house training opportunities for all associates at all levels.

Graduate recruitment:

Vacancies: Please visit our careers website at www.hfflp.com/careers for current openings.

Recruitment criteria: Students who are graduating with a focus in Real Estate Finance or Business Finance.

Application process: Submit CV and cover letter through our website: www.hfflp.com/careers

Applications are assessed continuously.

Expected hiring offices: London

Contact: Nicole Underwood
+17138523555
nunderwood@hfflp.com
Houlihan Lokey  
Global Investment Bank  
www.hl.com  
Hicks Room  

Houlihan Lokey (NYSE: HLI) is a global investment bank with expertise in mergers and acquisitions, capital markets, valuation, financial restructuring, and strategic consulting. The firm serves corporations, institutions, and governments worldwide with offices in the United States, Europe, and the Asia-Pacific region.  

Training: The full time Analyst Class of 2018 will commence in mid-July, 2018. Analysts will start by undertaking a 4 week intensive graduate training program in New York before joining the desk in August 2018.  

Graduate recruitment:  
Vacancies: Analysts, for our corporate finance and financial restructuring teams based at our London and European offices.  
Recruitment criteria: Candidates do need to have a strong academic track record and ideally studying for a 2:1 degree in economics.  
Application process: Please apply via our careers website at http://www.hl.com/careers  
Opening date: 1 September 2017  
Closing date: 23 October 2017  
Applications are assessed continuously.  

Internship programme/work experience:  
Opportunities: We are recruiting summer financial analysts into our corporate finance and financial restructuring teams based at our London and European offices.  
Application process: Please apply via our careers website at http://www.hl.com/careers  
Opening date: 1 September 2017  
Closing date: 20 November 2017  
Applications are assessed continuously.  

Contact: Raj Dhatt  
02017 747 1497  
RDhatt17@hl.com  

Institute and Faculty of Actuaries  
The UK’s only professional body for actuaries  
www.actuaries.org.uk/becoming-actuary  
Cormack Room  

Do you love maths?  
Do you thrive at problem solving?  
You should consider an actuarial career. Actuarial salaries start from £33,000, you can work all over the world, you’ll experience a great work life balance.  
The Institute and Faculty of Actuaries (IFoA) is the UK’s professional body dedicated to educating, developing and regulating actuaries based all over the world.  
Visit our stand to speak with an actuary, find out what it’s like to be an actuary and learn about career paths into the profession.  
Training: We advertise on behalf of many actuarial firms who offer a wide variety of actuarial placements  

Graduate recruitment:  
Vacancies: Various - come and see us for more information  
Recruitment criteria: Most employers will require a 2:1. They will usually accept any degree discipline as long as candidates have a Maths A-level at Grade A or B  
Application process: CV and cover letter, assessment centres and interviews  
Opening date: Various  
Closing date: Various  
Applications assessed after the closing date.  
Expected hiring offices: Various - come and see us for more information  

Internship programme/work experience:  
Opportunities: Various - come and see us for more information  
Application process: It will vary employer to employer  
Opening date: Various  
Closing date: Various  
Applications assessed after the closing date.  
Opportunities for first years: Various - come and see us for more information  

Contact: Careers team  
020 7632 2137  
careers@actuaries.org.uk
ICAEW (Institute of Chartered Accountants in England & Wales)

Professional membership organisation
www.icaew.com/careers

Cormack Room

ICAEW is a prestigious professional membership organisation. We provide qualifications and professional development, share knowledge, insight and technical expertise and protect the quality and integrity of the accountancy and finance profession. Our standards are high, meaning ICAEW Chartered Accountants are always in high demand. As a royal charter, we also act in the public interest, meaning first and foremost we will always use the knowledge and expertise of our membership to the benefit of the wider population. We also support ACA students during their training, and once qualified, you will be invited to join our network of over 147,000 ICAEW Chartered Accountants, where we will continue to support you throughout your career, wherever it takes you.

Training: The ACA qualification has four key elements that need to be completed in order to become a fully qualified chartered accountant. As well as 15 accountancy, finance and business modules, you will also have to complete an integrated ethics training program, professional skills development and 450 days professional work experience. This is all structured around you whilst training at your graduate employer.

Graduate recruitment:

Vacancies: We work with a global network of over 4,500 authorised training employers worldwide, offering you the opportunity to train towards becoming a chartered accountant. Our employers train students in business advisory roles ranging from audit and assurance, to tax and financial management.

Recruitment criteria: Our authorised training employers recruit graduates from any discipline.

Application process: Apply directly to one of our authorised training employers.

Expected hiring offices: Our partner employers have offices recruiting nationwide, and globally.

Internship programme/work experience:

Opportunities: Our authorised training employers have a variety of internship opportunities for undergraduate students. Apply directly to the employer, or begin your search at icaewtrainingvacancies.com.

Contact: Mark Jeffers
01908 248250
careers@icaew.com

J.P. Morgan

Investment Bank
www.jpmorgan.com/careers

Main Hall

Your Career. Your Way. At J.P. Morgan, we are a core part of the global financial community, helping businesses, markets and communities grow and develop in more than 100 countries. Working with us means you'll learn from our team of experts in a supportive and collaborative environment and gain the skills to make a direct contribution to a firm with a legacy lasting over 200 years. We want to see your creativity, communications skills and drive. Whilst your academic achievements are important, we’re also looking to see your individuality and passion as demonstrated by extra curricular activities.

