



UNIVERSITY OF  
CAMBRIDGE

**CAREERS  
SERVICE**

# Consultancy Directory

2023 – 2024

University of Cambridge Careers Service

# Welcome

**This directory of consultancies has been collated to bring University of Cambridge students, graduates, postgraduates, and Alumni an overview of consultancy firms by sector.**

The firms included in the directory are collated from several resources, including:

- Firms who currently or have previously recruited from Cambridge
- Firms that appear in national rankings or industry listings
- Firms that Cambridge graduates have told us they work for after graduation
- Firms collated from our own research

**We list all these firms ready to hear feedback** from candidates who have been through their recruitment process or who currently work for them – so if you would like to share your experiences, we look forward to hearing from you.

**The list is not exhaustive, nor does it serve as a recommendation** on the firms' suitability for your own needs and ambitions. We expect you to do your own individual research, speak to employees and attend recruitment events to find out more before applying.

**Our aim is that the directory introduces you to firms beyond those you already know** and encourages you to think more deeply about where you will spend your early career.

For more help with choosing a firm or understanding consultancy as a sector, come along to our training sessions and events which usually happen in Michaelmas and Lent.

The Consultancy Careers Fair happens early in October.

You can also visit [www.careers.cam.ac.uk](http://www.careers.cam.ac.uk) and our [YouTube channel](#).

We hope you find this guide to be of value in your search for your next opportunity.

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## How the consultancies are listed

- There are ~350 firms listed in this directory
- The descriptions are those provided by the firm, usually from the 'About us' or 'Careers' section on their website. Some firms are more descriptive than others, so use the website to dig further.
- The directory is broken into firms by their primary sector or the main function of their work. This does not mean they don't service other areas but for ease we select the dominant function.
- **It cannot be understated** that the terms 'Management' and 'Strategy' Consultancy are broad terms and deal with several different issues, sectors, and functions. There are firms which could sit in multiple sectors and so we hope the short description of the firm will support your further understanding of their work.

## Using the directory

- If you are very keen on a function that could be used in multiple sectors, for example 'digital' you can use a 'find' (ctrl + f) search to see its appearances in the guide.
- The guide lists firms A-Z in their category. To save scrolling, when viewing online you can hover over each firm in the contents page and select 'Ctrl + Click link' will take you to the firm in question.

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## Firms by size

If you are looking to work for a firm based on their size, we hope you will find this information helpful. We cannot provide an accurate list of all firms' size in this guide and all information was correct at time of publication – of course firms grow/shrink and merge over the year of publication and this is intended as a guide only. It is worth noting that some firms are part of larger 'parent' firms (e.g. PwC, BCG, McKinsey & Company).

1 – 10 Employees	
50 Degrees Ltd Boster Group Limited Firetail JONEX Global Leapwise	Lintstock Mime Osterwald Rathbone & Partners Transformation Nous
10 – 50 Employees	
Access Infinity Advancy Aleron Anmut Apricum - The Cleantech Advisory Arca Blanca BPI Learning Consulting BTO Management Consulting AG Carnstone Partners Limited CEPA Cognosis Ltd Complete Strategy Ltd Connell Consulting Ltd Cordis Bright Critical Resource Strategy & Analysis Ltd Decision Technology Limited Deecon Consulting Ekimetrics Ericsson Management Consulting Estin & Co Fairgrove Partners Farsight Consulting Ltd Gemic Good Business GoodCorporation Ltd GRAPH Strategy	Hearth Advisors Limited Human Engine Humatica KEARNEY   IMPÂ³ROVE KKS Advisors Launchworks & Co Manifesto Growth Architects Mansfield Advisors Nestor Advisors Ltd Novasecta Oliver & Ohlbaum Associates Partners4Access PMSI Strategy LLP Pragma Consulting Procure4 Limited Rapid Innovation Group Research & Consulting Group Rocket Science UK Ltd Snap Analytics STL Partners Stroud International Synetic Life Sciences White Space Strategy Ltd
50 – 100 Employees	
Africa Practice AMR International Angela Mortimer Plc Artefact Marketing Engineers Berkeley Research Group, LTD (BRG) Carnall Farrar Corporate Value Associates Eden McCallum LLP i3Works	Kaiser Associates Operis Group Limited Pearson Ham   The Pricing Specialists Plural Strategy Portas Consulting QuantSpark Roland Berger Ltd The PSC TWS Partners Ltd
100 – 250 Employees	
Blue Matter Consulting Cartesian CIL Management Consultants Compass Lexecon Elixirr EY-Parthenon JMAN Group Kaizen Institut	Mars & Co NMG Consulting Oxera Q5 Quick Release_ Teneo Vivid Economics
250 – 1000 Employees	
Analysys Mason Limited Aurora Energy Research	Marakon Associates Monitor Deloitte



BMT BTS in London Ltd Charles River Associates Cornerstone Research Dalberg Advisors Efficio Frontier Economics Integration Management Consulting INVERTO, A BCG Company	Newton Europe North Highland Nous Group OC&C Strategy Consultants Partners in Performance Putnam Ramboll Management Consulting Belgium Steer The Brattle Group Valcon
<b>1000 – 5000 Employees</b>	
AlixPartners BearingPoint Buck Capgemini Invent d-fine Ltd Huron Consulting Group	Kearney L.E.K. Consulting Management Solutions PA Consulting Simon-Kucher & Partners Strategy& Syneos Health Consulting
<b>5000 – 10,000 Employees</b>	
Alvarez & Marsal Bain & Company	FTI Consulting Guidehouse Oliver Wyman
<b>10,000 – 25,000 Employees</b>	
Boston Consulting Group ZS	
<b>25,000+</b>	
Accenture Deloitte IQVIA McKinsey & Company Publicis Sapient	

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## Directory of Firms

### Boutique firms (various specialisms)

#### Cartesian Ltd

Supporting the Telecoms, Digital Media and Technology Industry. Cartesian is a specialist consulting firm focused on the global telecommunications, media, and technology (TMT) industries. To solve complex problems, we apply technology and expertise with a practical approach. We provide the critical market insights, operational experience, and technical skills our clients need to enter new markets, transform their business models, deal with financial challenges, face new competitors and seek innovative technologies. As innovative problem solvers, we work to understand and overcome the challenges facing our clients. When you work with Cartesian, you have industry experts dedicated to helping you achieve your goals.

#### Cognosis

Cognosis are a London-based boutique strategy consultancy. We unlock revenue growth potential for businesses and brands. We are a small but experienced business; for over 20 years, we've been igniting growth for clients across more than 60 countries. Our specialism is building commercially credible growth strategies that engage leaders and their teams. This means our work centres on competitor, portfolio and group-wide business strategy. We work across multiple sectors with many exciting and instantly recognisable clients and brands. Recent projects have seen us working with ABInBev, Odeon, Clarks, Intercontinental Hotel Group, Sport England and AkzoNobel.

#### Complete Strategy Ltd

Complete Strategy is a boutique consulting firm operating in the regulated sectors, advising UK regulators, companies and investors on strategy and regulatory change, with a particular focus on the energy and utilities sector. We combine top-tier consulting experience with the flexibility of a small, highly networked company. We are strategists, who work alongside our clients to respond to, and deliver, regulatory change. We focus on providing practical advice to our clients – we are known for converting strategy into success. We provide a wide range of services to our clients: Strategy - We advise and provide support to organisations who face disruptive market, policy and regulatory change. We help with business strategy, regulatory strategy, market entry strategy, investment strategy (commercial and regulatory due diligence) and market design. Regulation and Economics - We use economics and rigorous analysis to untangle difficult business problems. We support companies and regulators through price reviews and through regulatory investigations and disputes. We advise investors on how changes in market and regulatory conditions might affect the performance of their assets. Programme Delivery - We are experienced programme and project managers, with a track record of leading successful business and industry-wide change programmes. We have practical experience of helping organisations respond to regulatory and policy change in a structured, timely manner, focused on outcomes and deliverables.

#### Corporate Value Associates

CVA is a global strategy boutique, with offices across Europe & the Middle East, the Asia-Pacific region, and in the US. We provide highly bespoke advice rather than off-the-shelf consulting to large corporates (often household names) at their national, regional, and global levels. Although a boutique, we work in many industry verticals, with a current focus on Energy & Utilities, Mobility, Financial Services, Mining & Agri-Foods, as well as a number of crossover areas such as New Retail Models and Digital Innovation. At CVA you will be working with a friendly, non-hierarchical group of people spanning different nationalities and backgrounds. We are a vibrant close-knit community based in Soho, working in small teams offering exceptional exposure to partners and senior client teams from day one, on projects both in Europe and further afield.

### **Credera**

Credera is a consulting firm focused on strategy, transformation, data, engineering, and cloud. Our expertise in strategy, transformation, data, cloud, and engineering unlocks extraordinary results.

### **Farsight Consulting Ltd**

We are a boutique consultancy specialising in business, information and technology, helping our clients transform their organisations and services. From Day 1 we offer our employees a unique opportunity to make a real difference in the work they do through our diverse client portfolio which includes government departments, not for profit organisations, charities and technology companies. Developing our people is at the heart of everything that we do and we provide you with the space and time to dedicate to coaching and building your skills; we will then provide you with the opportunities to continue to develop on projects. We will give you the tools to operate at the highest level, with a collaborative team who have diverse experiences to coach and collaborate with you.

### **Frazer-Nash Consultancy Ltd (FNC)**

Frazer-Nash is a leading systems, engineering and technology company. We help organisations deliver innovative engineering and technology solutions to make lives safe, secure, sustainable, and affordable.

