Welcome to the **Graduate Schemes & Internships Event**, one of a number of major events we host throughout the year covering a very wide range of career interests. Full details about these events, plus careers evenings, start-here sessions, employer-led skills sessions and employer presentations can be found in our diary, available on our website via [www.careers.cam.ac.uk](http://www.careers.cam.ac.uk).

To make the most of your visit today, we recommend that you:

- Keep an open mind - many of the firms here today take applications from any discipline, or are looking to provide training for students with no prior experience in their field. Talk to organisations you may not have already considered as many have roles in different areas of the business.

- Study this programme to identify the firms you would particularly like to meet. All have graduate vacancies starting next autumn, many have internships and other work experience opportunities next summer. You can search and save details of any vacancies (not just of the organisations listed in this programme) by visiting **Vacancies & Opportunities** on [www.careers.cam.ac.uk](http://www.careers.cam.ac.uk).

- Use this opportunity to raise topics that may not be covered on websites or in recruitment brochures and that are important to you, e.g. pay, work/life balance, the relevance or otherwise of your own background.

- Make sure you meet as many of the organisations with whom you want to talk as you can – move on and return later if there is a queue of students waiting to talk with a particular employer.

- Do your research. Employers regularly comment to us on the high number of poorly researched applications and applications that are too generic. They find these easy to reject. Spend time researching your chosen employers and make well researched, well targeted applications. Fewer, better applications are more likely to gain success through to the interview stage than simply applying to everything and anything.

- Utilise the quick query/CV check area - Careers Advisers in attendance all afternoon, as are members of the International Student Team.

- Make a note of the people you meet – you can mention them as first-hand sources of information in your covering letter if you decide to apply.

- Consider attending other Careers Events such as the Engineering, Science & Technology Event on 9 and 10 November and/or those held in the Lent Term.

- After the event, keep up to date with the latest news. One way to do this is by signing up for **CamCareers**, our targeted careers information email service. Do this via the ‘most popular’ list on our homepage [www.careers.cam.ac.uk](http://www.careers.cam.ac.uk) - a wide range of information/sector choices are available.

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Accenture
www.accenture.com/ukgraduates
Main Hall
Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialized skills across more than 40 industries and all business functions—underpinned by the world’s largest delivery network—Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With more than 411,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives. Visit us at www.accenture.com

Training: Training begins when our people first join Accenture and continues throughout their careers. Core programmes, required for all our professionals, provide employees with the foundational skills they need (including courses on culture and our core values, ethics, leadership behaviours and business acumen).

Graduate recruitment:
- Vacancies: Consulting, strategy, analytics, technology architecture, information security, client delivery, software engineering & HR.
- Application process and deadline: Differs by programme
- Expected hiring offices: London, Newcastle, Manchester & Edinburgh

Internship programme/work experience:
- Opportunities: Summer Vacation Scheme, and HR Summer Internship
- Application process and deadline: Differs by programme, please see https://www.accenture.com/gb-en/careers/undergraduates for more details

Contact: Kyle Jones,
GradFutures@accenture.com

Amazon
www.amazon.jobs
Main Hall
Amazon’s mission is to be Earth’s most customer-centric company where people can find and discover anything they want to buy online. The world’s brightest technology minds come to Amazon to research and develop new technologies that improve the lives of our customers: shoppers, sellers, content creators, and developers around the world. Because that's what being Earth's most customer-centric company is all about, and it's still Day 1 at Amazon.

More than 300,000 employees worldwide keep the wheels turning at Amazon, with corporate offices, fulfillment centers and development centres across the globe. Amazon is looking for ambitious and enthusiastic graduates and interns across our roles in E-Commerce, finance, technology and operations.

Training: Onboarding training is provided to support interns' and graduates' transition from university into Amazon.

Graduate recruitment:
- Vacancies: E-commerce, finance, operations, technology and Amazon Media Group.
- Recruitment criteria: Undergraduates and postgraduates, any discipline.
- Application process and deadline: Candidates complete an online application and if successful, are invited to further stages of assessment, including: online tests; telephone interviews; onsite assessment centres or interviews.
- Expected hiring offices: UK, as well as in Europe, North America, Asia and Africa.

Internship programme/work experience:
- Opportunities: E-commerce, finance, operations, technology and Amazon Media Group.
- Application process and deadline: Candidates complete an online application and if successful, are invited to further stages of assessment, including: online tests; telephone interviews; onsite assessment centres or interviews.

Contact: Sandra Nuoramo
American Express
www.americanexpress.com/campus
Main Hall
American Express’ heritage was built on service and has been sustained by innovation. Through our evolution from an express mail business in 1850, to one of the world’s largest card issuers by purchasing volume and a digital innovator, we’ve never been afraid to explore new possibilities and embrace the changing marketplace. American Express is consistently recognised as a great place to work by people around the world. We offer talented individuals challenging work with purpose by embracing both innovation and tradition. As our company has grown and evolved, we have never strayed from the customer-service ethos and values on which the company was built – trust, security, integrity, quality, good citizenship, respect and customer commitment.

Training: We offer many opportunities for graduates and interns to develop across each of our roles (please see our brochure for details).

Graduate recruitment:
Vacancies: Strategic planning group, analyst; customer service & business strategy, analyst; technology graduate. September 2018
Recruitment criteria: A minimum of 320 UCAS points and a predicted 2:1 degree or international equivalent. Any discipline.
Application process and deadline: CV screening, online tests, video interview and assessment centre.

Internship programme/work experience:
Opportunities: We have the following 10 week Summer 2018 internships available for students in their penultimate year: Customer Service and Business Strategy, Technology, Marketing, Business Development, Risk and Finance
Application process and deadline: Applicants must pass each stage to get to next stage: CV screening, online tests, video interview and finally, assessment centre.

Contact: Dana Frei, dana.j.frei@aexp.com

ASOS
Global Fashion Retailer
www.asos.com
Main Hall
We’re a global online fashion retailer and, with over 75,000 product lines across womenswear, menswear, footwear, accessories, jewellery and beauty, we’re setting the pace in a worldwide fashion revolution. With around 3,000 new product lines being introduced each week, we’re ambitious and we know our stuff. We have websites targeting the UK, USA, France, Germany, Spain, Italy, Russia and Australia and we ship to 240 countries.

We’re always looking for great people to join us – people who are as passionate as we are and, just as importantly, embrace change and innovation. As a place where fashion and technology make perfect partners, we have a real sense of excitement about the future and the possibilities it can bring.

Training: At ASOS we’re passionate about the development of our people. We know it’s a reason why great people join and stay at ASOS - to further their careers and to play a part in our growth and success. We have our very own Learning and Development team who run amazing training courses designed to inspire, challenge and make an impact on your role and career.

Graduate recruitment:
Vacancies: Graduate schemes in software engineering, finance, analytics, marketing, global trading and customer care. We also recruit entry level positions across all areas of our business offering a structured training programme to ensure that you have the support to progress.
Application process and deadline: Our Graduate schemes will open in October 2017 and close November 2017.
Expected hiring offices: Hemel Hempstead and Mornington Crescent

Contact: Holly Marston-Weston, 07867900768, talent@asos.com
AstraZeneca Ltd

Science-led biopharmaceutical business
www.astrazeneca.co.uk
Main Hall
We push the boundaries of science to deliver life-changing medicines. A global, innovation-driven biopharmaceutical business, active in over 100 countries, we employ over 59,000 people and invest over $4bn in R&D each year. We are proud to have a unique workplace culture that inspires innovation and collaboration. We offer an international and diverse organisation, with opportunities to take real responsibility from day one. To contribute to groundbreaking projects, and gain an extensive understanding of the global pharmaceutical industry. Graduate opportunities are available across our global operations, IT, innovative medicines & early development (drug discovery research), and pharmaceutical technology & development programmes.
Training: Our Graduate Programmes last for 24+ months and offer placements in Europe, the USA, Asia and other locations. Training includes technical skills development, and leadership and personal development. Throughout the course of the programmes there will also be opportunities to gain project management skills.
Graduate recruitment:
Vacancies: Graduate Programmes 80+
Recruitment criteria: Discipline linked to programme. Min 2.1. See website for details.
Application process and deadline: Online.
Expected hiring offices: Cambridge and other global locations.
Contact: Adam Isle,
+44 (0)7469 409054,
adam.isle@astrazeneca.com

Aviva UK

Insurance - one of a few composite insurers
graduates.aviva.com
Main Hall
We’ve been providing first-class insurance, retirement health and investment products for over 321 years and we make a difference to people, businesses and communities around the world. That gives us a unique competitive advantage – we are one of only a few composite insurers in the world. In the UK we are an insurer serving one in every four households and have strong businesses in selected markets in Europe, Asia and Canada. And we’ve got big ambitions for the future. By serving our customers well, we are building a business which is strong and sustainable, which our people are proud to work for, and which makes a positive contribution to society.
Training: Providing comprehensive leadership training, the programme will give you a broad experience of our whole business. You’ll move across projects, teams and functional areas, locally, regionally and globally through two 12-month assignments. Exposure throughout the two rotations will allow you to do more, learn more and become more. As you develop a broad understanding of our business and our products, you’ll be gaining the strategic and global outlook that we need from our future leaders.
Graduate recruitment:
Vacancies: Global Graduate Leadership Programme. Graduates with genuine aspiration to develop the skills that will transport them into leadership roles. Qualities you’ll definitely need to join the programme. Excellent communication and interpersonal skills, be confident to influence at all levels, and also able to demonstrate strong analytical skills and leadership potential.
Recruitment criteria: Recruiting globally eligibility to work in the country in which you are applying and be on track for a degree/international equivalent any discipline.
Application process and deadline: Apply on-line upload your CV, on line testing is required as well as a recorded interview prior to being selected for an Assessment day
Expected hiring offices: London, York, Bristol, Southampton, Norwich. Canada, France, Poland, Italy, Asia- Hong Kong, Singapore
Contact: Amanda Gillespie,
07789 650331,
amanda.gillespie@pontoonsolutions.com
BAE Systems plc
Global technology-led defence, aerospace and security solutions.
www.baesystems.com/graduates
Main Hall
At BAE Systems, we provide some of the world’s most advanced, technology-led defence, aerospace and security solutions, employing a skilled workforce of some 83,100 people in over 40 countries. Working with customers and local partners, we develop, engineer, manufacture and support products and systems to deliver military capability, protect national security and people and keep critical information and infrastructure secure.

Join us as a graduate and you’ll quickly become involved in developing some of the most technologically advanced defence, security and aerospace systems, and receive tailored development to advance your career.

Training: The Graduate Development Framework (GDF) is our two year development scheme, with a variety of business and engineering opportunities available. Applied Intelligence offer positions in consulting, engineering and project management. Please see their dedicated website www.baesystems.com/emergingtalent
The Finance Leader Development Programme (FLDP) is our five year fast-track scheme to become a Finance Director. SIGMA is our three year fast-track leadership programme, which provides a breadth and depth of knowledge to develop leaders of the future.

Graduate recruitment:
Vacancies: Approximately 350 graduate and undergraduate roles.
Recruitment criteria: Business opportunities we require a 2:1 in any degree, engineering roles we require a 2:1 in a relevant degree (2:2 with a Masters).
Application process and deadline: Initial online application opens 1 September 2017 and closes 30 November 2017.
Expected hiring offices: Multiple locations across the UK.