We believe that every individual is in charge of their own career path, and we want to help you to fulfil your potential.

Graduate recruitment:


Recruitment criteria: Any discipline.

Application process: Apply online via jpmorgan.com/careers Early applications are recommended as screening will start immediately.

Opening date: August 2017
Applications are assessed continuously.

Expected hiring offices: Global

Internship programme/work experience:

Opportunities: We offer internship opportunities across our businesses, including finance, global investment management, global wealth management, human resources, investment banking, investor services, operations, risk management, sales, trading & research, technology and global treasury management.

Application process: As above.

Opening date: August 2017
Applications are assessed continuously.

Opportunities for first years: On our Spring week, you will gain a wealth of knowledge through interactive workshops, skill sessions and overviews of our divisions.
LCP specialises in the areas of pensions, investment, insurance, business analytics, financial modelling and employee benefits. At LCP, the work we do involves assessing the risks associated with future events and advising clients on how much money they should set aside now to be able to cover uncertain payments in the future and how that money should be invested. Working with some of the brightest minds in the business means you will get a real feel of what being a consultant at LCP is really like.

**Training:** LCP has an excellent track record of students passing their professional exams and qualifying quickly; we also have an extensive programme of in-house training. After an introductory course, regular training sessions are held throughout the first three years, covering every aspect of the business. Staff also receive training to keep their technical knowledge up to date and to improve their managerial and presentation skills. We provide comprehensive support for the professional exams.

**Graduate recruitment:**

**Vacancies:** Around 30 within our pensions actuarial, investment, insurance and business analytics and financial modelling departments.

**Recruitment criteria:** Minimum 2.1 (or equivalent) and an A grade in A-level mathematics (or equivalent). Ideally, applicants would also have A-level grades in other subjects equating to a total of 320 UCAS points.

**Application process:** Online application form followed by an assessment centre

**Opening date:** 1 August 2017  
**Closing date:** 17 November 2017  
**Expected hiring offices:** London and Winchester

**Internship programme/work experience:**

**Opportunities:** Meet the people, see the offices and join in the social scene on a summer internship in London or Winchester for up to 9 weeks with varied and engaging work, training and pay, and a real opportunity to secure a graduate position.

**Application process:** Online application form followed by an interview

**Opening date:** 1 January 2018  
**Closing date:** 2 March 2018  
Applications are assessed continuously.

**Contact:** Katrina Sewell  
02074392266  
graduate.careers@lcp.uk.com

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London Business School  
*One of the world’s elite business schools.*

**www.london.edu**  
**Hicks Room**

London Business School has been delivering world class business education for 50 years. We are consistently ranked as one of the best business schools in the world: delivering an education to students, organisations and corporate partners that continues to have a profound impact on the way the world does business.

In the classroom, our faculty share their research and thought leadership with you. In the boardroom, they advise some of the worlds’ biggest clients.

We are a melting pot of ideas, energy and influences. Ninety percent of our masters students come from outside the UK gaining exposure to our unique academic environment and access to the 42,000 strong worldwide network of alumni.

Our Early Career Programmes are designed for individuals who are looking to kick-start their careers in business and finance or who have entrepreneurial ambitions.

Our portfolio consists of the Masters in Management, Global Masters in Management and the Masters in Financial Analysis.

**Application process:** Online application, Essays, Transcripts & Two references. Applicants must have a minimum 2:1 grade and a GMAT/GRE score.

**Opening date:** August 2017  
**Closing date:** May/June 2018  
Applications are assessed continuously.

**Contact:** London Business School masters@london.edu
London Stock Exchange Group
International Markets & Infrastructure Business
www.lseg.com/graduates
Main Hall

London Stock Exchange Group is a leading international markets infrastructure business that sits at the heart of the world’s financial community. In the fast-moving world of finance, LSEG plays a pivotal role – helping businesses to raise capital, providing secure and reliable trading platforms and delivering real-time information. We’re also central to the post-trade environment, managing risk and ensuring liquidity. As LSEG’s markets continue to evolve and the regulatory environment continues to change, there are great opportunities ahead for the next generation of graduates across a wide range of areas including Capital Markets, Information Services, Post Trade, Technology and Corporate Functions.

Training: There are two LSEG graduate programmes; one in Business and the other in Technology. Both routes provide the springboard for a rewarding and challenging career in the world’s financial markets. As a graduate, you will undertake three, six-month rotations, each in a different area of our business. This not only means more variety, but also the chance to gain a clear understanding of LSEG and to broaden your commercial awareness and skillset.

Graduate recruitment:
Vacancies: 30 across business & technology.
Recruitment criteria: Minimum 2:1 honours degree. For business, any discipline; technology graduates usually science, engineering or mathematics, although all disciplines are encouraged to apply.
Application process: On-line application, Reasoning Tests, Telephone Interview & Assessment Centre
Opening date: 11 September 2017
Closing date: 22 December 2017
Applications are assessed continuously.
Expected hiring offices: London, however, there are increasingly opportunities overseas.