### **Humatica**

Humatica is a boutique management consultancy. We partner with private equity firms and their portfolio companies to accelerate value growth.

### **Launchworks & Co**

Launchworks & Co is a strategy advisory boutique firm specialising in digital platforms and ecosystems.

### **STL Partners**

STL Partners is a boutique research and strategy consulting firm which has been at the forefront of digital business model innovation in the Telecoms-Media-Technology (TMT) sector since 2006. STL Partners offers telecoms operators and technology companies highly creative consulting strategy support to help them identify and realise growth opportunities. We work across a range of technologies including 5G, edge computing, and AI, and have expertise in a number of industries such as healthcare, manufacturing, and energy. Our customers include international blue-chips such as Vodafone, Huawei, Intel and Nokia, as well as smaller, niche vendors. The company is based in London and operates globally.

## Brand & Marketing consulting

### Brand Finance Ltd

Founded in 1996, Brand Finance is the world's leading independent brand valuation and strategy consultancy. Headquartered in the City of London, we are present in over 20 countries.

### Distinction Consulting

We're a board level B2B strategic marketing consulting resource for ambitious leaders and investors looking to transform their brands and businesses. Located in Manchester, we're hands-on, straight-talking, collaborative and fun.

### Interbrand

Interbrand has been the world's leading brand consultancy, for over 40 years – having pioneered iconic work and forged many of the brand building tools that are now commonplace. We know that in an age of abundant choice and speed of innovation, customers' expectations are moving faster than businesses. While incremental change is still essential, it's no longer sufficient. It takes bold moves to leap ahead of customers and competitors. We call these moves iconic moves. In collaboration with many of the world's leading brands, our global team of thinkers and makers are pioneering the future of brand building. By turning customers into active participants, we help our clients strengthen their brands on an ongoing basis – our approach gives them the confidence to make iconic moves that spark desire and create utility, driving extraordinary results.

### OneFifty Consultancy

We work with brands and individuals to use data and models of human behaviour to drive purposeful digital interactions.

### Savanta

*Brand development, brand performance, market understanding and opportunity* Savanta is a data, market research and advisory company. We inform and inspire our clients through powerful data, empowering technology and high-impact consulting.

### Sparkler (part of PA Consulting)

Part of PA Consulting. Sparkler was born in 2001 to help businesses understand and exploit the complex interplay between consumers, brands and the digital world. Since then, we've had front row seats as digital technology has found its way into every aspect of everyday life, and every business. Working with the world's leading media and technology companies, has given us privileged access we've relished. Not only that, but it's given us invaluable expertise that a host of blue chip companies, have increasingly sought to benefit from. In this time, our offer has evolved to now include Research & Insight, Brand Strategy and Service Innovation. In May 2018 Sparkler became part of PA Consulting Group, enabling us to build on our success. We believe that understanding the human side of the digital world is essential to all businesses and we will now be able to bring our expertise to more clients, in more markets, more swiftly. Our team is based in London, but our work covers the globe.

### The Value Engineers

We are a brand and marketing consultancy. We are 'Engineers', trusted by our clients to provide both the rigour and expertise required to build their most valuable assets, along with the spark of innovation, of creativity to help those brands live, breathe and thrive. To grow, you need to tackle complexity head-on, embrace it, see the opportunities it presents. The easy answer, the singular answer, the quick win is no longer enough. Our proprietary toolset of methodologies enables our clients to master complexity and to drive growth.

## Charity/public sector/social impact consulting

### 31ten

31ten is a trusted, independent, and agile consultancy that works closely with a range of public-sector organisations, principally in local and central government. Specialising in the areas of strategy, leadership, assets, procurement, regeneration, housing, and organisational change, we benefit from a rare combination of experience that is more specialist than that of traditional consultancies. This allows us to deliver the tailored, creative results our clients want to meet their individual needs.

### Actica Consulting Ltd

Actica Consulting is an independent firm providing business and technical service to the UK public sector and related organisations. We specialise in the design, procurement and delivery of digital services and associated business change activities. From working with MOD, Fire Services, Police Forces, to the NHS, we deliver complex projects on challenging timescales, all to the highest quality.

### Aleron

A social impact consulting firm dedicated to helping individuals, organisations, and governments to create positive change in society. In 2010, Aleron was established to bring a new approach to creating positive and sustainable change around the world. After over a decade of working in social impact and sustainability, we have seen the incredible benefits carefully targeted action can have on society and the environment and how to make sustainable change happen at scale.

### Basis

A change and innovation consultancy that works with the public sector.

### Civica

A global leader in public sector software. With over 30 years of sector experience, we're committed to putting people first and continually improving outcomes for citizens. We are building on over 22 years of solid year on year growth, and our digital technologies are already trusted to deliver better outcomes for over 90 million worldwide. Through our commitment to turning ideas into action, we help over 2.5 million professionals deliver the public services of the future every day.

### Cordis Bright Consulting

Provides consultancy, advice and research aimed at improving public services and works with national and local government, the NHS and care providers from the independent sector.

### Corporate Citizenship

A global management consultancy specialising in sustainability and corporate responsibility. They work with corporate clients around the world to achieve their commitments to responsible business behaviours and sustainable practices.

### Farsight Consulting

Work across the public, private and not-for profit sectors, clients include large government departments, charities and technology companies. They have a technology and digital focus.

### Human Engine

We offer services for the public sector and those who work with it. Human Engine was founded by a group of local government officers who think the sector deserves better than it gets from traditional consulting and training firms – more personal, more human and more knowledgeable of the realities of local government. Our people are the most important asset

to our organisation and we expect that yours are, too. We believe that to reach their potential, organisations should not only invest in their people but embrace their humanity. We can help to develop your talent and, when you need it, we can work alongside you, too.

### **I3works**

We are an established management consultancy with extensive experience of working with recognised clients across a growing number of sectors.

Our capability for delivering high-profile digital, comms and technology-centric management and support solutions is how we are best known, but that isn't our sole focus. Our record speaks for itself: we can deliver any kind of work requiring P3M, analysis, planning, strategy, delivery and other related functions. Our experience spans sectors ranging from defence to health, from public sector to oil, gas and nuclear, and many more.

### **Innovation Unit**

A social enterprise that works with the public sector to develop different, better, lower cost solutions to social challenges, focus on children's social care, education and health.

### **Leapwise**

Leapwise provides evidence-based, technology-enabled consulting - powered by decision science. We help our partners with their most critical organisational decisions and help them to develop their ongoing decision-making effectiveness. Harnessing evidence, world-leading expertise and experience, we help our clients achieve more, faster. Leapwise focuses on providing support in complex risk critical domains, including policing, justice and healthcare. We are motivated by social impact and work with a different non-profit client each year on a pro bono basis. Our company has its roots in crime, security and criminal justice but we work across sectors, deploying our subject experts as well as process specialists to any project. A strong component in all our work is helping our clients to think differently, challenge their assumptions and help them evolve their personal decision-making styles and approaches.

### **Morris, Hargreaves, McIntyre (Arts & Heritage Consultancy)**

Morris Hargreaves McIntyre is an international consultancy. We are renowned for using market insight to make a real difference to the organisations we work with.

Our clients are charity, heritage or cultural organisations of all sizes. These clients include some of the world's leading museums, galleries, theatres and arts centres as well as heritage bodies and charities including, Action Aid, [BFI](#), [British Museum](#), [Chester Zoo](#), [Eden Project](#), [National Trust](#), Shakespeare's Globe, [Southbank Centre](#), [Tate](#), Qatar Museums Authority and [92nd Street Y](#) to name but a few.

We have professional project management resources, qualified statisticians and are members of the Museums Association, UK Evaluation Society, Market Research Society, Chartered Institute of Marketing, Association of Qualitative Research and Visitor Studies Group.

### **Nestor Advisors**

London-based advisory firm specialising in corporate governance and organisational design. They work with the boards and senior management of financial institutions, companies and not-for-profit organisations to improve decision making, organisational structures.

### **NPC (New Philanthropy Capital)**

A charity that describes itself as part think tank and part consultancy, they work with charities, philanthropists, funders and social enterprises to help them maximise their impact.



### **NFP Synergy**

A small research consultancy working exclusively in the not-for-profit sector. They deliver research (qualitative and quantitative), insights and expertise to help non-profits understand their audiences and make informed strategic decisions.

### **Optimity Advisors**

Using data strategically, in addition to commercial sector coverage, expertise in public policy including healthcare, social welfare, migration and home affairs, crime and corrections, and industry regulation.

### **Premier Advisory Group**

Premier Advisory Group is a multi-disciplinary professional services firm with a specialism in education consultancy and related areas. Our clients want to navigate complex environments, solve difficult problems and maximise the good they can do in the world – and we are here to help. Our staff and directors are drawn from a range of backgrounds including public policy, academia, central government and frontline teaching and learning.

### **The PSC (formerly 2020 Delivery)**

Our aim is simple: to improve public services. For over 14 years, we have worked with some of the biggest public service organisations in the UK, collaborating with leaders and teams to make lasting change happen.

### **Private Public Ltd**

A leading independent consultancy working on practical projects promoting health, wellbeing and economic success across the UK.

### **PUBLIC**

A new consultancy that helps start-up technology firms transform government.

### **RedQuadrant**

RedQuadrant is an exciting efficiency and transformation consultancy for the public sector. We have a track record of supporting clients to actively grasp the potential of change, and focus on producing robust, useful, and well-evidenced strategy and delivering effective transformation. We recognise that clear shared outcomes, strategic vision and top level and political alignment are equally critical success factors to effective community engagement for the success of projects. We offer proven, experienced consultants for substantially less cost than the big, traditional consultancies.