Internship programme/work experience:
Opportunities: 12 week Summer Internships in business, consultancy, engineering, finance and delivery management.
Application process and deadline: Initial online application opens 1 September and closes 31 October 2017.
Contact: Graduate Recruitment and Attraction Team, baesystemshr@baesystemshr.com

Blenheim Chalcot
Venture Builder founded in 1998
www.blenheimchalcot.com
Main Hall
Founded in 1998, Blenheim Chalcot specialises in building digital businesses that transform industries. Its portfolio of companies has sales of over £300m, more than 3,000 employees, and a successful track record of building over 40 companies across financial services, IT services and sports and media. Blenheim Chalcot has pioneered fintech innovation in personal finance, B2B lending and payments with businesses such as Clearscore, Salary Finance and Liberis.

You’ll be joining a network of people working together to make a difference in their industries. Venture building is challenging: it’s fast-paced, fluid and there’s nowhere to hide. In return for your hard work we give you the opportunity to make a real impact and take a leading role in growing our ventures.

Training: We’re proud of the community of brilliant people we’re building; we believe it’s our strongest asset. You’ll gain huge experience and exposure quickly when it comes to being at the forefront of a new sector, offering an accelerated professional development unlike most environments.

Graduate recruitment:
Vacancies: Broad range of positions including: data scientists, business analyst, marketing executive, business development executive, developers, programme manager.
Application process and deadline: CV with a cover letter, phone interview, assessment centre.
Contact: Laura Mitchell-Innes, 07813342830, LAURA.MITCHELL-INNES@BLENHEIMCHALCOT.COM
### BNY Mellon

*Investments Company*

[www.bnymellon.com](http://www.bnymellon.com)

Main Hall

For over 230 years, the people of BNY Mellon have been at the forefront of finance and safeguards nearly one-fifth of the world's financial assets. It remains one of the safest, most trusted and admired companies. Everyday our employees make their mark by helping clients better manage and service their financial assets around the world. Whether providing financial services for institutions, corporations or individual investors, clients count on the people of BNY Mellon across time zones and in 35 countries and more than 100 markets. It's the collective ambition, innovative thinking and exceptionally focused client service paired with a commitment to doing what is right that continues to set us apart.

**Training:** The summer analyst program (SAP) provides a well-rounded, rewarding 10-week experience. It is designed to give an inside look into what it's like to work for a competitive, global financial services organization. With training and projects specifically chosen to both challenge and provide growth opportunities.

**Graduate recruitment:**
- **Vacancies:** c.30 roles on summer analyst programme across EMEA in investment services, investment management and business partner groups. Successful candidates will be offered opportunities on a returning internship, direct hire or our 2019 emerging leaders program.
- **Recruitment criteria:** Any discipline, predicted 2.1, willing to relocate.
- **Expected hiring offices:** London, Manchester, Dublin, Wrocsaw

**Internship programme/work experience:**
- **Opportunities:** 10-week summer analyst programme. You'll be challenged and inspired as you collaborate and drive diverse projects while developing knowledge and technical skills. Participants gain insight into working for a competitive, global financial services organization.
- **Application process and deadline:** As above.
- **Opportunities for first years:** As above.

**Contact:** Neha Chaudhary, 0207 1633 870, neha.chaudhary@bnymellon.com

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### Brainlabs Digital

*Digital marketing agency*

[brainlabsdigital.com](http://brainlabsdigital.com)

Main Hall

Hi there, we’re Brainlabs, the best large digital marketing agency in Europe! (not to mention being voted Sunday Times' Top 100 Small Companies to work for, with a special award for wellbeing, but we don't like to brag..) We like coffee (especially free coffee), furry animals, and jokes (even bad ones).

We're always on the hunt for remarkable grads to join us in our mission to be the best (and most successful) place to work.

We are a scientific digital marketing and technology agency who get a kick out of using data to make revolutionary improvements to businesses. But if data isn't your thing, don't panic! There's plenty of other ways you can get involved...

**Training:** Training for each role lasts for two months. You'll start off with a general introduction to Brainlabs and how our departments work together before getting role-specific training via lectures and mentors. Unlike other graduate schemes, you'll be streamed from day 1 and will not be rotating around departments.

**Graduate recruitment:**
- **Vacancies:** Our graduate scheme runs every two months.
- **Recruitment criteria:** Any discipline.
- **Application process and deadline:** All we need is your CV - head over to [www.brainlabsdigital.com/careers/](http://www.brainlabsdigital.com/careers/) today!

**Internship programme/work experience:**
- **Opportunities:** We offer summer internships in a range of departments - keep an eye out on our careers page to see what's available!
Cancer Research UK (CR-UK)
Leading pioneering life-saving research, fighting gainst all cancers.
www.cancerresearchuk.org/about-us/graduates-and-interns/graduate-scheme
Hicks Room
We have an ambitious goal: to accelerate progress in cancer research and see 3/4 of people beat cancer in the next 20 years. Our graduate opportunities are truly unique. With a commercial strength equivalent to a FTSE 350 company, we are Number 2 in the Guardian UK 300 and are one of the UK’s most widely recognised brands. We reach and engage millions of supporters through bold marketing strategies, and are constantly evolving, adapting and implementing the best strategies and technologies to beat cancer sooner.
If you're full of fresh ideas and have a history of academic and extra-curricular achievement, we have 6 streams for you to choose from, each designed to give you a solid foundation for your career.

Training:
As one of our trainees, you’ll join us at our London office where you’ll be exposed to 4 different teams across your area of interest, spending 6 months in each – with our Finance stream being 3 one year placements. To make sure you get the most out of your scheme, we’ll give you plenty of training, development and support, including a dedicated mentor and a development plan that’s tailored to meet your personal needs.

Graduate recruitment:
Vacancies: Policy information and communications; fundraising and marketing; technology; scientific strategy and funding; finance; HR.
Recruitment criteria: Any discipline, usually min 2:1, but see website for details.
Application process and deadline: Online, interview, assessment centre, apply by late November 2017.
Expected hiring offices: London based.

Internship programme/work experience:
Opportunities: 40 volunteers on 12-week project (June). Our internships are a chance to get a unique insight into the charity sector, boost your CV and discover and develop your skills – whilst playing your part in the fight against cancer.
Application process and deadline: Online, Interview, there are three yearly intakes.
Opportunities for first years: Open to anyone from 1st years to graduates.

Contact: Suzie Huggan, graduate@cancer.org.uk

Capco
Financial Services Management Consultancy
www.capco.com
Main Hall
Capco is a global management consultancy with a focus in financial services including banking and payments, capital markets, and wealth and asset management. Our professionals combine innovative thinking with our unrivalled first-hand industry knowledge to offer our clients consulting expertise, complex technology and package integration, and managed services to move their organizations forward. Through our collaborative and efficient approach, we help our clients successfully, innovate, increase revenue, manage risk and regulatory change, reduce costs and enhance control.
Training: Associates will take part in an intensive and immersive training course. You work in a simulated project environment. It provides a thorough overview of today’s fast-changing global financial services landscape. Show us consistently that you can perform at a higher level and you will take the next step in your career; moving to Consultant grade when ready. Summer associates have a week-long comprehensive training programme covering the foundations of consulting and project delivery.
Graduate recruitment:
Vacancies: Associate Talent Programme
Recruitment criteria: Any discipline; 2.1
Application process and deadline: Online application and CV review, video interview, assessment centre, final individual interview. Ongoing recruitment.
Expected hiring offices: London, other locations provided upon request

Internship programme/work experience:
Opportunities: 10 week June – August / September. Summer Associates will find opportunities to develop and strengthen their skills in an environment where trying new things and personal contributions are encouraged and valued.
Application process and deadline: Online application and CV review, video interview, assessment centre, final individual interview. Opens Oct 2017, deadline: Jan 2018
Opportunities for first years: We welcome students in their first year to apply, but priority will be given to penultimate year students.

Contact: Eric Lee, 07710 845832, eric.lee@capco.com
Capital One

Credit Card/Technology Company

www.capitalonecareers.co.uk/earlycareers

Hick Room

Capital One is one of the UK's leading credit card companies and a Fortune 200 company. Still led by our founder and global CEO, Rich Fairbank, we are on a mission to bring ingenuity, simplicity and humanity to an industry that's ripe for change. We focus on delivering products and services with our customers' needs at their heart. We get closer to them through the acres of data their card use yields and analyse it so we know how and where we can help them succeed with credit. The result is a data-driven, tech-enabled business on a mission to simplify finance and powered by the ideas, passion and commitment of our people.

Training: Our Graduate Development Programme provides world class training and you'll be given responsibility from day one through challenging and impactful work that will accelerate your learning. You'll typically rotate every 12 months so you get to work in different roles and departments to deepen your knowledge of our business all with the support of your manager and colleagues.

Graduate recruitment:

Vacancies: We have 50+ graduate opportunities across a range of areas including business analytics, software engineering, data analysis and data science, operations, risk, finance and brand marketing.

Recruitment criteria: Any discipline - you'll need to demonstrate strong analytical and problem solving skills throughout our application process

Application process and deadline: Applying to a role is easy, visit our website and upload your CV. The deadline is 30 October 2017.

Expected hiring offices: Nottingham - all roles, London - software engineering only

Internship programme/work experience:

Opportunities: We have 30+ summer internship opportunities across business analytics, software engineering and finance. Our internships are open to penultimate students only and take place over 10 weeks from June - August.

Application process and deadline: Applying to a role is easy, visit our website and upload your CV. The deadline for applications is 17th December 2017.

Contact: Olwen Watson, ukgraduaterecruitment@capitalone.com

Change100

Students with a disability or health-condition

www.leonardcheshire.org/what-we-do/work-and-skills-development/change100

Hicks Room

Change100 is the paid summer internship programme designed to bring together leading employers with talented students and graduates with disabilities and long term health conditions. That might include people with physical impairments, sensory impairments, mental health conditions, learning disabilities or difficulties, and other long-term health conditions.

Change100 aims to remove barriers experienced in the workplace, to allow you to achieve your potential. You will have the opportunity to join a leading organisation and gain the experience, confidence, networks and skills necessary to accelerate your career. It is a unique programme which offers you: an inclusive recruitment process, valuable, paid experience with a prestigious employer, confidence in disclosing your disability, support in identifying and requesting disability-related adjustments.

Training: A 6-month development programme to help prepare you for your next career move

Graduate recruitment:

Recruitment criteria: Any discipline, min 2:1 (mitigating circumstances considered).

Internship programme/work experience:

Opportunities: In 2017, we partnered with a range of prestigious organisations to offer internship opportunities including Arup, BBC, BBSRC, Barclays, Bevan Brittan, Centrica, Department of Health, Department for International Development, Experian, Heritage Lottery Fund, Interserve, Lloyds Banking Group, Medical Research Council, Taylor Wimpey, Thomson Reuters and Wall to Wall.

Application process and deadline: Online application form at www.change100.co.uk followed by a half-day assessment centre for successful candidates. Deadline at time of writing, end of January 2018.

Contact: Change100 Team, 02036205252, change100applications@leonardcheshire.org
Charityworks
The UK non-profit sector's graduate scheme
www.charity-works.co.uk
Hicks Room
Charityworks is a 12 month, paid graduate scheme, and Times Top 100 Graduate Employer. As a Charityworks graduate trainee you will deliver a full time job in a partner charity or housing association, and take part in an acclaimed leadership programme which will introduce you to what you need to work and lead in the non-profit sector.

In your placement you might be providing vital business support and evaluation at a national charity like NSPCC, leading on the improvement of infrastructure projects with a leading housing charity, driving international business with the RNLI, or serving a community in a local project. Wherever you're placed, you'll have a chance to make a real impact through your work.

Training: Alongside your placement, you will take part in a leadership programme. You'll be matched with a Charityworks Programme Manager and external mentor to help you make the most of the year. Twice a month you'll come together with your fellow trainees and leaders across the sector to explore and debate the key issues affecting your work and society. You'll produce your own research, helping to raise your profile and develop your understanding of your environment.