Internship programme/work experience:
Opportunities: 8-week summer internships for penultimate year students, designed to simulate our graduate programme. Business or Technology, you will gain an understanding of what a career with LSEG would be like.
Application process: On-line application, Reasoning Tests, Telephone Interview & Assessment Centre
Opening date: 11 September 2017
Closing date: 22 December 2017
Applications are assessed continuously.
Contact: graduates@lseg.com

Macquarie Group
Macquarie Group
www.macquarie.com/uk/about/careers/graduate
Main Hall

Macquarie is a diversified financial group providing clients with asset management and finance, banking, advisory and risk and capital solutions across debt, equity and commodities. Founded in 1969, Macquarie operates in 27 countries and employs more than 13,500 people. Assets under management total approximately £294 billion as at March 31, 2017.

Training: Your career at Macquarie will start with a tailored orientation followed by a structured programme of on the job training to develop your technical skills and business knowledge, as well as internal and external training and the opportunity to build your network.

Graduate recruitment:
Vacancies: Corporate and asset finance, commodities and financial markets (sales & trading), asset & fund management, macquarie capital (investment banking), macquarie securities group (cash equities & research), corporate operations group (technology, human resources, market operations), risk management group (audit, compliance, credit risk, market risk, prudential & capital markets). Numbers to be confirmed.
Application process: Please visit macquarie.com/careers
Opening date: 1 September 2017
Closing date: 31 October

Internship programme/work experience:
Opportunities: Gain valuable experience and insight into your chosen business area by working closely with the team on live deals and transactions. This valuable experience will provide unique insights into Macquarie and the broader financial services industry. This can prepare you for a successful career once you have completed your studies.
Application process: Please visit macquarie.com/careers
Opening date: 1 September 2017
Closing date: November 11

Contact: EMEA Graduate Recruitment
02030372266
emeagraduaterecruitment@macquarie.com
Maven
Proprietary Trading Company
www.mavensecurities.com
Main Hall

Maven was formed in 2011 and employs some of the most talented traders in the market, executing a diverse range of strategies. It is the most active participant in a number of exchange-traded products, contributing significant liquidity to European markets. The company trades primarily for its own account, but recently launched a hedge fund to offer some of its established strategies to external investors. It opened a Hong Kong office in May 2016 which is creating new opportunities for traders to work in a different country and expand the business into new markets. The company’s culture is collaborative, informal and highly rewarding of strong performance.

Training: You will complete an intensive training program and be executing live trades as soon as you demonstrate the necessary ability.

Graduate recruitment:
Vacancies: Traders for Autumn 2018.
Recruitment criteria: Any quantitative background with a competitive nature, a strong understanding of probability and statistics, and an interest in financial markets.
Application process: For full details about the process and to apply please go to our website www.mavensecurities.com.
Closing date: 19 November 2017
Applications assessed after the closing date.
Expected hiring offices: London & Hong Kong

Contact: Sara Gomes
+442036173588
recruitment@mavensecurities.com

Moelis & Co
www.moelis.com
Cormack Room

We are an independent, long-term adviser to governments, corporations, private equity firms and other clients. We advise on some of their most important strategic decisions, whether merging or acquiring other companies, initial public offerings, restructurings or recapitalisations. Last year, we worked on deals ranging from $100 million to $67 billion. We cover all major industry sectors and work as a global team, with offices in North and South America, Europe, the Middle East, Asia and Australia.


Graduate recruitment:
Vacancies: We are recruiting for analyst positions. There may also be a small number of associate places available.
Recruitment criteria: Any discipline.
Application process: Visit www.moelis.com/careers to submit your CV. Following an online test, there are two rounds of physical interviews at our offices.
Opening date: Monday 4 September 2017
Closing date: Early December 2017
Applications are assessed continuously.
Expected hiring offices: London, Dubai, Frankfurt

Internship programme/work experience:
Opportunities: London 10-Week Summer Analyst Programme, aimed at penultimate year students. Interns will be involved in work across industries and products (M&A, restructuring etc.) and will conduct financial modelling, industry and company research, administrative tasks. Interns will have significant interaction with senior bankers and deal exposure.
Application process: Visit www.moelis.com/careers to submit your CV. Following an online test, there are two rounds of physical interviews at our offices.
Opening date: Monday 4 September 2017
Closing date: Friday 15 December 2017
Applications are assessed continuously.
Opportunities for first years: All year groups are welcome to attend our presentation in Cambridge on Friday 13 October to learn more about us.

Contact: recruiting@moelis.com
We are MUFG. With over 350 years of heritage and more than 140,000 employees in 50 countries, we've grown to become one of the top five banks in the world.

We're looking for ambitious, driven interns & graduates to join our team, and help us to become the world's most trusted financial group. http://www.mufgcampus.com

**Training:** From day one, we'll be dedicated to supporting your growth. With our purpose-built programme, you'll take part in our comprehensive four-week induction, allowing you to develop a sound understanding of our products, clients and strategies. And it won’t stop there. You'll experience our strong learning culture first-hand, and be encouraged to continuously develop your professional qualities and skills.

**Graduate recruitment:**

- **Vacancies:** 30
- **Recruitment criteria:** Any discipline.
- **Application process:** To apply, please visit our site to find out more:
  http://www.mufgcampus.com
- **Opening date:** 4 September 2017
- **Closing date:** 26 November 2017

Applications are assessed continuously.