### **Rocket Science**

Work with national and local government, their agencies, and the charity sector, with offices in London and Edinburgh.

### **Sancroft**

A sustainability consultancy, working with industry leaders to enhance their environmental, social and ethical impacts.

### **Social Finance**

A not for profit organisation working in partnership with government, the social sector and the financial community to enable sustainable social impact at scale. Their teams work with central and local government, global development organisations, charities, social enterprises, foundations and investors. Areas they work in include financial inclusion, affordable housing, recidivism, homelessness, and children in or at risk of entering care.

### **The Knowledge Partnership**

A strategic marketing, reputation management and analysis agency dedicated to supporting the university sector.

### **The Research Base**

An international research consultancy based in London and Brighton. They provide research, market intelligence and evaluation services to clients operating in the fields of education and skills, third sector/international development and business. Clients include education providers, national and international charities, governments and multinational businesses.

### **The Social Investment Consultancy (TSIC)**

They operate at the intersection of the for- and non-profit sectors, dedicated to helping businesses and charities maximise their social impact. The latest models of social enterprise, revenue generation and social investment, and the integration of skills and expertise from across the public, private and third sector form the basis for their work.

### **Trilateral Research**

At Trilateral Research, we feel passionately about making the world a better place by providing Ethical AI solutions to tackle complex social problems.

With award-winning services in research, data protection and cyber-risk, ethics innovation and sociotech insights our team takes an end-to-end approach that fully integrates the technical, legal and social science dimensions. This helps our clients answer the right questions, analyse the right data and get meaningful insights to focus their action for the greatest impacts.

Our ethical AI has a tangible impact in the fight against the biggest challenges we are currently facing such as modern slavery and human trafficking, climate action, child exploitation, human security in conflict and crisis settings, and many more.

### **YouGov**

Opinion research organisation working with political, cultural and commercial clients.



## Communications & PR consulting

### Context

Imagine your business, but better: this is what we do. We are a transformation agency, helping you future-proof your business with a visionary sustainability strategy. We create compelling communications campaigns to ensure you are better trusted by customers, supported by shareowners and loved by employees.

### DRD Partnership

DRD Partnership is a strategic communications consultancy focused on building value for our clients and protecting their reputations at moments of challenge and of change.

### Kekst CNC

We are leaders in business-critical communications. Every day we help clients communicate through complex transitions, manage strategic opportunities and crises, and enhance reputations through proactive and responsive communications. Kekst CNC is a global strategic communications firm with deep local roots in the world's key corporate and financial centers. We harness ideas and expertise from the world's most creative and experienced professionals to seamlessly support our clients.

Kekst CNC is part of [Publicis Groupe](#), the world's third largest communications group.

### MHP Group

We are among the most-awarded communications consultancies in the industry, and creators of PR Week's 'Campaign of the Decade.' We protect, build and redefine the reputations of leading businesses and organisations, helping them reach new audiences and strengthen relationships with their most important stakeholders. We communicate to the world, delivering multi-market programmes with the MHP Group International Partners network. Our clients include LEGO, Three, Seven Dials, Just Eat, Diageo, LV=, The Hundred, Ocado, Nestle & ITV.

### Milltown Partners

We are a global advisory firm working with influential organisations and individuals on the communications and public policy challenges that define their reputations.

### Ocean Strategy

Strategy in media & information is our purpose and passion. Ocean is the leading dedicated media & information strategy consultancy in Europe. We tackle the most difficult strategic issues for media companies and investors in media. The combination of the two challenges of the moment in media - the structural shift caused by digital and the worst downturn in memory - has raised demand for Ocean's services to an all-time high from media owners facing unprecedented change.

### Public First Limited

Public opinion determines corporate reputation and sets the parameters in which politicians approach policy. We help organisations understand and influence public opinion through research and targeted communications campaigns. And we help businesses craft policy ideas that Governments can realistically apply to difficult issues.

# University of Cambridge Careers Service

## Construction & property consulting / architectural / real estate

### CPC

CPC is an energetic, accomplished project management and management consultancy. Established in 1990, we have a network of UK offices, 180+ employees and annual revenue over £22 million. We're passionate in pursuing our vision to be recognised as the UK's best independent programme and project management consultancy. We provide high-calibre services to support capital schemes, from project management to development and investment appraisal, commercial services and stakeholder management. We complement these with a range of business consulting services to help you transform your performance and maximise efficiencies - including business cases, Lean Thinking and organisational development. We specialise in the transport, property, local government, health and education sectors.

### Gardiner & Theobald LLP

Gardiner & Theobald is an independent construction and property consultancy for the built environment

### Spring11

Spring11 was founded in the spring of 2011 to provide commercial real estate consulting and advisory services. The company is headquartered in Manhattan with offices in Atlanta, London, and Chennai, India. We have a diverse client base including CMBS originators, investment banks, B-piece buyers, and equity investors. As an independent company with a diverse client list, we are not institutionally bound, nor captive to any single dominant client.

University of Cambridge Careers Service

## Data consulting

### Acrotrend

Leading customer insights and analytics company. We give organisations the capabilities to 'know what' data to use, show teams how to uncover the 'so what' behind the customer data and then enable smarter decisions by knowing – 'now what' needs to be done.

### Anmut

Data are one of the most valuable assets we have. Data helps us make better decisions, that lead to better outcomes and impact for customers, employees, suppliers, stakeholders, local communities or future generations. We make data speak the language of business, so businesses can get the most out of data, for all their stakeholders. We've built a multi-disciplinary team of data scientists, strategists, and business engineers to do this. The team is led by Herman Heyns, former lead partner at Accenture, KPMG and EY, and Professor Andy Neely.

### Arca Blanca

We are Arca Blanca, an integrated consultancy and data company. We combine leading thinking in business design, data science, and machine learning to map and implement business and operating model changes that will deliver results.

### Artefact

Artefact is a global service company that sits at the intersection of marketing, consulting and data science.

Our 800 people break business and IT silos and transform organisations into consumer-centric leaders using digital, data and AI. Artefact offers a broad range of services – from strategy to operations – that help companies capture the competitive edge of data transformation

### Aurora Energy Research

Aurora Energy Research is a young, dynamic and fast-growing energy analytics company. We provide optimisation solutions and data-driven analytics on European and global energy markets that helps our clients navigate the global energy transformation. Founded in 2013 by a group of University of Oxford academics on the premise that technological progress, and policies tackling climate change, render energy markets increasingly complex, but that this complexity yields to rigorous, sophisticated analysis and modelling. Aurora is now a thriving, rapidly-growing company of over 100 staff with offices in Oxford, Berlin and Sydney. Demand for our services – spanning subscription research and consultancy – is immense, in the UK and abroad. We currently serve over 200 of Europe's most influential energy sector participants, and we expect to grow beyond 150 staff over the next 18 months.

### Capgemini

A constantly evolving portfolio to meet the ever-changing needs of our clients.

We focus on three 'playing fields' dedicated to the digitalization of key management areas at the core of businesses: Customer First, Intelligent Industry, and Enterprise Management. This is underpinned by two technological pillars essential to all forms of digital transformation – data and cloud, without losing sight of the fundamentals of cybersecurity and sustainable development.

### Capgemini Engineering Team

Capgemini Engineering combines, under one brand, a unique set of strengths from across the Capgemini Group: the world leading engineering and R&D services of Capgemini Engineering

– acquired by Capgemini in 2020 – and Capgemini’s digital manufacturing expertise. With broad industry knowledge and cutting-edge technologies in digital and software, Capgemini Engineering supports the convergence of the physical and digital worlds. Combined with the capabilities of the rest of the Group, it helps clients to accelerate their journey towards Intelligent Industry. Capgemini Engineering has more than 52,000 engineer and scientist team members in over 30 countries across sectors including aeronautics, automotive, railways, communications, energy, life sciences, semiconductors, software & internet, aerospace & defence, and consumer products.

### Crux Strategies

At Crux Strategies, we believe strategy without data is just an opinion. That's why we leverage data and technology at every step of our process. We are a national firm specializing in corporate strategy, healthcare compliance and bankruptcy, business analytics and government relations. As a full-service consulting firm based in Nashville, Tennessee, we help organizations and corporations navigate and avoid crisis, improve revenue and operations, influence legislative change and resolve disputes. Backed by a depth of corporate, legal and lobbying experience, our team provides unmatched knowledge and insights to craft solutions, transform operations, and solve complex issues.

### Data Consulting

Based in the UK, DataConsulting, is a leading data analytics consultancy providing training and resource to UK and international organisations. DataConsulting is able to provide ACL software solutions in data analytics, audit and risk management.

### INFOMOTION (Germany)

Experts in the areas of business intelligence, big data and digital solutions. We leave nothing to chance, but everything to excellently trained specialists. With this approach, we have already been able to successfully implement more than 5,000 customer projects.

However, our experts are not only familiar with business intelligence, big data and digital solutions in general. They also have in-depth knowledge of various specialist areas and industries . Your topic is always our topic. We feel at home where you are professionally at home. But we also know that every project has a very individual character. That is why we familiarize ourselves with your task in detail at the start of a project. Because the better we understand your situation, the better we can identify with your goals - and ultimately achieve optimal results together.

### JMAN Group

We are a global team of consultants, data scientists and full-stack engineers, united by an ambition to help businesses create value through commercial strategy, analytics and technology. JMAN combines the mindset of a management consultancy with the skillset of a technology company. We have the commercial expertise and professional rigour of a consulting firm, but we add to that the spirit and speed of a tech company.