Graduate recruitment:
Vacancies: Charityworks graduate leadership development trainee.
Employer: one of our Charityworks partner organisations. Placements will take place in leading non-profit organisations across a number of locations across England.
Hours: usually 9am - 5pm.
Contract: fixed term, 12 months commencing September 2018. Salary: £18,000 (UK-wide) / £20,000 (London).
Recruitment criteria: Minimum 2:1 (or equivalent) or a Masters. Any discipline.
To Apply visit www.charity-works.co.uk/apply
Expected hiring offices: UK-wide
Contact: Charityworks Team, 01670229053, craig@koreo.co

City Football Group
www.cityfootballgroup.com
Main Hall
City Football Group has an unrivalled global presence, with football clubs, academies, minority shareholdings and affiliated teams in Europe, Asia, North America, South America and Australia.

The Group has two support companies, City Football Services and City Football Marketing, which operate from a number of offices around the world.

City Football Services shares footballing IP and 'know-how' to recruit, develop, train and win.
City Football Marketing creates media, marketing and fan engagement properties to support the commercial development of clubs and their partners.

Training: Our culture encourages and rewards innovation, game-changing impact, initiative, and collaboration. You will be supported with job-specific and technical training throughout your time with CFG, supported by your manager and team.

Graduate recruitment:
Vacancies: We have a number of full-time graduate job opportunities available to highly driven individuals with an excellent academic record and the desire to work in an exciting and rapidly growing sector.
Application process and deadline: Please fill out the following online application http://tinyurl.com/CFG-Graduate-Programme-2018-UK and send your CV and cover letter to citygrads@cityfootball.com
Deadline: Sunday 29 October, 11:59pm BST.
Expected hiring offices: London, Manchester
Contact: citygrads@cityfootball.com
We're Dyson. A global technology enterprise. We're about better technologies, better ideas and better ways. Reinventing as we go. In 1993, James Dyson launched the first bagless vacuum cleaner. But a lot has changed since then. As we continue to grow, we're exploring new frontiers and traversing the unknown. In 2012 we were 3120 people. Today we're approaching 9000. We transform every category we enter. Our future is bright and the next few years are set to be our busiest yet. 3000 new engineers. 100 new machines. Revolutionising new categories. All by 2020.

Training: Upon joining all of our graduates and interns will be immersed into the business and their new role through an in-depth induction over your first three months. Some programmes provide specific training whereas others focus on learning on the job, please see specific programmes for details

Graduate recruitment:  
Vacancies: international marketing executives; finance programme; HR programme; business analyst (IT) programme; sales leadership programme; design engineers; mechanical engineers; electronics engineers; software engineers.  
Recruitment criteria: Any discipline, although for some technical programmes we need relevant technical degrees. Please check programmes to find the specific requirements.  
Application process and deadline: Apply online; provide your basic information and complete an online question form. The next stages are: online aptitude tests, digital interview and finally assessment centre.  
Expected hiring offices: Dyson HQ - Malmesbury, Wiltshire

Internship programme/work experience:  
Opportunities: Summer internships within software, engineering and sciences.  
Application process and deadline: Apply online; provide your basic information and complete an online question form. The next stages are: online aptitude tests, digital interview and finally assessment centre.  
Contact: graduates@dyson.com

EF Education First
International education.

EF Education First is the world’s largest privately-held international education company that focuses on language, academics, and cultural experiences. Our mission is opening the world through education. We’re a global company employing 46,500 people across 116 countries, bound by a pretty special company culture. We’re flexible, jet lag-resistant, and believe that nothing is impossible.

Launch your career at a company where ownership and opportunities begin on day one. Whether you’re shadowing a division president, researching new product lines, traveling to offices in Shanghai and Lucerne, or all of the above, at EF, you can accelerate your international career while working with some of the world’s best and brightest minds.

Training: Our 12-18 month trainee programs are designed to prepare you for a leadership role within either general management, finance or technology. We look for thinkers and doers - creative, collaborative and motivated people who are excited by education, communication and travel. With our global reach, you will have access to opportunities worldwide.

Graduate recruitment:  
Vacancies: We have three global, highly selective trainee programs - 12 month EF360 management trainee program and EF360 tech trainee program, and 18 month EF global finance program. For details, please visit our career site: http://careers.ef.com/categories/recent-graduates-and-internships/  
Application deadline January 2018.  
Expected hiring offices: London, Zurich, Lucerne, Shanghai and Boston

Internship programme/work experience:  
Opportunities: EF has a wide range of exciting internship opportunities in finance, operations, marketing, management and tech. Visit our career site to learn more: www.ef.com/efinternships  
Application process and deadline: Learn more and apply via: www.ef.com/efinternships  
Application deadline January 2018

Contact: EF Education First, louise.gauffin@ef.com
EmployAbility
Opportunities for disabled and dyslexic students & graduates
www.employ-ability.org.uk
Cormack Room

EmployAbility is the not-for-profit organisation dedicated to assisting students who have dyslexia, any other disability, long-term illness or mental health conditions into employment. At EmployAbility we offer free support, guidance and advice throughout the recruitment process and beyond, including: internship and graduate opportunities with our ever-expanding list of disability-inclusive employers; how to produce effective application forms and CV’s; key skills for succeeding at interviews and assessment centres; advice on disclosure of disability and your adjustment requirements and free skills workshops.

Graduate recruitment:
Vacancies: We currently have graduate vacancies with: JP Morgan, Goldman Sachs, FCA, Bloomberg & Google
Recruitment criteria: Any discipline.
Application process and deadline: Apply online via the EmployAbility website: http://www.employ-ability.org.uk/internships
Expected hiring offices: UK

Internship programme/work experience:
Opportunities: We currently have internships with: JP Morgan, Goldman Sachs, FCA, Bloomberg & Google
Application process and deadline: Apply online via the EmployAbility website: http://www.employ-ability.org.uk/internships
Opportunities for first years: Spring programme opportunities with JP Morgan

Contact: Justin Penney,
07776090508,
justin.penney@employ-ability.org.uk

Enterprise Rent-A-Car
Vehicle rental company
www.enterprisealive.co.uk
Cormack Room

Enterprise Rent-A-Car is an ongoing success story. Our guiding principles, and humble beginning, revolve around personal honesty and integrity. We believe in strengthening our communities one at a time. Serving our customers as if they were our family. And rewarding hard work. These things are as true today as they were when we were founded in 1957.

Today, our extensive network, fleet and range of services position Enterprise as part of the largest transportation solutions provider in the world. We offer our customers local and airport rentals, car sharing, exotic car hire and van hire, along with our Flex-E-Rent service, providing business solutions for specialised vehicle needs including temperature-controlled vans and accessible minibuses.

Training: Comprehensive classroom based training with continued on the job training to follow.

Graduate recruitment:
Vacancies: Graduate management trainee
Recruitment criteria: Any discipline
Application process and deadline: Ongoing
Expected hiring offices: Cambridgeshire & Nationwide

Internship programme/work experience:
Opportunities: 3 Month Internships
Application process and deadline: Open from November - March
Opportunities for first years: 3 Month Summer internship

Contact: Paul Phillips,
+441159218900,
Paul.W.Phillips@ehi.com
EY
Professional Services
www.ey.com/uk/students
Main Hall
EY is a global professional services organisation. Our high performing teams operate across four service lines; assurance, consulting, tax and transactions, to help clients drive innovations on the issues that matter most. For smart, curious graduates, working at EY offers the opportunity to change how world-leading organisations do business, and for graduates, to shape their career their way.

If you can see the change the world needs and are smart enough to be part of it, EY is a great place to build the career you want. What's more, you can make your own contribution to EY's purpose, and help us to build a better working world.

Training: Professional qualifications - ACA, CIMA

Graduate recruitment:
Vacancies: 1000
Recruitment criteria: We recruit from all disciplines
Application process and deadline: Online strengths based - ongoing deadline

Internship programme/work experience:
Opportunities: In all of our services lines- tax, assurance, corporate finance and consulting,
Application process and deadline: Online and strengths based. Ongoing deadline
Opportunities for first years: Insight days - Discover EY

Contact: Amaka Uche,
0207 951 9269,
auche@uk.ey.com

Financial Conduct Authority (FCA)
Regulator for UK financial services
www.fcacareers.org.uk
Main Hall
The Financial Conduct Authority is the regulator for UK financial services. We aim to make financial markets work well for consumers, business and the whole economy. Our operational objectives are to protect consumers, protect financial markets and promote competition.

Training: We’ll make sure you benefit from formal training that complements your practical experience. As part of your development, we’ll also support you to achieve professional accreditation or additional qualifications.

Graduate recruitment:
Vacancies: We typically employ up to 50 graduates annually.
Recruitment criteria: We’re looking for bright and inquisitive students from all backgrounds, across all subjects. We ask for a minimum of a 2:1 degree at undergraduate level.
Application process and deadline: All applications are submitted online. Applications open 2 October 2017 and close 3 December 2017.

Expected hiring offices: London

Internship programme/work experience:
Opportunities: Our ten-week summer internship offers real insight into both the FCA and financial services. This is your chance to work and learn alongside industry experts as you gain real life experience of what we do. It’s everything you need to decide whether a regulatory career is for you.
Application process and deadline: All applications are submitted online. Applications open 2 October 2017 and close 17 December 2017.

Contact: fca.graduates@fca.org.uk
Frontline

Social work leadership development programme
thefrontline.org.uk

Main Hall

Frontline’s mission is to transform the lives of vulnerable children by recruiting and developing outstanding individuals to be leaders in social work and broader society. Our unique two-year on-the-job leadership programme will offer high-achieving graduates and career changers the opportunity to join one of Britain’s toughest and most rewarding professions. Participants will work as frontline children’s social workers in Local Authorities undertaking child protection work which will change lives.

Training: Our Recruitment Process has the following stages:
A self-selection questionnaire to help you determine if Frontline is right for you,
An online competency-based application form,
Online test (situational judgement and verbal reasoning),
A video interview: completing answers to set questions at home in your own time,
Assessment Centre - activities include group work, a role play and an interview.

Graduate recruitment:
Vacancies: We have vacancies available for our leadership development programme for graduates and career changers. We also have Brand Manager roles.
Recruitment criteria: Any discipline
Application process and deadline: Please visit our website in September when applications open. You will need to complete the first stage of application online.

Internship programme/work experience:
Opportunities: We offer 6 month graduate internships and 3 week student internships. These will be advertised on our website at the start of 2018.
Application process and deadline: Please apply online through our website.

Contact: Katherine Hennessy,
07917473938,
katherine.hennessy@thefrontline.org.uk

Gerson Lehrman Group (GLG)

Membership organisation for professional learning
glg.it

Main Hall

Business leaders, investors, consultants, social entrepreneurs, and other top professionals rely on GLG to learn in short- and long-term engagements from more than 500,000 members and other experts. Clients partner with GLG to address their most complex strategic challenges, make better business decisions, and advance their careers through conversations, mentorships, small group meetings, surveys, and other interactions—all within a rigorous compliance framework. Headquartered in New York City, GLG’s 1,400 employees work from offices in 12 countries.

Training: The graduate associate training programme includes consistent training sessions to teach valuable skills, develop confidence and indulge curiosity. Through the graduate associate training programme, we aim to develop you into long-term employees from the most distinctive professional and academic backgrounds.