**Expected hiring offices:** London, New York and Hong Kong

**Internship programme/work experience:**

- **Opportunities:** We offer summer Intern opportunities across corporate banking, investment banking, global markets and corporate functions.
- **Application process:** To apply, please visit our site to find out more:
  http://www.mufgcampus.com
- **Opening date:** 4th September 2017
- **Closing date:** 7 January 2018

Applications are assessed continuously.

**Contact:** Rumana Uddin
+44 207 577 2538
campus.recruitment@musi.com

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**Nomura**

www.nomura.com/europe/careers

Main Hall

Nomura is an Asia-headquartered financial services group with an integrated global network spanning over 30 countries. By 'Connecting Markets East & West', Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: retail, asset management, and wholesale (global markets and investment banking). Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership.

We offer a range of graduate programmes across three key areas; investment banking, global markets and corporate infrastructure.

**Training:** Graduates receive financial markets training on arrival and ongoing professional development during their time at Nomura

**Graduate recruitment:**

- **Vacancies:** investment banking, technology, operations, finance, compliance & risk with more than 100 roles available.
- **Recruitment criteria:** Any discipline, minimum 2:1
- **Application process:** Apply online with a CV and answer 3 application questions - no cover letter required.
- **Opening date:** 1 September 2017
- **Closing date:** 12 November 2017

Applications are assessed continuously.

**Expected hiring offices:** London and European Offices

**Internship programme/work experience:**

- **Opportunities:** internships are the perfect preparation for a subsequent full time role. Opportunities in investment banking, global markets, technology, operations, finance, compliance & risk with more than 100 roles available.
- **Application process:** Apply online with a CV and answer 3 application questions.
- **Opening date:** 1 September 2017
- **Closing date:** 31 December 2017

Applications are assessed continuously.

**Opportunities for first years:** Explore & Women’s Immersion: designed to help you navigate the world of investment banking and experience the variety of career paths available.

**Contact:** Graduate Recruitment Team
02071029303
eurrecruitingevents-eu@nomura.com
Operis Group plc
Financial Modelling Consultancy
www.operis.com
Main Hall
Operis is a specialist firm of consultants providing financial modelling expertise and related advisory services to financial institutions involved in major projects and structured financings, including P3s, infrastructure and energy transactions. Headquartered in London, England, Operis was established in 1990 and opened an office in Toronto in 2014 which is growing rapidly. Its involvement in transactions includes building the financial models, auditing those built by others, and providing structuring advice. It is a leading independent provider of P3 financial advice in Europe, and is developing the same services in North America. The company comprises some 50 individuals, 10 based in Toronto, with very strong academic backgrounds and a dedicated approach to their work.

Graduate recruitment:
Vacancies: 4 - 6
Recruitment criteria: Minimum 2:1 in numerical discipline. Effective communicator who can explain ideas and concepts. Internal teamwork is essential. Must be happy to work in a co-operative and flexible environment. Self motivated and confident in working independently.
Application process: Please email your applications to opportunities@operis.com Please include a CV, Cover Letter, Education, Qualifications and if you require sponsorship. Applications are assessed continuously.
Expected hiring offices: Cannon Street, London

Contact: Victoria Cecil
02075620400
opportunities@operis.com

Optiver Holding BV
International Trading Firm
www.optiver.com
Main Hall
Over thirty years ago, Optiver started business as a single trader on the floor of Amsterdam’s European Options Exchange. Today, we are a leading global electronic market maker, focused on pricing, execution and risk management. We provide liquidity to financial markets using our own capital, at our own risk, trading a wide range of products: listed derivatives, cash equities, ETFs, bonds and foreign currencies. With over one thousand Optiverians globally, our mission to improve the market unites us. Thriving in a high performance environment, we pioneer our own trading strategies and systems using clean code and sophisticated technology. We achieve this by attracting, developing and empowering top talent, in order to sustain our future.

Training: After a two-month intensive training program involving classroom work, trading desk simulation exercises and live market trading—with real money—you will start trading at your own desk.

Graduate recruitment:
Vacancies: we have the following full time roles available; trader, quantitative researcher, software developer, risk analyst * subject to needs*
Recruitment criteria: Bachelors or Masters degree in computer science, economics, engineering, information systems, mathematics, physics or equivalent. Numerical testing in Cambridge, which is the first stage in the recruitment process.
Application process: Apply via our website including CV and cover letter.
www.optiver.com
Opening date: Ongoing
Closing date: 10 November 2017
Applications are assessed continuously.
Expected hiring offices: Amsterdam

Internship programme/work experience:
Opportunities: We have two 8 week summer programmes available within trading and technology, to be based in Amsterdam. Successful interns will be offered a full time return offer for the following year.
Application process: Apply via our website including CV and cover letter to the Trader role.
Opening date: Ongoing
Closing date: Ongoing
Applications are assessed continuously.

Contact: Maria Asemah +31 (0)20 708 7000
recruitment@optiver.com
PJT Partners

Global Independent Financial Advisory Firm
www.pjtpartners.com
Cormack Room

PJT Partners (NYSE:PJT) is a global advisory-focused investment bank. Our team of senior professionals delivers a wide array of strategic advisory (M&A), restructuring and special situations and private fund advisory and placement services to corporations, financial sponsors, institutional investors and governments around the world. We offer a unique portfolio of advisory services designed to help our clients realise major corporate milestones and solve complex issues. We also provide, through Park Hill Group, private fund advisory and placement services for alternative investment managers, including private equity funds, real estate funds and hedge funds.