We have a unique blend of commercial and technical capabilities to ensure we can give our clients what they need across consulting, data science, engineering and software development

### Mime Consulting

We are an innovative consultancy that uses data and technology to help organisations make better decisions. We take pride in our ability to use data intelligently, making complicated

information accessible to anyone. We are determined that our work should have the maximum impact on the life chances of young people.

#### QuickRelease

We release engineering and automotive professionals from the burden of product data management and the drain of underperforming programmes, freeing them to create, innovate and get products to market faster. It's a winning formula for success; optimising data, systems and people. And because we've built a profession focusing exclusively on this, the product data quality is the best it can be.

#### Savanta

Savanta is a data, market research and advisory company. We inform and inspire our clients through powerful data, empowering technology and high-impact consulting.

#### Snap Analytics

Snap Analytics is a vibrant, responsive data analytics consultancy providing cloud warehousing solutions to business' data insight & management challenges. We are a dream team of data engineers, data warehousing experts and advanced analytics gurus.

#### Vendigital (A Siemens business)

Data-led accelerated cost transformation. At Vendigital, we deliver benefits to our clients' bottom line by transforming their cost base, at pace.

We do this by combining our consulting expertise and proprietary digital platform – through our Insights360 methodology – to achieve measurable and sustainable cost reductions for clients.

## **Design, engineering & management consulting**

#### Arcadis

Arcadis is the leading global Design & Consultancy firm for natural and built assets. Applying our deep market sector insights and collective design, consultancy, engineering, project and management services we work in partnership with our clients to deliver exceptional and sustainable outcomes throughout the lifecycle of their natural and built assets. We are 28,000 people, active in over 70 countries that generate €3.5 billion in revenues. We support UN-Habitat with knowledge and expertise to improve the quality of life in rapidly growing cities around the world.

#### BMT

We are a leading international design, engineering, science and risk management consultancy with a reputation for engineering excellence. We're driven by a belief that things can always be better, safer, faster and more efficient.

## **Digital/Technology/IT Consultancy**

#### 11fs

Build digital strategies and loveable products. Find the right opportunity. Design winning propositions. Change the fabric of financial services.

### **AND Digital**

Guide, Build, Equip: The AND Digital Model. We're not a consultancy that simply comes in and tells [clients] what to do. We accelerate the build of exceptional digital products and equip people, teams and organisation to thrive. We build digital capabilities and products in parallel, as one team, leaving [clients] with the ability to deliver more for less, yourself.

### **CGI**

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world. We are insights-driven and outcome-based to help accelerate returns on your IT and business investments. In all we do, our goal is to build trusted relationships through client proximity, providing industry and technology expertise to help you meet the needs of your customers and citizens. Our commitment is to deliver insights you can act on.

### **IBM Consulting**

At IBM Consulting, we have proven that science, creativity, and radical collaboration across ecosystems can accelerate business transformation. As catalysts for growth, we bring together diverse teams to help you reimagine every corner of your business—from strategy, to experiences, technologies and operations—because we don't just want you to anticipate the future, we want you to create it.

### **Leading Resolutions**

The business focused technology consultancy. Trusted by leaders as their transformation consultancy of choice, we use digital technology to solve complex business problems and take a holistic approach to programme delivery.

### **Mason Advisory**

A simple approach to complex challenges: Mason Advisory is a digital and technology advisory firm providing strategic, technical and commercial advice to organisations across the private and public sector. We're experts in IT who match technology know-how with commercial and business sense.

### **Thales**

Thales is a global technology leader with more than 77,000 employees on five continents. The Group is investing in digital and "deep tech" innovations – Big Data, artificial intelligence, connectivity, cybersecurity and quantum technology – to build a future we can all trust. In the markets of defence and security, aerospace and space, digital identity and security, and transport, Thales provides solutions, services and products to help its customers – companies, organisations and governments – to carry out their critical missions.

### **Thoughtworks**

We're a leading global technology consultancy that integrates strategy, design and software engineering to enable enterprises and technology disruptors to thrive. For over 30 years, we've been at the forefront of digital innovation and have vast experience creating adaptable technology platforms, designing world-class digital products and harnessing the power of data and AI to unlock new sources of value.





University of Cambridge Careers Service



## Economic / financial consulting

### [Alpha \(formerly Alpha Financial Markets Consulting\)](#)

In a fluctuating landscape of consolidation, digitisation, shrinking margins and automation, Alpha helps asset and wealth managers think smarter and shape their business for the future.

### [APR LLP](#)

APR specialises in providing high quality actuarial solutions to assist clients when they need additional support. Our clients are characteristically large blue-chip UK financial institutions. The distinguishing features of our graduate scheme are early opportunities for direct exposure to our key clients, the variety of work gained by moving between different clients and different actuarial projects, and our genuine commitment to ongoing training and development of our staff.

### [The Brattle Group](#)

The Brattle Group combines state-of-the-art analytical techniques and practical industry experience to answer economic, financial, and regulatory questions. We are recognized for innovative solutions to complex problems, close affiliations with leading academic experts, and effective communication of results.

Brattle is a privately held, global economics consultancy. Clients – including corporations, law firms, and government agencies – rely on our experts' sophisticated capabilities in economic modeling, econometrics, and financial analysis to solve their most challenging problems. Our work typically involves issues related to finance and energy, as well as litigation and regulatory support, across a broad range of industries.

### [Cambridge Econometrics Ltd](#)

Our deep understanding of the policy context combines with our expertise in data analysis and economic modelling to give you the clear insight you need to make decisions confidently.

### [Capital Economics](#)

Capital Economics' unparalleled coverage of the global economy and markets gives you the insight you need to make better decisions faster.

### [CEPA](#)

Founded in 2001, CEPA has grown to become a global economics, finance, public policy, competition and regulation advisory firm. Our strength is advising about matters where economics and public policy overlap.

We operate through our offices in the UK and Australia. Our consultants support clients' complex decision-making by providing robust analysis, which is commercially astute, innovative and frequently relied upon by governments and the public sector, multinational organisations and private companies of all sizes.

### [Compass Lexecon](#)

We are one of the world's leading economic consulting firms. In Europe, we provide expert economic advice on competition, damages, intellectual property, and regulatory matters. Our success stems from our ability to develop and apply economic theories, support them with robust empirical analysis, and present our findings in a clear and compelling manner.

### [Cornerstone Research](#)

Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues. In recent years, Cornerstone Research has become one of the nation's leading finance and economics consulting firms with more than

750 full-time staff members across eight offices. We attribute our success to a unique combination of resources: a creative and energetic staff, cutting-edge research, and our network of academic and industry experts. Our consultants employ innovative problem solving approaches and achieve unparalleled analytic depth. Our uniquely collegial and supportive atmosphere makes Cornerstone Research a great place to work.

### **Fathom Financial Consulting Limited**

We specialise in global economic and financial market research, and we make it our business to challenge conventional thinking and to convey rigorous analysis in plain English, with feeling.

### **Frontier Economics**

Now one of the largest economic consultancies in Europe, we started Frontier Economics in 1999 wanting to do things differently. Owned entirely by our staff, our business attracts the best people and the most interesting work. Our principles remain. Our clients remain happy. We go beyond the numbers to find out what's really going on. Our clients enjoy objective advice, clearly expressed. With our help, they make better decisions and get better results.

### **Hatch Regeneris**

We create economic and social insight to help our clients make a positive impact on people, places and economies. As part of the Hatch Group we provide our clients with a full range of support and know-how from concept to completion.

### **London Economics**

London Economics is one of Europe's leading specialist policy and economics consultancies. LE advises clients in both the public and private sectors on economic and financial analysis, policy development and evaluation, business strategy, and regulatory and competition policy.

### **Mekong Economics Ltd**

Bringing innovative solutions to help lift-up communities in Southeast Asia. Mekong Economics has remained true to its mission by harnessing the unrivalled expertise of our Local Teams and combining it with the best practices from around the Globe. We embrace pioneering research methods to support our people - first approach which allow us to consistently deliver viable and sustainable solutions to the most complex problems.

### **NERA Economic Consulting**

NERA Economic Consulting is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. We bring academic rigor, objectivity, and real-world industry experience to bear on issues arising from competition, regulation, public policy, strategy, finance, and litigation. NERA's clients value our ability to apply and communicate state-of-the-art approaches clearly and convincingly, our commitment to deliver unbiased findings, and our reputation for quality and independence. Our clients rely on the integrity and skills of our unparalleled team of economists and other experts backed by the resources and reliability of one of the world's largest economic consultancies. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.

### **NMG Consulting**

NMG Consulting is a leading multinational insurance, reinsurance and investments consultancy, integrating consulting, insights and analytics. Our consultants provide strategy consulting, insights, analytics and actuarial services to financial institutions including banks, insurers, reinsurers and fund managers.

### **Operis Group plc**

A reputation built on quality modelling, advice & collaborative transaction support. Since the firm's inception in 1990, Operis have developed an envied portfolio of services specifically focused on project finance. The firm has its origins as a specialist in the financial modelling of project finance transactions. That expertise remains a distinctive strength. Over time, Operis's activities have widened to cover a full portfolio of project finance related services including financial advice, model audit, financial modelling training and financial modelling software.

### **Perella Weinberg Partners UK LLP**

Established in 2006, Perella Weinberg Partners is a leading independent, client-focused financial services firm providing services to a broad, global client base.