Graduate recruitment:
Vacancies: Graduate research associate - Fluency in English and 1 or more European language is preferred but not a requirement (i.e. German, French, Spanish, Italian, Portuguese, Swedish, Norwegian etc.)
Recruitment criteria: Undergraduate or graduate result minimum 2:1
Application process and deadline: Recruiter Phone Interview, 1st stage face to face, 2nd stage face to face
Expected hiring offices: London, UK

Contact: Phuong Dang,
02075296985,
pdang@glgroup.com
GlaxoSmithKline
uk.gsk.com/en-gb/careers
Main Hall
We are a science-led global healthcare company that researches and develops innovative Pharmaceuticals, Vaccines and Consumer Healthcare products. These help millions of people around the world do more, feel better and live longer. Our commercial success depends on creating innovative products and making these accessible to as many people who need them as possible. By achieving this, we will be able to grow our business and provide benefits to patients, consumers, society, our employees and our shareholders. We have a significant global commercial presence in more than 150 markets, a network of 84 manufacturing sites in 36 countries and large R&D centres in the UK, USA, Belgium and China.

Training: In exchange for playing your part in our high-performing team, the future leaders programme offers you a rich variety of training, development, mentoring and opportunities to help boost your career. 70% is on-the-job training, 20% is in the form of developmental relationships with line managers and 10% is formal learning and educational courses.

Graduate recruitment:
- Vacancies: 65-70 future leaders programme places in a variety of business areas such as sales and marketing, finance, manufacturing, engineering and supply chain, procurement, regulatory affairs, HR and communications.
- Recruitment criteria: Usually min 2.1 in any discipline for commercial roles but check our website for programme specific details.
- Application process and deadline: Online application form, Skype/telephone interview, online aptitude testing followed by an assessment centre for successful applicants. Applications are accepted throughout the year.

Internship programme/work experience:
- Opportunities: We have many opportunities across all areas of G’s for people looking to gain work based experience.
- Application process and deadline: Application form, online tests, video interview and the final stage is then an assessment centre.

Contact: Katie Henshaw, 02080470023, UK.unirecruitment@gsk.com

G’s Fresh Ltd
Fresh produce
www.gs-fresh.com
Hicks Room
Established in 1952, G’s is a global fresh produce business with an annual turnover of more than 450 million. Founded by Guy Shropshire, G’s is still a family run business with a flat structure and a lack of hierarchy – maintaining that family feel. As a vertically integrated business, G’s do everything from seed to shelf – from planting and growing, to logistics and marketing. A truly international business, G’s employ over 6,000 staff across the globe and the career opportunities are vast. Employees are at the heart of the business and G’s promote from within – developing talent internally to create a sustainable future.

Training: Over the course of the two year graduate programme you complete an accredited leadership training course. Technical training will also be provided where applicable depending on the individuals training needs.

Graduate recruitment:
- Vacancies: There are a number of vacancies available on our 2 year graduate training programme.
- Recruitment criteria: All degree disciplines accepted.
- Application process and deadline: Online application, online tests, video interview and assessment centre for successful applicants. Applications are accepted throughout the year.

Internship programme/work experience:
- Opportunities: Summer placements across all areas including HR, sales, marketing, engineering, supply, procurement, IT, communications, regulatory affairs, viiv healthcare. They offer students a chance to have responsibility and development opportunities within a global organisation that could lead to potential graduate opportunities.

Contact: Faye Coleridge, 01353727237, faye.coleridge@gs-fresh.com
Heathrow
International Hub Airport
careers.heathrow.com/emerging-talent
Hicks Room

Heathrow is like a small city - fast moving, diverse, forward thinking - right at the heart of the nation's global connections and with a world of opportunity. We're the UK's front door and with 80 airlines flying to 185 destinations, we keep the UK connected with important emerging markets and provide access for over 75 million travellers each year. Over the past 10 years we've invested over £11 billion in transforming Heathrow for our passengers, including the new £2.5 billion Terminal 2: The Queen's Terminal. Our passengers now rate us as the best hub airport in Europe, but we know we need to do even better to claim our position as the best airport in the world.

Training: Whichever role you choose, you'll learn from experts in their fields and take away insight into the whole of our organisation. Throughout your programme, you'll acquire essential leadership, commercial and project management skills. Mentored by one of our senior managers, you'll experience the demands of running the world's busiest two-runway airport.

Graduate recruitment:
- Vacancies: Our fast-paced 18 month leadership programme features three six-month placements. You'll start with a placement within our operation to ensure you gain a thorough understanding of our world. Your next two placements are flexible across our operational and head office functions.
- Recruitment criteria: Any discipline. People skills are essential, as is the desire to deliver a best-in-class passenger experience.
- Application process and deadline: Online applications, closing in early 2018.
- Expected hiring offices: Heathrow Airport

Internship programme/work experience:
- Opportunities: We are inviting talented recent graduates to experience working with us on a placement lasting up to 12 months. You'll find that we have a huge range of opportunities here, with placements in various functions, from airport operations or engineering, to human resources or communications.
- Application process and deadline: Online applications, closing in early 2018.
- Recruitment process includes video interview and assessment centre.

Contact: Jack Andrews, 07808116455, Jack_andrews@heathrow.com

Hewlett Packard Enterprise
Global IT company focused on Hybrid Infrastructure
www.hpe.com
Main Hall

At Hewlett Packard Enterprise, we aim to be the industry’s leading provider of hybrid IT, built on the secure, next-generation, software-defined infrastructure that will run customers’ data centers today, bridge them to multi-cloud environments tomorrow, and power the emerging intelligent edge that will run campus, branch and Industrial IoT applications for decades to come. All delivered through a world class services capability.

Training: A wide range of training is offered at HPE utilising our exclusive Accelerating U program. Training varies between business units, however we offer a whole host of training ranging from Lean Six Sigma to Sales School

Graduate recruitment:
- Vacancies: Technical sales, account management, pre-sales, business analytics & reporting.
- Application process and deadline: https://careers.hpe.com/
- Expected hiring offices: Bracknell, Bristol, London.

Internship programme/work experience:
- Opportunities: Technical sales, account management, pre-sales, business analytics & reporting.
- Application process and deadline: https://careers.hpe.com/

Contact: Paul Jones, 0330 587 1848, paul.jones2@hpe.com
Hogarth Worldwide
Marketing implementation agency
www.hogarthww.com
Cormack Room
We produce advertising and other marketing communications for our clients across all media and all languages. Our production expertise coupled with our powerful workflow and asset management technology delivers quality, control and savings for global brands.
Training: You would be working closely with senior members of the teams to grow and develop your skills across
Graduate recruitment:
Vacancies: We are looking to recruit Graduates to work across areas such as Technology, Digital and Client Services. We are recruiting permanent positions, where we would train and develop you, and have you become fully immersed in Hogarth!
Recruitment criteria: Minimum 2:1 in a relevant field
Application process and deadline: Application via our Careers site by November
Expected hiring offices: Soho and West Central of London
Contact: Caroline O'Connell,
02074208453,
caroline-oconnell@hogarthww.com

HM Treasury
Economics and finance ministry
www.gov.uk/government/organisations/hm-treasury
Hicks Room
HM Treasury is the UK’s economics and finance ministry. We maintain control over public spending, decide how money is raised from taxpayers, set the direction of the UK’s economic policy and work to achieve strong and sustainable economic growth. We are part of the Civil Service, but run our own graduate programme separate to the Civil Service Fast Stream.
Training: New policy advisers benefit from a mix of structured and on-the-job learning in a programme designed to build confidence and give you the knowledge, skills and behaviours you need to be effective. Expect to work with other government departments and external organisations to shape policy. For more information visit: www.hmtreasurycareers.com
Graduate recruitment:
Vacancies: 45+ as policy advisers. The role is wide-ranging. You could be researching, and analysing complex data to developing policy ideas. You will write briefings for Ministers and senior managers, find yourself responding to written questions from MPs and the public, or managing challenging projects.
Recruitment criteria: Minimum 2:1
Application process and deadline: Online application
Contact: 0845 3017999,
HMTreasuryGraduates@tmpw.co.uk
HSBC Global Businesses
www.hsbc.com/careers/students-and-graduates
Main Hall
At HSBC, we're looking for forward-thinking, driven and perceptive people to join our global intern and graduate programmes to help fulfil our customers' hopes, dreams and ambitions. Along the road, we'll help guide and encourage you to explore new paths and support you on your own journey. We recruit talented students and graduates who share our vision for long-term, sustainable growth that is achieved in the right way. This means people who are dependable, open to different ideas and cultures and enjoy being part of a team. Our Intern and global graduate programmes are designed to develop the most talented individuals to be the future leaders of HSBC.

Training: Throughout internships and graduate programmes you’ll be provided with the support, tools and opportunities to help you develop and thrive. At the beginning of your programme, you will be assigned a mentor to guide you and a buddy to help show you the way.

Graduate recruitment:

Vacancies: Join one of our two-year global graduate programmes and gain the experience to develop specialist expertise in your area. Once you have completed our global graduate programme you could take your career to the next level in a senior role.

Application process and deadline: Applications for our programmes open in September. Closing dates for all programmes are detailed on the students and graduates section of the website.

Expected hiring offices: London, UK.

Internship programme/work experience:
Opportunities: The summer analyst programme is a structured ten-week programme for candidates in the penultimate year of university studies. The internship provides exposure to a fast-paced banking environment, helping you decide how to develop your career. Perform well and you may be considered for a global graduate programme in HSBC.

Application process and deadline: Applications for our programmes opened in September. Closing dates for all programmes are detailed on the students and graduates section of the website.

Opportunities for first years: spring insight programme is a four day programme targeted at first year students, offering an introduction to HSBC.

Jaguar Land Rover
Manufacturer of automobiles
www.jaguarlandrovercareers.com
Hicks Room
As the world of digitalisation and electrification is changing the automotive industry, this means that production, IT and the internet are becoming more and more intertwined. Entire business processes are now digitalised and the vehicles we are manufacturing are increasingly connected and electronically controlled. The National Automotive Innovation Centre (NAIC) will open in 2018, providing a state-of-the-art technology hub for Jaguar Land Rover’s advanced research team and collaborative partners from supply chain and academia. £150 million is being invested in the NAIC capital building and its research activities through a long-term commitment between Jaguar Land Rover, Tata Motors European Technical Centre, WMG and the University of Warwick, along with an expanding network of supplier companies.

Training: Whichever role you make your own, your innovation and creativity will be challenged every day, as you bring our vehicles to life and develop a rigorous and commercially focused approach to your work. With opportunities to gain professional qualifications and comprehensive in-house training, you’ll quickly realise our graduate programmes have been designed to be just as inspiring as the cars you’ll help create.

Graduate recruitment:

Vacancies: design, purchasing, finance, HR, marketing, sales & service, supply chain & logistics, property, PR, IT, analytics, corporate strategy, product / manufacturing / commercial engineering, engineering quality,

Recruitment criteria: min 2.2 Subjects depend on the scheme

Application process and deadline: Online application form, situational judgement test, psychometric testing and assessment centre. 31 December 2017 (for all schemes)

Expected hiring offices: Liverpool, Coventry, Birmingham, Warwick, Gaydon

Internship programme/work experience:
Opportunities: for penultimate years as above. Sponsorships in electrical engineering and for Women in Engineering for any year.

Application process and deadline: Online application form, situational judgement test, psychometric testing and assessment centre. 31 December 2017 (for all schemes)

Opportunities for first years: Sponsorships in Electrical Engineering and for Women in Engineering

Contact: Andrew Foster, afoste13@jaguarlandrover.com
KISS Communications
The creative agency that clarifies the complex
www.kisscom.co.uk
Main Hall
At KISS, we keep it successfully simple. Our proven ability to cut through complexity and deliver standout results has enabled us to build our reputation and win a fantastic family of clients in science, technology, education and affiliated sectors. Our expert team of specialists in strategy, branding, digital and public relations work side-by-side to create and deliver distinctive ideas that will surprise you, worry the competition and add value to your business. We are members of the PROI, the world’s largest partnership of independent agencies. This gives us access to the leading independent agencies in 100 cities across 5 continents, offering local knowledge to help our clients deliver on their ambitious objectives.