Training: We run a 4 week training programme for 1st Year Analysts in New York and a 3 day training programme for the Summer Analysts in London.

Graduate recruitment:
Vacancies: 1st Year Analyst 2018
Recruitment criteria: To be considered for the 2018 Analyst Program, applicants must meet the following criteria: - Currently enrolled in or have recently graduated from a recognised university - Anticipated graduation date: no later than Summer 2018
Application process: Please apply online at: www.pjtpartners.com/careers/
Opening date: Open
Closing date: 23 October 2017
Applications are assessed continuously.
Expected hiring offices: London

Internship programme/work experience:
Opportunities: Summer Analyst 2018
Application process: Please apply online at: www.pjtpartners.com/careers/
Opening date: Open
Closing date: 13 November 2017
Applications are assessed continuously.

Contact: Kasia Koszykowska
0203 650 1139
CareersInternational@pjtpartners.com

PwC

Professional Services Organisation
www.pwc.com/uk/careers
Main Hall

We’re one of the world’s leading professional services organisations with 208,000 people across 157 countries. We advise some of the most successful organisations, entrepreneurs and private businesses. Our purpose is to build trust in society and solve important problems. We do this for our clients by helping them tackle complex business challenges, improve how they work and create the value they need. And we’re proud, based on the opportunity we offer, students have voted us the number one Graduate Employer in The Times Top 100 Graduate Employers survey for the last 13 years.

Training: You’ll be part of the world’s leading professional services network. Our continuing success, size and scale, coupled with our extensive quality client base enable us to give you the best career opportunities to grow and find your niche. Our development approach is centred on three principles: learning by doing, learning from others, and more formal approaches to learning. You’ll be rewarded with a competitive salary and a personally tailored benefits package.

Graduate recruitment:
Vacancies: There are many areas of our business you can choose to join: actuarial, assurance, consulting, deals, legal, tax, technology.
Recruitment criteria: Min 2.1 in any degree discipline
Application process: The majority of our roles are rolling recruitment. Apply viapwc.com/uk/careers
Opening date: 1st September 2017
Closing date: London: 29th October Assurance, 31st October Actuarial, 16th November Deals
Applications are assessed continuously.
Expected hiring offices: Across the UK

Internship programme/work experience:
Opportunities: As above. You’ll experience work and life at PwC, and gain a valuable insight into our business and culture.
Application process: majority are rolling recruitment. Apply viapwc.com/uk/careers
Opening date: 1 September 2017
Closing date: London: 31 October Actuarial, 27 December Deals
Applications are assessed continuously.
Opportunities for first years: Talent Academies

Contact: Recruitment helpline 0808 100 1500
e-recruitment.processing@uk.pwc.com
Rothschild & Co
Independent financial advisory group
www.rothschild.com/careers
Hicks Room

Rothschild & Co is a global and family-controlled group. We provide M&A, strategy and financing advice, as well as investment and wealth management solutions to large institutions, families, individuals and governments, worldwide. Having been at the centre of the world's financial markets for more than 200 years we can rely on an unrivalled global network of more than 3,400 talented employees and a track-record of outstanding execution with 50 offices around the world. Our integrated global network of trusted professionals and decision makers around the world provide in-depth market intelligence, meaning we can be closer to current issues than any other global financial institution in our core markets.

Training: Our Global Graduate Training Programme provides unrivalled training in the financial concepts you will need to be successful in your team, as well as key personal skills such as communication, personal effectiveness and team building. As you will be undertaking the training alongside graduates from a number of countries around the world, there will also be many opportunities to build your global network.

Graduate recruitment:
Vacancies: Our Graduate programmes are for students in their final year of university education or for those that have already graduated. We offer graduate positions in Rothschild Global Advisory and Rothschild Private Wealth.
Recruitment criteria: Any discipline
Application process: Apply online
Opening date: September 2017
Closing date: November 2017
Applications are assessed continuously.
Expected hiring offices: Birmingham, Leeds, London & Manchester

Internship programme/work experience:
Opportunities: Our two key programmes are the Summer Internship for penultimate year students and the Long-Term Internship for recent graduates.
Application process: Apply online
Opening date: September 2017
Closing date: November 2017
Applications are assessed continuously.
Opportunities for first years: Spring Insight Programme - aimed at those who are considering a career in financial advisory.

Contact: Abigail Mullins
+44 20 7280 1895
GradRecruit@Rothschild.Com

RSM
Professional services firm
www.rsmuk.com
Main Hall

With around 3,500 partners and staff in the UK and access to more than 41,400 people in over 120 countries across the RSM network, we can meet our clients’ needs wherever in the world they operate. As an integrated team, we share skills, insight and resources, as well as a client-centric, collaborative approach that’s based on a deep understanding of our clients’ businesses. This is how we empower you to move forward with confidence and realise your full potential. This is the power of being understood.

Training: At RSM, you’ll get the business career that you want. Our student programmes will give you all the training and support you need to reach your goals and unlock a future that’s packed with new experiences. Whether you join us in audit, tax, consulting, risk advisory, corporate finance, accounting or IT, you’ll enjoy a powerful combination of on-the-job learning and structured training – not to mention an impressive client list to work with.