### **RBB Economics**

RBB Economics is a world leading economics consultancy specialising in competition matters, with 10 offices globally. Competition economics concerns the behaviour of firms with market power, and covers issues such as mergers, vertical agreements, joint ventures, price setting and other potentially abusive behaviour. Working mainly for large global businesses, we develop, test and present economic arguments and provide independent economic reports on behalf of our clients to competition regulators and courts.

### **Stamford Associates**

We are an award winning investment consultancy founded in 1984. Since that time we have been providing clients with insightful and successful investment solutions. Over the years, we have developed and applied a unique approach to investment manager research, assessment and portfolio construction. We are a team of approximately 40 people based in London with a truly global manager coverage and have built up a manager database of over 6,500 investment managers/strategies worldwide.

### **The Lantau Group**

We are Asia Pacific's premier energy-focused strategy and economic consulting group. We offer the capabilities of a larger professional services firm, with the flexibility, innovativeness and expert knowledge of a boutique. We help clients from across the region's electricity and gas value chains answer some of the toughest questions in the business.

### **Vivid Economics**

Vivid Economics is a leading strategic economics consultancy spanning public policy and private sector strategy and investment. We work across a wide range of sectors, including energy, industrials, natural resources (water, land use and marine), transport, real estate, urban infrastructure and services, manufacturing and technology, investment and banking. We are known for our expertise across a number of themes, including economic growth and development, policy and market design, scenario analysis and asset valuation, natural capital accounting and resource management, low-carbon and climate resilience strategies, risk management and decision-making under uncertainty, spatial planning and special economic zones. We pride ourselves on our robust analytic toolkit, drawn from academic partners and proprietary tools, including CGE and econometric modelling, energy and natural system modelling, trade and industrial market power modelling, and spatial modelling using earth observation and other data. In all our work, we put economics to good use by supporting important decisions and carrying the argument to implement them. The success we bring to our clients reflects a strong partnership culture, solid base of skills and analytical assets, and close cooperation with a large network of contacts. The foundations of our business are our values and mission-driven approach, world-class skills and our commitment to developing and maintaining cutting-edge techniques. These are housed in an independent, highly-motivated, entrepreneurial, employee-owned business, based in London.

# University of Cambridge Careers Service

## Engineering consulting

### Atkins

A world-leading design, engineering and project-management consultancy. Our lived environment is facing rapid change; to face these challenges, we are radically transforming the way infrastructure is designed, delivered and operated. Our aim is to help create a world that is diverse, sustainable, full of thriving communities and working better for all.

### BJSS

BJSS is a leading technology and engineering consultancy for business. Trusted by our clients, we collaborate with some of the world's leading organisations to deliver complex, innovative technology, engineering, and industry solutions that millions of people use every day.

### Hoare Lea

We are an award-winning engineering consultancy with a creative team of engineers, designers, and technical specialists. We provide innovative solutions to complex engineering and design challenges for buildings.

### Ramboll

Ramboll is a global engineering, architecture and consultancy company founded in Denmark in 1945. Our 16,000 experts create sustainable solutions across Buildings; Transport; Water; Environment & Health; Architecture, Landscape & Urbanism; Energy and Management Consulting. Across the world, Ramboll combines local experience with a global knowledgebase to create sustainable cities and societies. We combine insights with the power to drive positive change to our clients, in the form of ideas that can be realised and implemented. We call it: Bright ideas. Sustainable change.

### Ricardo Energy & Environment

We are a global strategic engineering and environmental consultancy that specialises in the transport, energy and scarce resources sectors. Our work extends across a range of market sectors – including passenger cars, commercial vehicles, rail, defence, motorsport, energy and environment – and we are proud to possess a client list that includes transport operators, manufacturers, energy companies, financial institutions and government agencies.

### Mott MacDonald

We're a global engineering, management and development consultancy. Our purpose is to improve society by considering social outcomes in everything we do, relentlessly focusing on excellence and digital innovation, transforming our clients' businesses, our communities and employee opportunities.

## Energy consulting

### Afry

Worldwide Energy engineering and consulting services. We deliver expert-led engineering services across the full value chain. Trusted as a partner by the global energy sector, we bring deep insight and experience, enabling your project to perform on time.

### Apricum – The Cleantech Advisory

Apricum is a globally active transaction advisory and strategy consulting firm dedicated to the cleantech industry. Established in 2008, we serve our clients as their independent advisor to help them succeed in the fields of solar & wind, water, waste, energy storage, green mobility

and digital energy. Apricum's team of experts combines decades of industry experience in cleantech, consulting, and corporate and project finance with an in-depth understanding of renewable-energy market dynamics.

#### **Cornwall Insight**

Our research, consulting and training builds capacity for the delivery of net zero, creating common purpose with our customers, and a shared commitment to reshaping the energy world of tomorrow. We have been recognised as one of the UK's leading management consultancies in the energy, utilities and environment sector by the Financial Times for three years running.

#### **The Energy Contract Company**

The Energy Contract Company (ECC) is a leading commercial consultancy in the global oil and gas industry. Since 1988 ECC has successfully advised over 400 clients on energy projects and disputes spanning five continents. It has an outstanding reputation as the firm trusted to deliver value in complex transactions & negotiations, resource developments and litigation proceedings worldwide.

#### **Element Energy Ltd**

Element Energy is a dynamic and growing technology consultancy specialising in the robust and intelligent analysis of low and zero carbon energy. Our work involves innovative new concepts and is fundamental to the shift to a low carbon future and the mitigation of climate change. We help both public and private sector organisations develop their decarbonisation strategies, technologies, policies and projects through evidence-based investigations. We also work with a wide range of clients and partners to demonstrate and commercialise new technologies to enable the transition. Our teams span all key areas of low carbon energy: transport, buildings, hydrogen and fuel cells, industry and CCUS, energy networks and smart energy systems. We pride ourselves on the strength of our analysis; we work closely with our clients, aiming to exceed their expectations and solve the challenges of climate change together.

#### **LCP Delta**

Since 2004, we have provided our clients with the leading information, analysis, insight and advice in emerging distributed energy markets. Our in-depth research helps our clients exploit opportunities in the change in energy markets from old to new energy and make the best decisions for their business. We always go the extra mile for our clients, and pride ourselves on long-lasting, collaborative working relationships.

#### **Wood Mackenzie**

Leading research, insights and consultancy services that empower decision-makers. Placing data and insight at the heart of everything we do. As a global energy and natural resources insights business, we partner with organisations and governments to inspire better decision-making. We help separate risk from opportunity and when the time is right, give our customers first-mover advantage. Our dedicated oil, gas & LNG, power & renewables, chemicals, and metals & mining sector teams are positioned strategically around the world.



## Environment/Sustainability

### 3Keel

We are an Oxford-based sustainability consultancy committed to making food systems, supply chains and landscapes fit for the future.

### Aleron

A social impact consulting firm dedicated to helping individuals, organisations, and governments to create positive change in society. In 2010, Aleron was established to bring a new approach to creating positive and sustainable change around the world. After over a decade of working in social impact and sustainability, we have seen the incredible benefits carefully targeted action can have on society and the environment and how to make sustainable change happen at scale.

### Arup

Dedicated to sustainable development, the firm is a collective of 18,000 designers, advisors and experts working across 140 countries. Founded to be both humane and excellent, we collaborate with our clients and partners using imagination, technology and rigour to shape a better world.

### Browning Environmental

The world's leading communications consultancy on environmental issues. Browning Environmental Communications was spun out of its parent firm, Browning & Associates (B&A), in 2017. The move was in response to demand from B&A clients for a specialist, knowledgeable service that large companies could depend on to provide best practice solutions to environmental communications challenges. We operate globally, with teams of experienced environmental communicators with advertising, digital and PR backgrounds, working together with specialists from the environmental sciences.

### BVG Associates

BVG Associates provides strategy consulting in renewable energy. We help our clients to do new things, think in new ways and solve tough problems. We aim to help our clients succeed in a sustainable global electricity generation mix founded on renewables. We are a global, independent wind and marine energy generation consultancy.

### Carnstone Partners LLP

We are not campaigners: we don't tell companies what they 'ought' to do. Our aim is to offer the best advice and services: practical, creative, rooted in good research and thinking, and – above all – useful.

### Environmental Resources Management (ERM)

ERM is a leading global provider of environmental, health, safety, risk, social consulting services and sustainability related services. We work with the world's leading organizations, delivering innovative solutions and helping them to understand and manage their sustainability challenges. To do this, we have more than 5,500 people in over 40 countries and territories working out of more than 160 offices.

### Good Business

Good Business was founded over twenty years ago, which makes us pioneers of the power of good. We have more than two decades of experience of working with organisations to help them succeed in the future by showing that they can make it a better place to be. We understand the space where business meets sustainability more than anyone. Our knowledge

of what works and what doesn't becomes part of every future solution we develop. And we're as passionate about delivering change as we've ever been.

### **Longevity Partners Ltd**

Longevity Partners is a multi-disciplinary energy and sustainability consultancy. Founded in 2015 to support businesses in the transition to a low carbon economy across the UK, Europe and worldwide. We provide strategic guidance, compliance support and innovative solutions to property investors, developers and occupiers. We enable them to achieve their energy and resource efficiency targets, reduce their environmental impact, future-proof their businesses and unlock their full commercial potential. Longevity Partners believes in long-term partnerships in order to drive the transition to a low carbon economy through the implementation of innovative tactics. We provide our clients with solutions to improve their competitiveness, grow revenues and better address the changing needs of their clients.