Training: We provide on-the-job training which is a mix of in-house training provided by senior management and outsourced training for specific skillsets depending on the role and the individual.

Graduate recruitment:
Vacancies: We’re always looking for creative, sparky and ambitious. So if you want to join an award-winning agency full of fun and lively people, please feel free to get in touch and send in your CV.
Recruitment criteria: Any discipline, any class.
Application process and deadline: If you think you are the right fit, please email your CV to info@kisscom.co.uk.
Expected hiring offices: Cambridge, with the flexibility to work 1 – 2 days a week in London.

Internship programme/work experience:
Opportunities: A number of 3-month programmes across the agency. Aimed at inspiring the next generation of account handlers, designers, digital, PR and content professionals, all interns are embraced as contributing employees from the outset.
Application process and deadline: Interested? Send your CV and tell us what makes you buzz and how you can demonstrate your thinking to info@kisscom.co.uk.
Opportunities for first years: none paid opportunities currently. If you are interested in getting some work experience in the creative industry, get in touch.
Contact: Basia Shadbolt, 01223 911 123, info@kisscom.co.uk

Kraft Heinz
Food and Beverage Company
www.kraftheinzcompany.eu
Main Hall
The Kraft Heinz Company is revolutionizing the food industry – we will be the most profitable food company powered by the most talented people with unwavering commitment to our communities, leading brands and highest product quality in every category in which we compete. As a global food and beverage powerhouse, Kraft Heinz represents over $29 billion in revenue and is the 3rd largest food and beverage company in North America and 5th largest in the world. To be the best food company, growing a better world is more than a dream – it is our global vision. To be the best, we want the best – best brands, best practices and most importantly the best people.

Training: The European trainee program is a highly competitive development program for candidates seeking an exciting leadership career with Kraft Heinz. The program is a 4.5-month journey across Europe, offering a unique chance to broaden your overall knowledge of how a multifaceted, multinational corporation operates. You will experience accelerated career opportunities and exposure to aspects of our business normally not seen so early in a career, including exposure to senior leaders.

Graduate recruitment:
Vacancies: European trainee program, 4,5 month program starting yearly in September. Program to build future leadership pipeline - for corporate areas of the business.
European manufacturing program, 3 month program starting yearly in September. Program to build future Leadership pipeline - for our plants, factory's in Europe
Recruitment criteria: Any discipline, Minimum 2.1.
Application process and deadline: Deadline is 25 November. Apply now for a start in September 2018. We will reopen in 2018.
Expected hiring offices: UK, The Netherlands, Italy, Germany, Poland, France, Spain, or one of our other European offices.

Internship programme/work experience:
Opportunities: European intern programs: country specific programs. future trainee pipeline - for EU trainee & EU manufacturing program
Application process and deadline: open year round
Contact: Melanie Smith, Melanie.Smith@kraftheinz.com
Liberty Global

www.libertyglobal.com

Hicks Room

Liberty Global is the world’s largest international TV and broadband company. We operate in more than 30 countries under well-known consumer brands – such as Virgin Media in the UK – across Europe, Latin America and the Caribbean. By investing in the infrastructure, we’re empowering our customers to make the most of the digital revolution. We’re also developing market-leading products delivered through next-generation networks that connect our 25 million customers who subscribe to over 50.4 million television, broadband internet and telephony services. And we serve 10 million mobile subscribers and offer WiFi service across seven million access points.

Training: Our graduate programmes last between two to three years and will see you undertaking 6 or 12-month rotational placements. You’ll receive on-the-job training and some programmes also lead towards a professional qualification. By the end you’ll have developed the technical and leadership skills you need to fulfil your potential.

Graduate recruitment:

Vacancies: Join one of our graduate programmes and you’ll gain end-to-end exposure across one of our core business areas. You’ll have the chance to have a voice, to share your ideas and to challenge how we work. We currently have programmes in Finance, Technology & Innovation, Commercial and Human Resources.

Recruitment criteria: Minimum 2.1 (or equivalent) Fluent in English.

Application process and deadline: 21 January 2018

Expected hiring offices: London and Amsterdam

Contact: LibertyGlobal@KornFerry.com

Lloyds Banking Group

www.lloydsbankinggrouptalent.com

Main Hall

You’ll also be able to talk to us about all the opportunities we have at Lloyds Banking Group – like insight days, summer internships and our graduate management schemes.

Training: Professional qualifications, masterclasses and mentoring from experienced business leaders will inspire you to develop as a person and a professional.

We’ll empower you to build a career that matters to you through a supportive network of individuals, with skills and passions as diverse as the population, all committed to helping you and Britain prosper.

Graduate recruitment:

Vacancies: Please refer to our website for further information on current vacancies.

Recruitment criteria: Any discipline

Application process and deadline: Ongoing

Internship programme/work experience:

Opportunities: Please refer to our website for further information

Application process and deadline: Ongoing

Contact: lloydsbankinggrouptalent@tmpw.co.uk
Marks and Spencer plc
www.marksandspencer.com
Cormack Room
Anything’s possible with M&S.
If you have big plans for your future, you should talk to a company that has equally big plans for you. That company is M&S.
We’re a dynamic £10 billion-turnover retail giant. We’re an expanding international, multi-channel retailer – and we’re focusing on digital to enhance our customer experience. All of which means there’s plenty of opportunity for you. Managing a £multi-million high-street store, sourcing the innovative products that go in them, or fulfilling your potential in a Head Office function are all within reach. So say yes to M&S – and you’ll never look back.
Training: To improve your confidence at work and equip you with all the skills you need, we offer a comprehensive training and performance coaching programme. Whatever your role, wherever your ambition lies, we’ll tailor your training to meet your needs, giving you all the support you need to do your job well. So however far you want to go, we’ll get behind you all the way.
Graduate recruitment:
  Vacancies: M&S digital (commercial), retail management, retail operations (head office), supply chain/logistics, marketing, business management – property, design, product technology, buying, merchandising, food buying, human resources, food technology.
  Recruitment criteria: Any discipline.
  Application process and deadline: Online applications.
  Expected hiring offices: Nationwide for retail. London or Manchester for Head Office.
Internship programme/work experience:
  Opportunities: Internships will be offered in the following schemes: retail management, retail operations (head office), HR, design, product technology, buying, merchandising, food technology, food buying.
  Application process and deadline: Online applications.
  Opportunities for first years: Yes.

Mars UK Ltd
Global fast moving consumer goods company
www.mars.co.uk/graduates
Cormack Room
Did you know we are more than a chocolate company? We have brands such as Maltesers, Twix and Snickers but we also have brands including Pedigree, Dolmio, Uncle Bens and Whiskas. Mars operate across six segments: Chocolate, Food, Drinks, Wrigley, Symbioscience and Petcare and we work in 374 locations worldwide and have over 70,000 associates.
With us, you could find yourself designing innovative products, building a new production line or managing multimillion dollar relationships. Because at Mars, it’s all about having challenging aspirations and achieving them. We’re looking for people who want to get stuck in and push themselves from the off and who’ll drive the future of our business.
Training: Our programmes are a combination of development and leadership programmes and we really mean that. All Mars associates, from interns to general managers, work towards their own Personal Development Plans. Graduates are important because we bring in talented people and stretch them so that we can unlock their full potential as early as possible in their careers. Some of our programmes are accredited so you can work towards CIMA qualification or IMechE accreditation.
Graduate recruitment:
  Vacancies: Approx. 40 graduate vacancies: customer development (sales), procurement, general management, research & development, business technology and engineering.
  Recruitment criteria: Min 2.1 any discipline, some programmes require specific degrees, see website for details.
  Application process and deadline: Online at www.mars.co.uk/graduates
  Expected hiring offices: All UK based.
Internship programme/work experience:
  Opportunities: Approx. 12 vacancies for 12 week summer internships available in marketing, sales, finance, customer marketing, logistics, manufacturing, engineering and research and development.
  Application process and deadline: Online at www.mars.co.uk/graduates
  Expected hiring offices: All UK based.
Contact: Sarah Forsyth, marsfuturetalentuk@effem.com
MBI, Inc
Consumer Products Marketing Company
www.mbi-inc.com
Hicks Room
We are the UK branch of an American $350 million consumer products marketing company with annual sales in the UK in excess of £15 million, trading under the name of Danbury Mint.
For nearly half a century we have experienced solid growth and sustained profitability. Our products are every changing as we respond to trends, consumer demands, anniversaries and headline events. We design and sell product with an extensive range including jewellery, coins and bears.
MBI is conveniently located on the outskirts of southwest London; easily accessible via the M25, A3 or by public transport. Central London is just a short train ride away - ideal for a graduate looking to start their career.

Training: You will have a series of training sessions to teach you about the company and your role - learning will come from hands-on experience.

Graduate recruitment:
Vacancies: As a product manager, you are immediately given the responsibility for developing and implementing marketing plans for your own products.
You will be actively involved in advertising, marketing, operations, product development & product sourcing.
The role is cross-functional and you will get involved in every aspect of our business.
Recruitment criteria: A degree in any discipline.
Application process and deadline: Please send covering email and CV to Karen Grieff - HR Director at uk.recruitment@mbi-inc.co.uk
Contact: Karen Grieff,
020 8404 1735,
uk.recruitment@mbi-inc.co.uk

Metaswitch Networks
IT/Technology/Engineering
www.metaswitch.com
Main Hall
Metaswitch is the world’s leading cloud based communications software company. Our award-winning solutions power more than 1,000 worldwide service provider networks.
We design and develop commercial and open-source software solutions. We package our software into products that are redefining consumer and business communications while transforming communication networks.

Training: Training - Your assigned mentor will set aside 20% of their time for your training in your first year. Supported by that commitment, you will have the freedom and flexibility to drive your career in the direction - and at the speed - that you choose. You won’t follow a fixed rigid program. You’ll have your own individual training plan, tailored to your specific needs and objectives.

Graduate recruitment:
Vacancies: We are recruiting talented and motivated graduates and post graduates from any degree discipline to join us as engineers.
You don’t need any experience – just have an interest in technology and be willing to take on big challenges!
Recruitment criteria: We recruit talented graduates from ALL academic disciplines. Our graduates have typically achieved straight As at A Level and have demonstrable passion for technology.
Application process and deadline: Our application process is as simple as submitting your CV to www.metaswitch.com/careers-graduates or alternatively you can send your CV over to emma.watts@metaswitch.com
Internship programme/work experience:
Opportunities: Interns are placed in one of the following business areas: system testing or software development and are assigned to real life projects from day one. Training is provided on an individual basis to ensure that every intern gets the most out of their time at Metaswitch.
Application process and deadline: Our process is as simple as submitting your application to www.metaswitch.com/careers
Opportunities for first years: Yes we offer our internship program to first year students.
Contact: Emma Watts,
020 8366 1177,
emma.watts@metaswitch.com
M&G Investments
Investment Management Company
www.mandg.co.uk
Hicks Room
Innovative culture, training and development support, great work/life balance and engaging assignments. These are just some reasons why our staff enjoy working at M&G. Recruiting and retaining talent is vital to our continuing success. Investing in your development is just the beginning.

M&G is a strong investment brand providing equities, fixed income, real estate and multi-asset products to the retail and institutional markets. Our brand has been built over decades and is based on reputation for integrity, innovation and a commitment to building long-term wealth for our investors. The desire to do the right-thing for our customers and to provide simple, transparent products that can be trusted and understood is ingrained in the way we do business.