Graduate recruitment:
Vacancies: Placement and graduate schemes available in tax, audit, internal audit, corporate finance & accounting and business advisory departments. All graduate vacancies provide training to a professional qualification.
Recruitment criteria: Minimum 2:1
Application process: Online application, online tests, video interview, assessment centre.
Opening date: 4 September 2017
Closing date: 30 November 2017
Applications are assessed continuously.
Expected hiring offices: London, birmingham, manchester, edinburgh, basingstoke, reading, southampton, leicester, nottingham, preston, stoke, liverpool, tunbridge wells, swindon, cambridge, belfast, bury st edmunds, chelmsford.

Internship programme/work experience:
Opportunities: We have various opportunities for internships across our 35 offices.
Application process: Online application, online tests, assessment centre/interview
Opening date: 16 October 2017
Closing date: 31 December 2017
Applications are assessed continuously.
Opportunities for first years: We offer internships to first years.

Contact: Farrah Beveridge
01952 237700
farrah.beveridge@rsmuk.com
Our investment approach is distinctive, with a focus on producing consistent returns and not losing money. For each of our clients, we seek to build ‘all weather’ portfolios that will perform well whichever way the market moves. We conduct our own research, actively manage portfolios, and operate freely, without the straitjacket of relative returns or market benchmarks. We look after investments for private clients, trusts, charities and pension funds. Ruffer was started in 1994 and, today we employ over 200 people, the majority of whom are located in our office in London. We also have offices in Edinburgh and Hong Kong. We operate as a partnership, and this structure aligns the long term interests of both clients and staff.

**Training:** As a Graduate trainee you will be given early responsibility – including regular contact with clients – and your development will be actively supported. You will start by learning the mechanics of the business. You will typically spend the first six months of your career at Ruffer working with the Research and Support teams. You will then move to Front Office as an Investment Associate, supporting, and reporting directly to, an Investment Manager or Director.

**Graduate recruitment:**
- **Vacancies:** 5
- **Application process:** Online, assessment centre, interviews
- **Opening date:** Mid September 2017
- **Closing date:** Late October 2017
- **Applications assessed after the closing date.**
- **Expected hiring offices:** London

**Contact:** Ruth Edwards  
0207 824 0531  
ruthedwards@ruffer.co.uk

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**Saffery Champness**

Advisers to some of the UK’s wealthiest individuals

www.saffery.com

Main Hall

As a top 20 UK accountancy firm, Saffery Champness is a dynamic and exciting place to launch your career. Through hard work and innovative thinking – to say nothing of the personal touch which has long been our trademark – we have achieved strong market positions across a range of sectors, but particularly private clients.

Our style is personal and we value our strong client relationships and genuinely partner-led service. We are also very proud to have been named as one of Britain’s Top Employers for the fourteenth consecutive year.

**Training:** Trainees will complete a three-year training contract with a view to becoming an ACA/CA qualified accountant or an ATT/CTA Tax Adviser. You will have exciting development opportunities where you can build your knowledge in many of the sectors we operate in. From early on you will be given responsibility, dealing with range of clients including private clients, individuals from the entertainment world, family estates or charities.

**Graduate recruitment:**
- **Vacancies:** Approximately 30-40 Trainee Chartered Accountants and Tax Trainees across our office network.
- **Recruitment criteria:** Minimum 2:1 in any discipline and at least 300 UCAS points or equivalent, gained at one sitting. Plus excellent GCSE results with a minimum grade B in English and Maths.
- **Application process:** Apply through our website: www.saffery.com/careers
- **Opening date:** August 2017
- **Closing date:** July 2018
- **Applications assessed continuously.**
- **Expected hiring offices:** Bournemouth, Bristol, Edinburgh, Harrogate, High Wycombe, Inverness, London, Manchester and Peterborough

**Internship programme/work experience:**
- **Opportunities:** four to ten week summer scheme provides a unique and valuable insight into the workings of a Top 20 accountancy firm.
- **Application process:** Apply through our website: www.saffery.com/careers
- **Opening date:** August 2017
- **Closing date:** May 2018
- **Applications assessed continuously.**

**Contact:** Annabel 02078414149  
grad.rec@saffery.com
Schroders Investment Management Ltd

As a global investment manager, we help institutions, intermediaries and individuals meet their goals, fulfil their ambitions, and prepare for the future. We bring together people and data to spot the trends that will shape the future. We are responsible for £416.3 billion (486.7 billion euros/$520.6 billion) of assets for our clients who trust us to deliver sustainable returns. Today, we have 4,100 people across six continents who focus on doing just this.

We are a global business that’s managed locally. For over two centuries and more than seven generations we’ve grown and developed our expertise in tandem with our clients’ needs and interests. (as at 31 March 2017)

Training: We provide a two year rotational programme for our graduates where you are also supported through relevant professional qualifications. There are also opportunities to spend rotations in one of our international offices.

Graduate recruitment:

Vacancies: Graduate programmes in investment, wealth management, real estate, sales and marketing (distribution and product), finance & tax, technology, risk & compliance and data insights.

Recruitment criteria: Minimum 2:1 or equivalent, in any discipline.

Application process: For further information and to apply, please visit http://www.schroders.com/en/people/starting-out/

Opening date: Mid Sept 2017
Closing date: Mid November 2017
Expected hiring offices: London, Singapore, Hong Kong and Luxembourg.