### **KKS Advisors LLC**

At KKS, we advise leading organizations on bold and effective strategies that pave the way to a sustainable society. Applying our unique, research-backed approach, we work with corporations, foundations, NGOs and investors on sustainable strategies that deliver lasting impact.

### **Sancroft**

A sustainability consultancy, working with industry leaders to enhance their environmental, social and ethical impacts.

### **South Pole**

At South Pole, we work with businesses and governments across the globe. We help realise deep decarbonisation pathways across industries, based on a thorough understanding of climate risks and opportunities in specific sectors, as well as the highest emission reduction standards.

### **Sustain Value**

Our mission is to help businesses and investors successfully navigate the transformation through applying affordable 'value' based approaches to help sustain and enhance value for their shareholders and wider stakeholders. Our purpose is to help create a more sustainable and resilient planet allowing people, nature and businesses to thrive for generations to come.

### **TNEI Services Ltd**

TNEI is an independent specialist energy consultancy providing technical, strategic, environmental and consenting advice to organisations operating within the conventional and renewable energy sectors. We have a range of skills tailored specifically to answer the issues associated with increased distributed renewable generation and the integration of low carbon technology. Our consultants have industry leading expertise in grid code compliance studies, noise assessment and modelling of innovative, smart grid technologies. These skills are complemented by a number of other technical services; from GIS and consenting, to civil engineering and energy market analysis, allowing us to confidently guide clients through projects from concept to delivery. TNEI also owns and develops the power systems analysis software, IPSA 2, which contains an extensive range of fully integrated modules enabling all essential studies to be undertaken and can be used to provide bespoke modelling solutions.

### **WSP**

WSP is one of the world's leading professional services consulting firms. We are dedicated to our local communities and propelled by international brainpower. We are technical experts and strategic advisors including engineers, technicians, scientists, architects, planners, surveyors and environmental specialists, as well as other design, program and construction management professionals. We design lasting solutions in the Transportation & Infrastructure,



Property & Buildings, Environment, Power & Energy, Resources and Industry sectors, as well as offering strategic advisory services.

University of Cambridge Careers Service

## Health / Social Care Consulting (see also *Pharma, Life Sciences*)

### Akeso & Company

The leading partner for healthcare organisations, enabling sustainable improvements in health outcomes.

### Cambridge Healthcare Research

Cambridge Healthcare Research (CHR) is a consultancy providing strategic support to biopharmaceutical, medical device and NGO clients. CHR's expert team of consultants, based across Europe, North America and Asia, delivers tailored solutions based on our analysis and experience of strategy consulting and product commercialisation. Our mission is to enable clients to navigate difficult decisions by providing a deep understanding of their market positioning and outlining competitor activities, intent, and capabilities. Joining the CHR team will provide you with commercial exposure to strategic challenges faced by the leading players within the pharmaceutical industry.

### Candesic

For over 19 years, Candesic has led industry thinking and brought unrivalled expertise to client issues. Our healthcare practice is the leading provider of commercial due diligence for private equity transactions. Our healthcare team is composed of medical doctors with business experience. Clients value our advice, analysis, access and deep expertise.

### Carnall Farrar Ltd

We are a management consultancy and analytics company dedicated to improving health and care. We partner with health, care, pharma and life sciences organisations to deliver and sustain effective change – strengthening services and systems and creating positive outcomes for staff, citizens and whole communities. Our team of 50+ experts includes leaders from the NHS and leading consultancies with significant experience directing and delivering change in health and care. Everyone at CF is passionate about healthcare. We are committed to sharing our experience, best practice and analytics capability with health systems internationally. We work with providers, commissioners, payors, regulators and businesses, sharing our deep knowledge of the NHS and bringing our international insights to the UK.

### Channel 3 Consulting

At Channel 3 we help health and care organisations use technology to transform patient care and improve ways of working. With over 10 years' experience working exclusively in digital health and care, we're proud to bring our clients the expertise and passion it takes to succeed. Together we can make a fundamental difference to patient care.

### Chartis

The Chartis Group is composed of dedicated senior professionals with deep and unique healthcare consulting and management experience. It includes leaders from clinical practice, provider and payor organizations, technology, operations, and industry service. Our consultants are bound together by unparalleled expertise in strategic planning, organizational alignment and operations management, a superior knowledge of process and analytics, and an unrelenting commitment to provide each and every client with meaningful results.

### Cogentia Healthcare Consulting

Founded in 2010, Cogentia supports pharmaceutical and healthcare companies in getting their products to market and ensuring patient uptake. Our teams work on projects which range from gauging the potential of early discoveries through to adjusting the pricing of mature products. Based in Cambridge, we are recognised as one of the UK's leading market access consultancies, handling projects across all major therapeutic areas in markets throughout the

world. We work for established pharmaceutical, device and diagnostic companies as well as biotechs, start-ups and investors working on products throughout their lifecycles.

### Connell Consulting

Dedicated specialist in health, social care and special education. Connell Consulting offer private equity firms and corporate clients detailed market knowledge combined with commercial insight. Our commercial due diligence and strategic reports provide granular and comprehensive analysis. Our reports are based upon fresh and targeted primary research, plus comprehensive interviews with commissioners and other stakeholders at both local and national levels.

### IQVIA

IQVIA is the leading human data science company focused on helping healthcare clients find unparalleled insights and better solutions for patients. Formed through the merger of IMS Health and Quintiles, IQVIA offers a broad range of solutions that harness the power of healthcare data, domain expertise, transformative technology, and advanced analytics to drive healthcare forward. IQVIA is a dynamic company with a diverse portfolio, which is dedicated to helping its clients improve their clinical, scientific and commercial results. With over 65,000 employees in more than 100 countries, IQVIA is in a truly unique position to be able to support companies seeking to improve real-world patient outcomes and enhanced clinical trial outsourcing through treatment innovations, care provision and access.

### The King's Fund

The King's Fund is an independent charitable organisation working to improve health and care in England. Our vision is that the best possible health and care is available to all. We provide a range of consultancy and advisory services which bring together our deep understanding of the health and care system, policy expertise and experience of supporting and developing leaders and organisations.

### Kx Advisors (part of Kaiser Associates)

Part of Kaiser Associates, Kx Advisors is a different type of healthcare consultancy. Kx Advisors provides growth strategy consulting services to help healthcare executives achieve critical business goals. We live and breathe healthcare growth strategy, and our focus drives results.

### Lumanity

Focus: Patient engagement, Launch Excellence, Cell and Gene Therapy, BioTech. Lumanity was formed to bring together diverse perspectives and unique clinical, scientific, and functional expertise to uncover innovative, yet pragmatic approaches to address the complex set of challenges on the path to market. With offices in North America, the United Kingdom, European Union, and Asia, and work conducted in over 50 countries, we work with nearly all of the top pharmaceutical companies and more than 100 biotech companies around the world. Every year, Lumanity supports over 50 payer submissions across 20+ countries, launch readiness and commercialization of over 80 brands and new indications, and numerous award-winning product campaigns.

### Mansfield Advisors LLP

Mansfield Advisors is a fast growing, leading strategy consulting firm exclusively focused on the healthcare, social care, education, life sciences, pharma and veterinary markets. We are passionate about our sectors and believe we can make a positive impact on the world by continually striving to improve care delivery.

Founded in 2013 and based on the King's Fund Health Campus off Harley Street in the heart of healthcare London, our team of consultants include scientists, medical doctors, vets and dentists, supported by Senior Advisors who are often former CEOs with direct operational expertise. Whilst we are based in London, our focus is European and our multilingual team international. We are also members of Curis Alliance, a network of leading independent healthcare strategy consulting firms in Europe with 200 consultants in 10 offices across 7 countries.

### **MAP**

MAP works across all major therapeutic areas in partnership with clients. Our team solve complex Market Access challenges. We are driven to achieve positive patient outcomes.

MAP was founded in 2012 and, after experiencing successive years of growth, we are now working with hundreds of Biopharma and MedTech clients across major global markets. We are looking for highly skilled and ambitious individuals who share our vision to be the market leader in accelerating patient access to medicines, devices, and diagnostics. Whether you are taking your first step out of university, looking for the next move in your career, or seeking a leadership position, we would love to hear from you.

### **Marwood Group**

The Marwood Group is a healthcare-focused advisory and consulting firm headquartered in New York City with offices in Washington, D.C. and London.

### **Partners4Access**

Partners4Access are experts in orphan drug, cell and gene therapy access, partnering with the biotechnology industry to support launches worldwide. Our services focus on five key areas: orphan drugs pricing and market access strategy; bespoke access roadmap; rare disease foresights; evidence mitigation solutions; access team excellence. As one of the only consultancies with comprehensive experience in cell and gene therapies, P4A are excellently placed to help clients successfully achieve access. Through various media initiatives, P4A are able to inform and shape the conversation around orphan drugs. The team at P4A believe in striking an equilibrium in the rare disease world. That means helping drive access to the most appropriate treatments for patients and physicians, a fair return on investment for manufacturers at an affordable proposition for payers.

### **Philips Healthcare Consulting**

Philips works with you to make healthcare transformation real. Together, we will meet the challenge of providing quality care at a lower cost, while increasing patient and staff satisfaction. Our consultants collaborate with your leadership and staff to streamline workflow efficiency, improve utilization of resources, advise on technology strategy and integration, and design an exceptional experience for patients and staff.

### **Rw Health**

We are at the heart of healthcare, data science and technology – providing advance data solutions to improve human health.