Training: You will be given comprehensive training and a vast support network; including a four-week asset-management introductory programme, a buddy from a previous cohort and the opportunity to have a mentor. You will also receive frequent appraisals to facilitate personal development. All graduates complete their induction by obtaining the Investment Management Certificate (IMC). You will also gain further technical qualifications tailored to your chosen scheme, such as CFA, ACCA and PRM.

Graduate recruitment:
Vacancies: Our graduate schemes commence in September and last 12-18 months before you roll off into a permanent position. We currently have vacancies for our investment, commercial, technology, compliance, risk and operational risk schemes. Please visit www.mandg.co.uk/graduates to find out more information about these opportunities.

Recruitment criteria: Any discipline; the variety of degree subjects positively contributes to the diversity of thought at M&G.

Application process and deadline: Application form, online tests, video interview, face to face interview and assessment centre

Expected hiring offices: London

Internship programme/work experience:
Application process and deadline: Application form, online tests, video interview, face to face interview and assessment centre.

Opportunities for first years: We host first year Insights events in Spring and Autumn

Contact: students@mandg.co.uk, students@mandg.co.uk

NHS Management Training Scheme
Healthcare Provider
www.nhsgraduates.co.uk
Hicks Room
By joining the multi-award winning NHS graduate management training scheme, you will be developing the skills and confidence you need to lead our organisation through its transformation into an ever more efficient, successful and professional health care service. You'll enjoy mentoring, support and first class training from some of the most brilliant minds in the NHS.

Training: After a comprehensive induction and orientation period our trainees begin their placements and commence their professional learning which is provided by well-renowned and respected university and education providers.

The Scheme offers a fantastic package of education which is fully funded and attended during day or block-release from placements and through distance learning.

Graduate recruitment:
Vacancies: You can choose from one of 6 specialisms:
- Finance management,
- Health analysis,
- Health informatics management,
- Human resources management,
- General management and policy
- Strategy Management.

Recruitment criteria: Minimum 2:2, any discipline.

Application process and deadline: On-line application process. Closing date for applications is December 2017.

Expected hiring offices: Nationwide

Contact: NHS Recruitment Team, 0845 300 1426, graduatescheme@leadershipacademy.nhs.uk
Optiver Holding BV

International Trading Firm

www.optiver.com

Main Hall

Over thirty years ago, Optiver started business as a single trader on the floor of Amsterdam's European Options Exchange. Today, we are a leading global electronic market maker, focused on pricing, execution and risk management. We provide liquidity to financial markets using our own capital, at our own risk, trading a wide range of products: listed derivatives, cash equities, ETFs, bonds and foreign currencies.

With over one thousand Optiverians globally, our mission to improve the market unites us. Thriving in a high performance environment, we pioneer our own trading strategies and systems using clean code and sophisticated technology. We achieve this by attracting, developing and empowering top talent, in order to sustain our future.

Training: After a two-month intensive training program involving classroom work, trading desk simulation exercises and live market trading- with real money-you will start trading at your own desk.

Graduate recruitment:

Vacancies: We have the following full time roles available: trader, quantitative researcher, graduate software developer, risk analyst *

Recruitment criteria: Bachelors or Masters degree in either computer science, economics, engineering, information systems, mathematics, physics or equivalent.

Application process and deadline: Apply via our website including CV and cover letter.

www.optiver.com

Expected hiring offices: Amsterdam

Internship programme/work experience:

Opportunities: We have two 8 week summer internship programmes available within trading and technology, to be based in Amsterdam. Successful interns will be offered a full time return offer for the following year.

Application process and deadline: Apply via our website including CV and cover letter to the Trader role.

Contact: Maria Asemah, +31 (0)20 708 7000, recruitment@optiver.com

Pearson Ham

Data-driven consultancy focused on pricing

www.pearsonham.com

Cormack Room

Are you a "numbers-y" and exploratory person who’d like to put those skills to use? Have you considered consultancy? We are a dynamic and entrepreneurial boutique consultancy which offers great opportunities for personal growth and endorses career development.

We are pricing specialists. Experts in pricing, strategy, and analytics, our skills have been reinforced through experience in many different market sectors, giving us the ability to bring new and innovative approaches to our clients. Inquisitive by nature, our collaborative approach and robust analytical skills provide work of the highest quality, tailored specifically to each client's needs.

Training: We truly believe that there is no greater way to develop your knowledge and capabilities than learning-by-doing. We work closely as a team to ensure that you have the tailored support that you need to enhance your skills and advance your understanding. We also provide funding for internal and external training opportunities. Ultimately, there is only one path to success, and that is your own.

Graduate recruitment:

Vacancies: Pricing analyst. We are looking for bright, inquisitive, ambitious analysts. If you think you have the interest and motivation to become a talented pricing consultant and seek the chance to make a valued contribution, then check our website for details.

Recruitment criteria: Any discipline, - numerate preferred but not necessary with good maths grades at A-Level

Application process and deadline: Please email your CV and cover letter to Megan Moore at contact@pearsonham.com by 31 December 2017

Expected hiring offices: 50 Eastcastle St, Fitzrovia, W1W 8EA

Internship programme/work experience:

Opportunities: We are looking for inquisitive and ambitious students to join our team for the summer. Not only will you gain insight around what we do but will have the chance to build on a variety of valuable skills in a flexible and dynamic environment.

Application process and deadline: Please email your CV and cover letter to Megan Moore at contact@pearsonham.com by 31 December 2017

Opportunities for first years: Yes

Contact: Megan Moore, 020 3583 9969, contact@pearsonham.com
Philips

Health technology company

www.philips.com/careers

Cormack Room

Philips is a world leading health technology company with a vision to improve lives for people through meaningful innovation. This promise depends on our passionate, inspirational, collaborative and diverse team. We have 80,000+ brilliant people around the world but are always looking for more like-minded, motivated minds to join us in creating a healthier, more connected society while transforming themselves personally and professionally.

Working at Philips is more than a job. It’s an experience filled with unexpected moments that will transform you in lasting ways. Help us improve the world while building a career that no one could have planned for. Even you.

Training: Graduates will have a one week induction programme and thereafter will have monthly training interventions as a graduate cohort, as well as a bespoke development plan according to their individual role/responsibilities.

Graduate recruitment:

Vacancies: We have a number of graduate scheme roles available, across our commercial areas (sales, marketing and operations) as well as in engineering and software development.

Regardless of the team you work in, you will have the opportunity to develop transferable skills over the two year programme.

Recruitment criteria: Any degree welcome unless specified otherwise on an individual job advert.

Application process and deadline: Online application, online testing, telephone interview, assessment centre. Applications will be processed on a rolling basis thus early application is recommended.

Expected hiring offices: Guildford (Surrey), Glemsford (Suffolk), Chichester and Belfast.

Contact: Lucy Williams,
07824825917,
lucy.williams@philips.com

Portland

Communications agency who build media campaigns for clients

www.portland-communications.com

Cormack Room

Portland is a fast-growing strategic communications and public affairs consultancy firm founded in 2001 by Tim Allan.

We help our clients find their way through this new faster, noisier and contested communications landscape. We design and deliver communications strategies and are trusted by some of the highest profile organisations, governments and individuals in the world.

Training: Training will include a variety of elements that will be key for people entering the communications industry that include, strategic communications and thinking, the media world and broadcasting, digital and what we do for our clients, politics, government and civil service, client perspective, proposals and pitching as well as building and executing a campaign

Graduate recruitment:

Vacancies: We are looking for individuals who stand out from the crowd and have the right combination of academic qualifications, work experience and potential

Recruitment criteria: Degree's that would do well include politics, government affairs, international relations, economics, english, social sciences, journalism

Application process and deadline: CV accompanied by a 750 word paper critically evaluating a chosen organisation. Submission dates 1 October 2017 - 31 January 2018

Expected hiring offices: London

Contact: Miriam Myers,
0207 554 1600,
graduates@portland-communications.com
Procter & Gamble
Global fast moving consumer goods company
[uk.pgcareers.com](http://uk.pgcareers.com)
Main Hall

Nearly five billion times a day, P&G brands such as Pantene, Gillette and Fairy Liquid touch people's lives globally. P&G is one of the world's largest consumer goods companies, with employees from over 140 countries, and operations in approximately 70 countries. P&G recruits the finest people and develops talent almost exclusively from within. Following a successful internship, placement or career academy, P&G hires graduates into permanent roles with the expectation that they become one of P&G's future leaders... maybe even the next CEO. A career with responsibility and a variety of challenging roles that develop skills is offered alongside support from training and coaching.

Training: We are a promote-from-within company: the vast majority of our employees entered the company as graduates, including the current CEO. We are recognised for our first-class training and people development.

Graduate recruitment:

**Vacancies:** Commercial: brand management, sales (customer business development), finance & accounting, IT, consumer market knowledge, HR. Technical: research & development, engineering, supply network operations. Most new hires enter via an internship, 3-day career academy, CEO challenge, or R&D PhD seminar.

**Recruitment criteria:** Any discipline for commercial, specific qualifications required for technical. See [http://uk.pgcareers.com](http://uk.pgcareers.com).

**Application process and deadline:** Submit CV online, [http://uk.pgcareers.com/](http://uk.pgcareers.com/).

**Deadlines:** R&D PhD Seminar: 14 Nov; Sales, finance and manufacturing/logistics academies: 19 Nov; CEO challenge: 31 Dec.

**Expected hiring offices:** Weybridge, Egham, Reading, West Thurrock, Skelmersdale, Harrogate, Newcastle' Manchester.

Internship programme/work experience:

**Opportunities:** Summer 2018 (2 July - 7 Sept) - Commercial: brand management, sales (customer business development), finance & accounting, IT, consumer market knowledge, HR. Technical: research & development, engineering, supply network operations.

**Application process and deadline:** Submit CV online, [http://uk.pgcareers.com/](http://uk.pgcareers.com/).

**Deadlines as above.**

Contact: P&G Careers, [wecareers.im@pg.com](mailto:wecareers.im@pg.com)

PwC
Professional Services Orgainsation
[www.pwc.com/uk/careers](http://www.pwc.com/uk/careers)
Main Hall

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. Opportunities to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything. And we're proud, based on the opportunity we offer, that students have voted us the number one graduate employer in The Times Top 100 Graduate Employers survey for the last thirteen years. Our purpose is to build trust in society and solve important problems.

**Training:** You'll be part of the world's leading professional services network. Our continuing success, size and scale, coupled with our extensive quality client base enable us to give you the best career opportunities to grow and find your niche. Our development approach is centred on three principles; learning by doing, learning from others, and more formal approaches to learning. You'll be rewarded with a competitive salary and a personally tailored benefits package.

Graduate recruitment:

**Vacancies:** There are many areas of our business you can choose to join: actuarial, assurance, consulting, deals, legal, tax, technology.

**Recruitment criteria:** Min 2.1 in any discipline

**Application process and deadline:** Apply via: [pwc.com/uk/careers](http://pwc.com/uk/careers)

**Expected hiring offices:** Across the UK. Please see our website for more details.

Internship programme/work experience:

**Opportunities:** On our summer internships, you'll experience work and life at PwC, and gain a valuable insight into our business and culture. We have a number of internship opportunities in the same business areas as our graduate training programmes.

**Application process and deadline:** Apply via: [pwc.com/uk/careers](http://pwc.com/uk/careers)

**Opportunities for first years:** Talent academies - a prestigious programme that will put you through your paces and could lead to an internship.