Internship programme/work experience:

Opportunities: 8 week summer opportunities across all business areas including as investment, technology, wealth management, finance, tax, real estate, risk, compliance and sales and marketing. Open to penultimate years or final years planning a Masters.

Opening date: Mid Sept 2017
Closing date: Mid November 2017
Opportunities for first years: A Spring Insight Day in April which introduces you to the various career paths you can pursue at Schroders.

Contact: graduates@schroders.com

Societe Generale

Societe Generale is one of the largest financial services groups in Europe and has been serving the needs of its clients in the UK for more than 100 years through a range of businesses: corporate and investment banking to private banking, asset management, and securities services, as well as specialised financial services including vehicle and equipment finance.

People join for the impact they can have on us. They stay for the impact we have on them. A flatter structure offers visibility and exposure beyond that of our competitors, so you know our names, and we know yours. Bringing words like 'dedication' and 'hard work' together with 'community' and 'respect' has enabled us to work collaboratively and build our future together.

Training: On the job learning – shadowing the team, desk specific

Graduate recruitment:

Vacancies: Opportunities across our systematic, discretionary and business development groups.

Recruitment criteria: Any discipline

Application process: Apply online: https://careers.societegenerale.com/
Applications are assessed continuously.

Expected hiring offices: London

Internship programme/work experience:

Opportunities: Off cycle internships for recent graduates, as and when, rolling recruitment no end date.

Application process: Apply online: https://careers.societegenerale.com/
Applications are assessed continuously.

Contact: Barnali Dasgupta
0207 676 6822
barnali.dasgupta@sgcib.com
Somerset Capital Management LLP
www.somersetcm.com
Hicks Room

Somerset Capital was founded in 2007 by Edward Robertson, Dominic Johnson and Jacob Rees-Mogg as a specialist Global Emerging Markets investment management firm. Over time the firm has grown to $8.5bn under management with 42 members of staff including 18 investment managers and analysts based in London and Singapore.

Somerset Capital is structured as an employee-owned partnership. We believe in co-investment, we cap our funds and we prefer to focus on performance above asset gathering.

Graduate recruitment:
Applications are assessed continuously.

Expected hiring offices: London

Contact: Sarah Shiels
0207 259 1300
sarah@somersetcm.com

Stewart Investors

Manage long-term investment portfolios on behalf of clients
www.stewartinvestors.com
Hicks Room

Stewart Investors is an investment business. We manage portfolios on behalf of our clients in Asia Pacific, Emerging Markets, Worldwide and Sustainable Development equity investment strategies. With offices in Edinburgh, London, Singapore and Sydney, we have a distinct culture and investment philosophy that is unchanged in more than two decades, since the launch of our first investment strategy in 1988.

Our investment philosophy is founded on the principle of stewardship – careful, considered and responsible management of our clients’ funds. We believe our role as investors is to allocate our clients’ capital to good quality companies with sound growth prospects and strong management teams, ensuring we pay sensible prices for these investments.

Training: We do not offer a formal graduate training programme. Graduates typically join as a Junior Investment Analyst and learn on the job. Graduates are assigned a mentor for support and are encouraged to develop as investors by whatever means they learn best. New joiners are fully fledged members of the investment team from day one, taking part in internal discussions and external meetings with company executives and industry experts from the outset.

Internship programme/work experience:
Opportunities: We do not have a formal Internship programme. Internship opportunities are offered on an ad hoc basis and are advertised on University careers sites.

Contact: Human Resources
HR@StewartInvestors.com
Susquehanna International Group Ltd

Global quantitative trading firm
www.sig.com
Main Hall

Founded 30 years ago by a group of friends from Philadelphia who were interested in the financial markets and decision making games like poker. Our European headquarters was established in Dublin 17 years ago and is now home to 450+ employees. Building virtually all of our own trading technology from scratch, we are a leading and innovative company in high-performance, low latency trading.

Training: During your internship you will participate in daily classes with senior traders. You will learn about options, poker, game theory and play mock trading games to help you interpret the uncertainty in the markets and develop a rigorous analytical approach to your decision making.

Graduate recruitment:
Vacancies: We offer graduate roles in trading, technology, quantitative research, operations, and market intelligence.
Recruitment criteria: We successfully recruit students with an academic background in mathematics, physics, actuarial science, engineering, computer science, and finance who are on track to achieve or have achieved a minimum grade of a 2.1.
Application process: Apply online at https://careers.sig.com/ by uploading your CV and cover letter.
Opening date: September 1 2017
Closing date: December 8 2017
Applications are assessed continuously.
Expected hiring offices: Dublin, Ireland

Internship programme/work experience:
Opportunities: We offer internships in trading, technology, quantitative research, operations, and market intelligence.
Application process: Apply online at https://careers.sig.com/ by uploading your CV and cover letter.
Opening date: 1 September 2017
Closing date: 8 December 2017
Applications are assessed continuously.
Opportunities for first years: As above.

Contact: Emma Quinn
+353 (86) 144 9053
emma.quinn@sig.com

UBS

Investment Bank
www.ubs.com/graduates
Hicks Room

Expert advice, Wealth management, Investment banking, Asset management, Retail banking in Switzerland. And all the support functions. That’s what we do. And we offer this to our private, corporate and institutional clients as well as corporations around the world. We are about 60,000 employees in all major financial centers, in almost 900 offices and more than 50 countries.