### **Sg2**

Health care is a market in motion that demands bold strategic decisions. Sg2's cutting-edge expertise and analytics provide health industry leaders tools to confidently formulate strategy needed to succeed today while positioning for tomorrow. Sg2 has a proven history of anticipating health care trends and unique solutions to give you unparalleled insight into local market dynamics. A partnership with Sg2 offers powerful analytics and a vast library of thought leadership resources that can be easily accessed through our online platform. Combined with

our tailored consulting offerings, these key components will help you enhance your organization's market relevance.

### **The Advisory Board Company**

Advisory Board helps leaders and future leaders in the health care industry work smarter and faster by providing provocative insights, actionable strategies, and practical tools to support execution. With more than 40 years of experience, a team of nearly 200 experts, and a network of over 4,500 member organizations, we spend more time researching the now and predicting the next than anyone else in the health care industry. We know that together we can change the business of health care for the better.

### **Vdynamic**

We're healthcare industry management consultants driven by our purpose. Our culture engages our people and clients in a way that drives healthier business results and supports our vision to be the healthiest company in the world.

### **Windrose Consulting Group**

Windrose Consulting Group is a global commercial strategy consulting firm focused on the healthcare industry. We help life science companies maximize the commercial value of their products and bring new innovations to market for the benefit of society. We provide commercial strategy services focused on product and portfolio planning, and pricing and market access strategies.

## **Intelligence & Due Diligence**

### **Aperio Intelligence**

Aperio Intelligence is an independent corporate intelligence and financial crime advisory firm based in London with offices in Paris and Romania. Founded in 2014, we are a fast-growing and dynamic team providing specialist due diligence, research and investigation services to support our clients in managing complex risks in challenging jurisdictions. Our clients include major banks and financial institutions, large multinationals, law firms and energy and healthcare companies. We provide significant value to our clients by helping them understand potential risks to enable them to make informed decisions, particularly in relation to countries where the environment is opaque. Our multidisciplinary and multilingual team has significant expertise in identifying financial crime risks and we produce thought leadership on the issue through our monthly publication, the Financial Crime Digest.

### **Bearstone Global**

Bearstone Global is a commercial intelligence and corporate advisory firm that delivers actionable intelligence for strategic decision making. Bearstone combines sophisticated intelligence-gathering, innovative investigative methods, and structured analytical techniques, providing clients with the information they require to assess investment opportunities, develop risk profiles, answer regulatory concerns, conduct legal proceedings, or trace and seize stolen assets.

### **Mosaic Advisers**

Mosaic Advisers is a corporate intelligence consultancy, providing high-value insight and assessment to investors, professional advisers and governments. We help our clients confront risk and capitalise on opportunity.

### **Schillings**

We are the only business in the world to deploy - under one roof - intelligence experts, investigators, cyber specialists, risk consultants, lawyers and top people from the military,

banking and government. By operating as one team, we shorten the time it takes to solve a reputation problem or a privacy threat. When there's a crisis, we run point for you, by deploying our combined experience in intelligence, investigations, risk, cyber and law to zero in on the source of your problem and fix it.

### Wallbrook

The history of the team at Wallbrook dates back to Billiter, a due diligence consultancy founded in 2007. Many of Wallbrook's founding Partners and Directors worked together at Billiter prior to the company's sale to US investigations firm Stroz Friedberg in 2013. They subsequently developed the Due Diligence & Strategic Research team of Stroz Friedberg into a group of over 80 professionals, and were part of the management team which oversaw the acquisition and integration of Stroz Friedberg into Aon Plc (NYSE: AON) in 2016. In 2018, Wallbrook was established with independence and integrity as its founding principles. Operating as an incorporated partnership, Wallbrook is already one of the largest independent and wholly employee-owned due diligence firms operating worldwide.

University of Cambridge Careers Service

## HR consulting

### Buck Global

With changing dynamics in retirement, healthcare, and wellbeing, people think about work in very different ways. Today, your employees and members expect you to invest in their growth and their financial security in flexible and more personalised ways. At Buck, we're working to redefine the social contract, or two-way relationship, between you and your employees, trustees and members, to not only accommodate shifting expectations, but to stay ahead of them. We partner with forward-thinking organizations to re-envision the role of the employer and re-design how employees work and live.

### ECA International

ECA is the world's leader in the development and provision of solutions for the management and assignment of employees around the world. Our highly skilled teams help to ensure that businesses' international assignments operate efficiently and cost-effectively. Delivering data, expertise, systems and support in formats which suit its clients, ECA's offer includes a complete 'out-source' package of calculations, advice and services for companies with little international assignment management experience or resource; subscriptions to comprehensive online information and software systems for companies with larger requirements; and custom policy and system development projects for companies who manage thousands of international assignees around the world.

### Herrmann

Maximize your talent by harnessing cognitive diversity. We empower remote and co-located managers and teams to decode and apply their differences in thinking to optimize collaboration. Our proprietary Whole Brain Thinking® approach makes it easy to build alignment, engagement, and agility across your organization. With 40+ years of applied cognitive science and experience with elite organizations, we make better thinking your competitive advantage.

### Korn Ferry

Korn Ferry is a global organizational consulting firm. We work with our clients to design optimal organization structures, roles, and responsibilities. We help them hire the right people and advise them on how to reward and motivate their workforce while developing professionals as they navigate and advance their careers. Our 7,000 experts in more than 50 countries deliver on five core areas: Organization Strategy, Assessment & Succession, Talent Acquisition, Leadership & Professional Development and Total Rewards.



## **Life Science consulting (see *also* Health, Pharma)**

### **Blue Matter Consulting**

Blue Matter is a consulting firm serving the life sciences industry. We strive to bring a new approach to consulting with original ideas that deliver a meaningful impact.

### **Deallus**

Deallus is a unique strategic intelligence consultancy operating across the global life sciences sector.

### **Eradiqm Consulting**

We bring fresh thinking to tackle pharma's hardest questions, creating value where you didn't think possible for patients and shareholders alike.

### **Globe Life Sciences**

Delivering insight to help you innovate. We specialise in the commercial evaluation of life science products, markets and companies – to support strategic decision-making. We help our clients to bring the right medicines to market.

### **Lifescience Dynamics Ltd**

Founded in 2004, Lifescience Dynamics is a decision support consultancy helping life science companies (spanning pharmaceuticals, biotechnology, diagnostics and medical devices) with strategic insight and foresight to improve their assumptions and enable them to make better decisions. Typical projects undertaken aim to address clients' business issues and challenges to maximise the full commercial potential of their assets. Lifescience Dynamics work with the top 20 global pharmaceutical companies and have been awarded the prestigious Queens Award for Enterprise in the category of International Trade in previous years.

### **Putnam Associates**

Putnam Associates is a premier strategy consulting firm serving biopharmaceutical, diagnostics, and medical device clients, and the private equity / venture capital community. For 30 years, we have offered objective, high impact strategic advice and analytical services, helping to support clients in crucial business decisions at all stages of the product and franchise lifecycle.

### **Syneos Health Consulting**

Syneos Health Consulting is a leading management consulting firm specializing in the life sciences industry. We view ourselves as transformation agents addressing some of the industry's most pressing problems. Syneos Health is an end-to-end, fully integrated biopharmaceutical solutions company that works differently. At Syneos Health, all the disciplines involved in bringing new therapies to market, from clinical to commercial, work together to create customer success. Our unique Biopharmaceutical Acceleration Model delivers value across the small to mid-size to large customer continuum.