Contact: PwC Recruitment helpline, 0808 100 1500,
[e-recruitment.processing@uk.pwc.com](mailto:e-recruitment.processing@uk.pwc.com)
Restaurant Brands International
rbicareers.com
Cormack Room

BURGER KING® and TIM HORTONS® are truly iconic brands. But Restaurant Brands International itself is relatively new. In December 2014 and they combined to form Restaurant Brands International.

We are an industry leader with more than $23 billion in system sales* and over 19,000 restaurants in nearly 100 countries and US territories. It all makes this an exciting place to be. RBI is dynamic, inventive, entrepreneurial and never afraid to take risks. We are growing fast, thinking even faster and constantly exploring new opportunities.

Training: Whichever region you join us in, you will have two weeks of orientation at our corporate headquarters in Oakville, Ontario and in our Miami office (you will spend a week at each). This will be packed full of learning – we will cover our business, our strategy and our culture.

Graduate recruitment:
Vacancies: Leadership development programme
Recruitment criteria: Business administration, engineering, economics, or hospitality management
Application process and deadline: CV to EMEA-LDP@RBI.COM stating the program you wish to apply for in the subject.

Internship programme/work experience:
Opportunities: Our 10-week undergraduate internships are designed to give top-performing individuals an early taste of real business challenges.
During your summer with us, you’ll get to own at least one key project that’s been selected by our senior leaders.
Application process and deadline: CV to EMEA-LDP@RBI.COM stating the program you wish to apply for in the subject.

Contact: Raksha,
Rpatel@rbi.com

Rolls-Royce plc
Civil Aerospace, Defence Aerospace, Power Systems and Marine
www.rolls-royce.com/graduates
Main Hall

Rolls-Royce is a leading name in engineering. In our long history, our technology has powered Spitfires and supersonic jets, advanced submarines and game-changing vessels for the offshore energy industry. Our engines have broken land speed records and set new standards of fuel efficiency in the air and at sea. As a business, we’re dedicated to delivering excellence to thousands of customers spread over 150 countries. And although our engines, components and services are already synonymous with excellence and efficiency in the civil and defence aerospace, marine and nuclear sectors, we continually challenge ourselves to design better, develop further and deliver faster. To create better.

Training: We want the next generation of talent to challenge us too. So we expect each one of the ambitious interns and bright graduates we take on every year to ask difficult questions and share original ideas. For people who are ready to strive for better in everything they do, our programmes offer an unparalleled opportunity to shape the future of high-tech products and change the way a global engineering company thinks and works.

Graduate recruitment:
Vacancies: Graduate development programme in commercial; customer management and services; health, safety and environment; human resources; operations management; project management; purchasing; supply chain management; engineering; manufacturing engineering.
Recruitment criteria: Any discipline, Min 2.1
Application process and deadline: Online. You may be sent online assessments to test particular skills. If your application is successful, we'll invite you to an assessment centre.
Expected hiring offices: Global

Internship programme/work experience:
Opportunities: Internship opportunities in civil and defence aerospace, marine or nuclear.
Application process and deadline: Online. You may be sent online assessments to test particular skills. If your application is successful, we'll invite you to an assessment centre.
Opportunities for first years: Internships.
Contact: David Askew, 07920870574,
David.Askew@Rolls-Royce.com
SEO London
Prepares dis-advantaged students for career success

www.seo-london.org
Cormack Room

Sponsors for Educational Opportunity (SEO) London is an alumni-driven, diversity-focused charity that prepares students from Black and Ethnic Minority (BME) and low socio-economic backgrounds for career success. In the last 17 years we have trained and mentored more than 5,000 talented undergraduates, from under-exposed communities, to help them secure highly competitive internships and full time graduate positions, across a range of prestigious industries, with more than 50 of the UK’s leading employers that sponsor SEO London.

Training: We provide world-class insight, training and mentoring opportunities, across a range of industries, on our programmes which include: investment banking (includes hedge funds/asset management/private equity), corporate law, consulting, engineering, technology, leading corporates and the Civil Service.

Graduate recruitment:
Vacancies: Applications are screened on a rolling basis so apply early by creating a profile and submitting an application on our SEO Careers website: www.seo-london.org.
Recruitment criteria: Cross-discipline, all years of study, and relevant skills will be prioritised for each programme students apply to. Students will be assessed for eligibility.
Application process and deadline: Applications on our SEO Careers website: www.seo-london.org.
Expected hiring offices: Varies from programme to programme, applicants will be kept updated of their progress.

Internship programme/work experience:
Opportunities: Internships to help the SEO London banking and financial services team available. Consult our newsletter on our website.
Application process and deadline: Consult website
Opportunities for first years: Programmes open to students at all levels of their studies.

Contact: SEO London,
0207 400 0405,
dumi.senda@seo-london.org

Seven Hills
Communications Agency

www.wearesevenhills.com
Cormack Room

In today’s market, we believe trust and credibility are the cornerstones of commercial success. Everyone is in the business of belief – and that needs to be the fundamental goal of companies in our industry. In this context, it is companies with clear and ambitious missions that cut through and succeed. Purpose has increasingly become the route to profit, giving brands the precious asset of credibility in an untrusting and unforgiving market. We believe those that can package purpose and activate mission through a campaigning approach will win out: an activist approach to foster belief, build followings and unlock growth. The result? Momentum – the hard measure of success in an ever-changing commercial climate.

Training: We have developed training sessions led by members of our senior team which we will schedule for you during your first year at Seven Hills. These sessions will give you a greater understanding into the tools we use in the day-to-day running of our campaigns.

Graduate recruitment:
Vacancies: We are actively recruiting communications consultants of all levels and experience – from campaign executives to campaign directors – to join our award-winning team and be part of our ambitious growth story. If you have the brainpower, stamina and commitment to make a difference, we want to hear from you.
Recruitment criteria: 2:1 or above
Application process and deadline: Please send your CV and covering letter to maria.drye@wearesevenhills.com
Expected hiring offices: London, UK

Internship programme/work experience:
Opportunities: Internships are paid and run for an initial one month period, and often lead to full-time recruitment as a campaign executive following the placement. Roles include: creating and delivering campaigns and strategies, media outreach, editorial assistance, events management, research.
Application process and deadline: CV and cover letter to maria.drye@wearesevenhills.com
Opportunities for first years: Campaign executive positions

Contact: Maria Drye,
02071996414,
maria.drye@wearesevenhills.com
Shell
Global Energy and Petrochemicals
www.shell.co.uk/graduates
Main Hall
At Shell, we are working together to help meet the world’s growing demand for energy. As we endeavour to be one of the most innovative companies in the world, we’re looking for remarkable graduates to join us on this exciting journey of discovery, pushing boundaries. On the Shell graduate programme you’ll be able to collaborate with some of the best minds in your field as you help to pioneer new ideas aimed at meeting future energy demands in ways that are economically, environmentally and socially responsible. As you build your own diverse network of talented individuals, you’ll be inspired to make discoveries that could have a real impact on the future.

Training: World-class training. We’ll support you in gaining industry-recognised qualifications and provide you with a wide range of structured learning courses. For technical roles this may include IChemE or IMechE and for commercial roles, this might include ACCA, CIPD depending on the programme you join.

Graduate recruitment:
Vacancies: UK commercial programme such as HR, sales and marketing and finance.
Technical roles in environmental engineering, geoscience technical data management and electrical engineering.
Recruitment criteria: Any discipline. Throughout the application and assessment process you will be assessed in capacity, achievement and relationship skills. Any degree classification considered.
Application process and deadline: Via www.shell.com/graduates by 30 November.
Expected hiring offices: UK, Netherlands and Worldwide

Internship programme/work experience:
Opportunities: As above
Application process and deadline: Via www.shell.co.uk/graduates by 31 December.
Opportunities for first years: Spring week is open to all disciplines and those students graduating in 2020. Our Learning & Discovery Programme - Ideas360 is open to all year groups.

Contact: Mars Lee,
Shell-Graduate-Careers@Shell.com

St Olave's Grammar School
Grammar School
www.saintolaves.net
Cormack Room
Judged by Ofsted as “Outstanding”, St. Olave’s enjoys a reputation as one of the finest Grammar Schools in the country with a broad focus on scholarship combined with cultural enrichment, within a supportive community. We celebrate and build on a long and distinguished history, combining innovation, high academic and extra-curricular achievements with the best traditions of English education.

Training: This is an exciting opportunity for an excellent graduate to join this heavily oversubscribed top VA Boys’ Selective Grammar School with co-educational Sixth Form through the School Direct Training Programme. We are working in partnership with e-Qualitas and the successful completion of this programme will lead to QTS.

Graduate recruitment:
Vacancies: Graduate roles are available in all subjects, and particularly in computing, chemistry, physics, mathematics and MFL.
Recruitment criteria: You will have a good degree and an ongoing passion for your subject.
Application process and deadline: Write or email expressing your interest to Andrew Rees who will explain the School Direct programme. The application deadline is 31 March 2017.
Expected hiring offices: Orpington, Kent.
Contact: Daniel Espejo, 01689 820101, despejo@saintolaves.net
Teach First

If you’re looking for a challenge - where you can use your intelligence and personality to help solve one of the country’s biggest problems - Teach First has a unique opportunity for you. Young people in low-income communities need leaders to bring out the best in them. We support exceptional people like you to become leaders through our two-year leadership development programme in schools across the country. More than 10,000 people have joined our programme so far. Many have remained in the classroom, many others are in leadership roles across all sectors of the economy. They share a belief that every child should have equal opportunities, and their contribution towards this goal.

**Training:** If you can inspire in the classroom, you can bring resilience, efficiency and imagination to any environment, wherever your career takes you. You’ll gain a fully-funded Postgraduate Diploma in Education, worth double the credits of a PGCE, and coaching to develop your leadership qualities. To support your development as a leader, you'll have the opportunity to take on a summer project - an internship where you will gain valuable experience in a different sector.

**Graduate recruitment:**
- **Vacancies:** Leadership development programme across multiple curriculum areas and locations in England and Wales.
- **Recruitment criteria:** Mini 2:1 or A-levels that satisfy teaching requirements, see website.
- **Application process and deadline:** See further information about availability for our curriculum areas and apply on our website.

**Internship programme/work experience:**
- **Opportunities:** Two-week insight programme – a chance to get some hands-on experience of our leadership development programme. You will develop valuable skills and to road test them in a challenging and supportive environment as you work with young people studying STEM subjects.
- **Application process and deadline:** Apply by 10 December 2017 on our website - https://www.teachfirst.org.uk/leaders-life/undergraduate-opportunities.

**Opportunities for first years:** Taster programme is a unique two-day opportunity to engage with our work and start developing the skills and behaviours needed to enhance your employability.

**Contact:** Nick Bailey-Wood, 02038628138, nbailey-wood@teachfirst.org.uk

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Think Ahead

At Think Ahead, we want to see a society where everyone with mental health problems can flourish. That won’t happen unless people can improve their social circumstances – because life issues like relationships, living arrangements, and employment have profound effects on mental wellbeing. To drive change we created the Think Ahead programme, one of the UK’s most competitive graduate schemes, to offer remarkable graduates and career-changers a new route into mental health social work. Through the programme and our wider work, we attract talented people into mental health services, strengthen training, and spread social approaches to mental health across society.

**Training:** Our paid, two-year graduate programme combines on-the-job learning, a master’s degree, and leadership training to enable talented people to make an impact right away and throughout their careers. The Think Ahead programme is designed to provide accelerated learning and experience in an intensive environment, so we provide thorough support for participants. Throughout the two years, you will get tuition and support from an academic tutor.