Training: Our graduate talent program lasts 18 to 24 months depending on your chosen business area. Participants will be directly involved in day-to-day operations, working with professionals and gaining first-hand experience in our business. Participants will be trained throughout the program on the financial markets, our products and other core business specific topics. You could gain a wide perspective of the firm by taking on different roles.

Graduate recruitment:
Vacancies: Corporate client solutions, investor client services, corporate centre.
Recruitment criteria: Any discipline
Application process: Online application, online tests, video interview, face to face interviews
Opening date: 1 September 2017
Closing date: 5 November 2017
Applications are assessed continuously.
Expected hiring offices: London

Internship programme/work experience:
Opportunities: Securities, Investment banking, Human resources, Operations, Risk, Technology.
Application process: Online application, Online tests, Video Interview, face to face interviews
Opening date: 1 September 2017
Closing date: 31 December 2017
Applications assessed after the closing date.
Opportunities for first years: First year program over Easter

Contact: Junior Talent Team
sh-ubs-campusrecruiting@ubs.com
Virtu Financial LLC
www.virtufinancial.com
Cormack Room
We are a leading financial firm that leverages cutting edge technology to deliver liquidity to the global markets and innovative, transparent trading solutions to our clients. We combine our market structure expertise and execution technology to provide deep liquidity and competitive bids and offers in over 19,000 securities, at over 235 venues and unrivaled execution technology to our clients, while creating more efficient and stable markets worldwide.
We strongly believe that transparency enables market participants to make better, more informed decisions while making markets more efficient. We strictly adhere to our core set of client values with each and every trade: transparency, reliability & virtue.
Training: As the vast majority of the technology we use is developed in house, we don't offer much 'formal' technology training. Learning is primarily on the job, working with traders and the operations team.
Graduate recruitment:
   Vacancies: Trading Operations Analyst
   Recruitment criteria: Excellent academic record required. Our operations analysts come from a range of backgrounds. However, candidates from (or currently in) hard science programs are most common (i.e. math, engineering, physics, computer science, etc.) Minimum 2.1.
   Application process: Email CV to recruiting@virtu.com
   Applications are assessed continuously.
   Expected hiring offices: Dublin, Ireland
   Applications are assessed continuously.
Contact: Sue Flood
0035312466916
recruiting@virtu.com

XY
Global Estate Orchestration
www.xy.net
Hicks Room
XY is an international group specialized in strategic consulting and the control of large estates. Acting as a global organization authorized by FCA and FINMA, it addresses the needs of UHNWI, large organizations and governments worldwide who seek for unbiased services free from conflict of interest.
XY established its unique position in the market by introducing a scientific approach to face challenges and paradoxes of today's financial sector. As a pioneer of Estate Orchestration Technology, XY develops and maintains the systems necessary to finally make transparency and control viable, while operating in line with the highest quality protocols and industry standards. In the field of financial services, XY is among the very first players worldwide who achieved ISO 9001:2015 certification.
Training: Top class XY Academy courses complement on-the-job-training in each department. The work environment and the company policies are designed to drive people to succeed while encouraging their professional achievements and personal development on a daily basis. At XY, talents are proud of their reputation for taking work very seriously yet also creating an environment in which everyone can thrive and enjoy a close fellowship.
Graduate recruitment:
   Vacancies: Up to 20 per year across our teams of consultants, experts and scientists.
   Recruitment criteria: 2:1 min, any discipline.
   Some roles require candidates with strong numerical skills - see our website for details.
   Application process: CV and cover letter to: recruitment@xy.net
   Applications are assessed continuously.
   Expected hiring offices: London, Zürich
Contact: Nadia Pedroni
+41 (0)91 261 4500
nadia.pedroni@xy.net
Zopa
www.zopa.com
Cormack Room

Zopa is an award-winning Fintech, focussed on peer to peer consumer lending, offering our customers simple loans and smart investments. We're in the process of obtaining a banking license that would allow Zopa to spread its vision of simple and fair finance to a wider range of financial products.

Training: More an opportunity than a training programme, graduates can make an immediate impact here. Grads will be involved in projects crucial to Zopa. You'll be working across every aspect of Zopa, learning from peers and developing skills in real-world situations: not in stuffy classrooms! We have an excellent learning and development function too, so if you decide you would benefit from a structured course in a specific area, we can help.

Graduate recruitment:
Vacancies: We're hiring for analysts. Zopa is a company that is built on data, and our analysts are the ones making sense of our customer data to help drive commercial decisions.
Recruitment criteria: We're looking for problem solvers with quantitative mindsets. These people could come from anywhere, but historically they've come from economics, maths, or physics backgrounds.
Application process: Apply through our careers pages, and fill out the questions (it's a quick process).
Opening date: 1 November
Closing date: 5 January
Applications are assessed continuously.
Expected hiring offices: London

Internship programme/work experience:
Opportunities: We don't currently have internship opportunities, but we're open to starting them, so if you're interested please get in touch.
Application process: email internships@zopa.com with your CV and a cover letter stating why you'd like to intern here.
Opening date: Ongoing
Closing date: Ongoing
Applications are assessed continuously.

Contact: Bertie Jenner
07792567819
bertie.jenner@zopa.com