**Graduate recruitment:**
- **Vacancies:** There are up to 100 places available to start the programme in 2018, in multiple locations across England.
- **Recruitment criteria:** Min 2:1 in any subject except Social Work. Please see website for more details.
- **Application process and deadline:** Online application form, situational judgement testing and an assessment centre. Applications will be open till early December.

**Expected hiring offices:** We work with a number of NHS Trusts and Local Authorities in England, and you will be placed in one of these organisations.

**Contact:** Binita Mehta, 0203 146 7190, b.mehta@thinkahead.org
TPP (The Phoenix Partnership)
Clinical Software Company
www.tpp-uk.com
Main Hall
TPP is a market leading UK based IT company, dedicated to delivering innovative software solutions to the UK healthcare industry. After 20 years of success, we now operate on an international scale with projects ongoing across the Middle East and China.
TPP has been consistently recognised as an outstanding graduate employer. In 2014 and 2015 we placed first in The Sunday Times 100 Best Small Companies To Work For. More recently, we were named ‘Top Company For Graduates To Work For’ 2016/17 by The JobCrowd.
Training: On the job training that allows new staff to get involved and have an impact from day one.
Graduate recruitment:
  Vacancies: Roles including: software developer, account manager, technical operations and analyst.
  Recruitment criteria: Any discipline.
  Application process and deadline: To find out more about each role and to apply please visit www.tpp-uk.com/careers/jobs
  There are currently no deadlines for any of our roles.
Internship programme/work experience:
  Opportunities: We currently offer a software developer summer internship program.
  Application process and deadline: more details can be found at www.tpp-uk.com/careers/jobs.
Contact: Emily Smith, 0113 2050082, careers@tpp-uk.com

Unilever
Fast Moving Consumer Goods Company
www.unilever.co.uk/careers
Cormack Room
From Dove to Ben and Jerry’s and Tresemme to Persil, working at Unilever means working with some of the biggest brands worldwide. However, Unilever is more than just the brands, it is about making sustainable living commonplace. Working for Unilever provides the challenge of providing quality products to the 2.5 billion people who use our products daily whilst also enhancing the livelihoods of millions. Whether you’re a graduate looking for on-the-job training through our future leaders programme, or a student looking for an internship in a fast-moving business, we’ve got what you’re looking for. When you join Unilever, you’ll be working on live projects and gaining experience at one of the world’s most successful consumer goods companies.
Training: The schemes available are designed to develop Unilever’s future leaders by giving them challenging jobs that prepare them for business leadership roles. The programmes encompass formal training and professional development through numerous networking events and on-the-job learning.
Graduate recruitment:
  Vacancies: Marketing, customer management (sales), human resource management, supply chain management, financial management, research & development and technology management.
  Recruitment criteria: Minimum 2:1, any discipline. (except for our technical roles in Research & Development).
  Application process and deadline: online application, profile assessment (online), digital interview and discovery centre day. Applications open from 9 October until filled
  Expected hiring offices: London or UK factory sites, international placements.
Internship programme/work experience:
  Opportunities: Summer programmes in marketing, customer management (sales), management, supply chain management, financial management and technology management.
  Application process/deadline: application form, online assessment (financial management only), telephone interview, half day selection day. Open 13 November until filled.
  Opportunities for first years: Spring programme – as above.
Contact: Unilever Recruitment Team, 0808 164 2255, enquiry@unilevergraduates.com
Unlocked Graduates

Prisons
www.unlockedgrads.org.uk

Hicks Room

Unlocked Graduates wants to create a generation of future leaders who will change how we think about prisons and prisoners by focusing on rehabilitation and addressing the terrible damage and cost of reoffending. Currently, 46% of prisoners reoffend within 12 months of release, creating yet more victims, causing untold damage, and costing the UK more than £15bn.

Graduates joining Unlocked will help to tackle this. They will develop as inspirational leaders, capable of changing behaviour and supporting prisoners to make positive choices. They will also acquire skills and experiences that transfer to other employment and leadership settings, whilst working towards a fully-funded master’s qualification.

Training: Unlocked officers attend an intensive six-week training programme before beginning work as a prison officer in prisons in London and the South East.

Throughout the two-year programme you will receive mentoring from an experienced prison officer, attend teaching days to work towards a fully-funded master’s and have the opportunity to contribute to a policy paper on prison reform.

Graduate recruitment:

Vacancies: 100 top graduates to develop their leadership potential as part of our 2018 cohort.

Recruitment criteria: Any discipline with a minimum 2.1

Application process and deadline: Open from early September 2018. Rolling recruitment, and expect to be open for applications until December.

Expected hiring offices: Prisons in London and the South East.

Contact: Busayo Abidakun, busayo.abidakun@unlockedgrads.org.uk

Whirlpool Corporation

Appliances manufacturer
emea.whirlpoolcareers.com

Main Hall

Whirlpool Europe, Middle East & Africa (EMEA) – with more than 24,000 employees, a market presence in more than 30 countries throughout Europe, Middle East and Africa and manufacturing sites in eight countries - is a wholly-owned subsidiary of Whirlpool Corporation.

Whirlpool Corporation is the number one major appliance manufacturer in the world, with approximately $21 billion in annual sales, 97,000 employees and 70 manufacturing and technology research centers throughout the world in 2016. The company markets Whirlpool, KitchenAid, Hotpoint, Maytag, Consul, Brastemp, Amana, Bauknecht, Jenn-Air, Indesit and other major brand names in nearly every country.

Training: Training and development of Whirlpool employees has an important contribution to make in the achievement of its corporate objectives, the provision of quality services and in building the organisational and individual capabilities required to excel. Opportunities may include involvement in various projects, training courses, work shadowing, coaching, and mentoring.

Graduate recruitment:

Vacancies: in the UK include marketing, sales, finance & supply chain. We also offer talented students and graduates the opportunity to kick-start their career in their field of interest through the fast track management program, an international program aimed at developing future leaders.

Recruitment criteria: Business management and accountancy.

Application process and deadline: Online application process via EMEA career website. Deadlines are depending on the opportunity.

Expected hiring offices: Peterborough, Cambridgeshire.

Internship programme/work experience:

Opportunities: in the UK across marketing, sales, digital, finance & supply chain.

Application process and deadline: Online application process via EMEA career website. Deadlines are depending on the opportunity.

Opportunities for first years: Summer internships

Contact: Edoardo Volpe, 07801726634, edoardo_volpe@whirlpool.com
**Bottomline Technologies**

*Innovator in business payment automation technology*

[www.bottomline.com/uk](http://www.bottomline.com/uk)

Cormack Room

Bottomline Technologies is a global provider, and market leader, of payment processing, financial document automation, and cash management products. We support over 10,000 organisations around the world to help manage their payments, an essential area of every business. We run a rotational graduate programme annually to find the next leaders in the Fin Tech sector.

We offer you all the training and guidance that you need to flourish at the start of your career. Where necessary, we will send you on external courses in ITIL, Prince2 and Microsoft, CIMA, CIM as well as on the job and internal training.

**Training:** Although we offer a full graduate training experience, all our graduates are filling real roles throughout their rotation. Following a one week induction program, graduates are then integrated into their department for their first rotation through ‘meet and greets’ as well as training on the role. This will be delivered by internal and external providers, through classroom sessions, online and ‘on the job’.

There will be an opportunity to study for professional qualifications, where appropriate.

**Graduate recruitment:**

**Vacancies:** No. of current vacancies: 6-10

We offer graduate roles in the following areas: financial messaging, information technology, marketing, product, project management, sales, services & software development.

**Recruitment criteria:** Expecting or obtained a minimum 2.1 in a relevant degree discipline within the last two years.

**Application process and deadline:** Email your CV and cover letter to EMEA_Graduate_Applications@bottomline.com by 16 February 2018.

**Expected hiring offices:** Reading and London

**Contact:** Katarina Bristow, 0118 953 6816, katarina.bristow@bottomline.com

**Darktrace**

*Machine learning company for cyber security*

[www.darktrace.com](http://www.darktrace.com)

Cormack Room

Darktrace is one of the world’s largest cyber security companies, founded by mathematicians in Cambridge in 2013. Its market-leading technology is helping companies all over the world to defend against most advanced cyber attacks, using machine learning and artificial intelligence. Named the ‘Enterprise Immune System’, Darktrace’s award-winning technology is used by all industry sectors, including energy and utilities, financial services, telecommunications, healthcare, manufacturing, retail and transportation. The company is headquartered in Cambridge, UK and San Francisco, with major offices in London, Singapore, Sydney, New York, Paris, Tokyo and Toronto. Darktrace was number 3 in the Sunday Times Tech Track 100.

**Training:** Entry level account executives will also be given a training program to bring them up to speed with Darktrace’s sales process and the latest trends and developments in the cyber security industry.

**Graduate recruitment:**

**Vacancies:** Marketing Executive, Cyber Security Account Executive, Cyber Threat Research Analyst, Cyber Security Inside Sales Representative.

**Recruitment criteria:** A minimum 2:1, in any discipline (humanities preferred). Excellent communication and writing skills, European languages are an advantage.

**Application process and deadline:** Please send your CV and cover letter, indicating the position you are interested in, to recruitment17@darktrace.com.

**Expected hiring offices:** London & Cambridge

**Contact:** Louisa Cooper, recruitment17@darktrace.com
Morrisons
www.morrisonsgraduates.com
Hicks Room

As a graduate Morrisons can help you achieve your full potential, and give you broader perspectives, experiences, responsibilities than you’d get elsewhere. You see, unlike our competitors, we own most of our own supply chain. That makes us both food makers and shopkeepers. So there is amazing scope for learning at Morrisons, and a real variety of paths to choose from, now and in your future career.

We have graduate programmes in everything from retail to IT. Wherever your journey takes you, you’ll find all the support you need to thrive. Because together, we all make Morrisons.

Training: Our training & development plans are made to measure to your needs and to fit your part of our business. Our focus is on hands-on development, getting you to do a real job with real responsibility from day one. But that doesn’t mean jumping in at the deep end and being left to sink or swim. Far from it. We’ll be there to help you improve every single day in your career.

Graduate recruitment:
Vacancies: We have graduate programmes available in retail, manufacturing, logistics, corporate, finance, HR and IT.
Recruitment criteria: See individual programme requirements at www.morrisonsgraduates.com
Application process and deadline: Deadline for Applications is Monday 27 November at 12pm.
Expected hiring offices: We have branches throughout the UK and there are opportunities for each of our graduate programmes across the South, Midlands and North.

Contact: The Recruitment Team,
01635 584141,
morrisonsgraduates@gradweb.co.uk

RPC Consulting
Provider of groundbreaking software & consultancy services
www.rpc.co.uk/services/rpc-consulting
Hicks Room

RPC Consulting provides software and consultancy services to the financial sector. Our software, Tyche, is a leading-edge mathematical simulation engine that provides supercomputer performance on standard laptops and desktops. We are a real disruptor to our industry, and are rapidly growing and gaining market share.

Training: We provide comprehensive support and on-the-job training. We also provide a study leave package, and support for professional examinations. Continued career development is very important to us.

Graduate recruitment:
Vacancies: We have vacancies at all levels for software development on our Tyche product. The work is varied and challenging, and you will see what you make quickly used to make a real difference.
Recruitment criteria: We are seeking computer science, mathematics and natural sciences graduates. Knowledge of modern development languages (e.g. C#, C++) and practices (e.g. agile) is preferred.
Application process and deadline: Applicants should contact us with a CV and a cover letter. There is no deadline for applications.
Expected hiring offices: Recruitment is primarily in to our Chesterford Research Park office. We are also seeking more experienced developers in our London office at St Katharine Dock.

Contact: Kelly Johnson, 020 3060 6196, kelly.johnson@rpc.co.uk