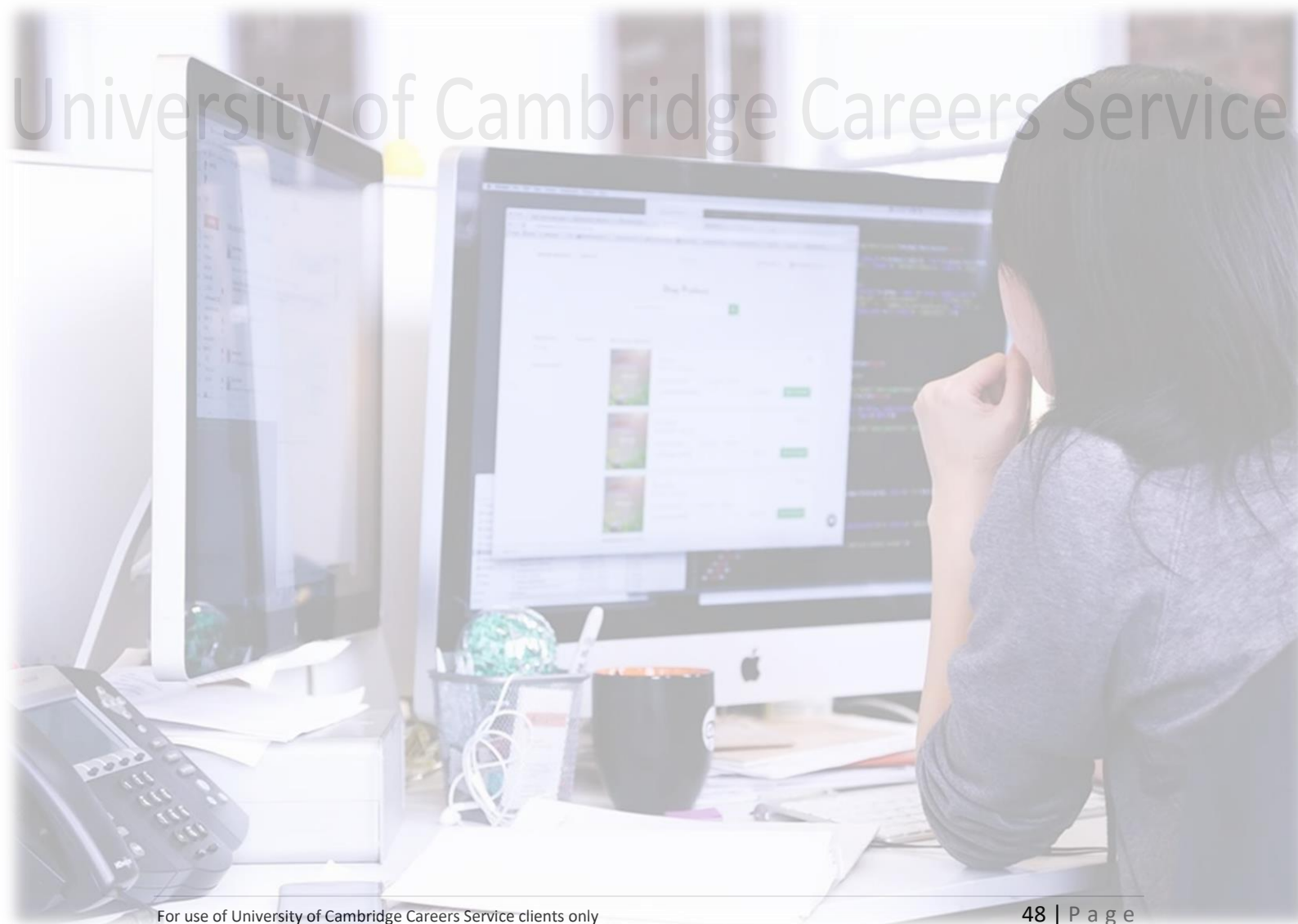
### **Synetic Life Sciences**

A new consulting firm focused on the life sciences industry. We are differentiated by our ability to offer fresh perspectives and innovative thinking in combination with a sharp focus on disciplined execution and delivery. Synetic brings deep expertise in the research, development and commercialisation of products and solutions across therapeutic areas and modalities. We help our clients by: bringing a focus to value creation for patients as well as shareholders; streamlining product development through aligned functional strategies; building operational capabilities including organisational, process and digital solutions; encouraging new and innovative thinking while maintaining focus on execution and streamlined delivery



### Trinity Life Sciences

Trinity's approach is focused on our foundation of three: advisory services, insights & analytics, and technology. By seamlessly integrating each of these solutions, we are able to meet the distinct needs of both emerging biotech firms and established pharmaceutical companies. We can provide comprehensive end-to-end analytical and strategic support to early stage companies, as well as tools and solutions for larger, more established life sciences clients. Our deep industry expertise, powerful tools, and focus on evidence-based insights has enabled us to drive commercialization forward for some of the most innovative therapies and devices in the industry.



A low-angle, upward-looking photograph of several tall skyscrapers against a bright blue sky with scattered white clouds. The buildings are made of glass and steel, with their lines converging towards the top of the frame. The perspective creates a sense of height and scale.

# University of Cambridge Careers Service

## Management & Strategy Consulting

### 3HPartners

We deliver exponential solutions. We fuse an entrepreneurial mindset with professional management. You won't find other solutions like ours - we call them triple E solutions because they're entrepreneurial, experimental and exponential.

### 50 Degrees

50 Degrees is a small, but rapidly growing, business that helps organisations develop the world's best public services. We are innovators that help organisations develop the world's best public services. We facilitate solution design, write compelling bids, and support contract mobilisation and implementation. We bring insight and creativity to organisations commissioning, developing and providing public services. We help organisations develop compelling strategy and make difficult choices in complex public service markets. We enable organisations to think differently, tackle hard problems, and capitalise on new opportunities.

### Accenture

Accenture's purpose is to improve the way the world works and lives. Applying the new now is how we do that. Designing, developing and delivering the new requires different perspective working together. It also requires new ideas on how to make it happen. You can't develop the new by asking the same questions that you've always asked. Where do you think true innovation comes from? It's not the people who've always been around and know the rules inside out. It's the people who came, looked around and decided what was there could be better.

### Access Partnership

Since 1999, Access Partnership has shaped policy on behalf of the world's leading technology companies as they introduce services and products into new markets. We repeatedly create policy, regulatory and legal routes to market that are adopted worldwide, remain fair to all parties and stand the test of time.

### Accuracy

Accuracy, 100% held by its partners, is the sole totally independent international player in its field of expertise providing advice to company management and shareholders. Our status as an independent company means that we do not perform any regulated professional activities, ensuring that all work produced is objective, of the highest quality and in the best interests of our clients. Our strength is to connect strategy, facts and figures. We provide our in-depth knowledge and expertise to our clients to help them face different situations: acquisitions, disposals, litigation, disputes, companies in difficulty, restructuring. In order to provide bespoke solutions to these situations, we place a great amount of importance on constantly inventing and reinventing our services, understanding that no one solution is the same for each client.

### Advancy

Advancy's 200 consultants - across its offices in: London, Boston, Frankfurt, New Delhi, New York, Paris, Sao Paulo, Shanghai and Sydney - support large international corporations in tackling the challenges of development, growth and competitiveness. Based on St James's Square, our London team works mainly with our existing UK clients, among which are numerous London-based investment funds, concentrating on their worldwide deals and portfolio companies. Opened in 2016, our London office has been growing at speed, delivering results for our UK Private Equity and corporate clients. We are excited to expand our team further to consolidate our position across the following capabilities and sectors: Capabilities: Strategy & Innovation; Private Equity; Marketing & Sales; Operations/Restructuring/



Organisation Supply Chain/ Distribution. Sectors: Industrials; Retail & Luxury; Consumer goods; Travel & Leisure.

### **Advention Business Partners**

Advention Business Partners is an independent strategy consulting group with a fast-growing team of professionals operating worldwide through its local operations in Dubai, London, Moscow, Munich, New York, Paris and Shanghai.

### **Aetha Consulting Ltd**

Aetha is a young and growing strategic consultancy focused on the telecoms industry. Formed in 2011 and headquartered in Cambridge, we support our clients in this fast moving sectors to take major strategic and regulatory decisions. Our work takes us all over the world - we have worked in over 80 different countries. Our clients include leading telecoms operators, media companies, governments and financial institutions around the world.

### **Afiniti**

Afiniti is an award-winning business change consultancy that delivers change with a people focus. We're all about making change stick, and our three core values of 'People at the Heart, Put the Client First and Act with Integrity' reflect our passion and commitment to shaping and delivering sustainable change with our clients. We have specialist teams in change management, learning, engagement, communications, and project management who together, deliver successful projects and programmes across a number of sectors and industries. With an extensive history of running global programmes and delivering substantial changes in behaviours, mind-sets and working practices, we've established long and productive partnerships with our clients who see us as trusted advisers and an extended part of their team.

### **Africa Matters Limited**

We are an Africa-focused consultancy specialising in strategy and risk management, due diligence and non-litigious dispute resolution. Since 1997, companies, institutions, funds and investors have relied on our insights and access to inform their business decisions, strengthen their resilience, and secure investment returns.

### **Africa Practice Ltd**

Africa Practice is a strategic advisory firm operating at the intersection of government and industry.

### **Agility in Mind**

Agility in Mind is a leading business agility transformation consultancy, helping organisations to address the threats and opportunities that today's competitive world brings. Through our services – which include Agile Transformation, Agile Coaching and Agile Training – we work with our customers to achieve Business Agility Transformation.

### **Alchemmy**

We're consultants who help deliver real, sustainable and lasting change. We do it by aligning design thinking and data, art and science, intuition, and analysis- putting people at the heart of everything we do. We're an agile, experienced, and diverse team of analysts, strategists, and consultants. Our clients are also diverse. But when transforming their businesses, they always want a partner they can trust. To help them maximise value, we bring the human touch, as well as our experience and deep knowledge of best practice.

### **Alcimed**

Founded in 1993, Alcimed is an Innovation and New Business consulting firm specialized in sectors driven by innovation: life sciences (biotech, healthcare, food), energy, environment, chemicals, cosmetics, materials, building, transportation, aeronautics, space and defence.

Our purpose is to help both private and public decision-makers exploring and developing their uncharted territories: new technologies, new offers, new geographies, possible futures, and new ways to innovate.

### **AlixPartners**

AlixPartners has worked with clients around the world for more than forty years, helping businesses respond to challenges when everything is on the line—from urgent performance improvement to complex restructuring, from risk mitigation to accelerated transformation.

### **Alvarez & Marsal (A&M)**

We are the consulting firm known for asking tough questions, listening well, digging in and rolling up our sleeves. We are fact-driven and action-oriented. We move our clients forward, to where they need to be. We are A&M.

### **Analysys Mason Limited**

Analysys Mason is a global strategy consultancy and research firm specialising in telecoms, media and technology (TMT). Since 1985, we have worked with the main players in the TMT market, becoming an influential and recognised adviser in the industry. Our work has an impact not only on our clients' strategies, but also on local governments and regulators who we advise on key industry developments. We give strategic advice and produce quality analysis for mobile and fixed operators, internet players, regulators, financial institutions, cable or satellite companies, content and media players, government, lawyers, postal industry stakeholders, satellite companies and vendors.

### **Argon & Co**

Argon & Co is a global management consultancy that specialises in operations transformation. We help clients achieve their strategic and operational objectives, working together to transform their performance and generate lasting change. We provide deep and broad supply chain capabilities across the globe with in-market expertise from over 230 local consultants. We have expertise across the entire supply chain to deliver an operations driven transformation with a deep understanding of the themes that run through every project.

### **Arthur D. Little (ADL)**

We are the world's first management consultancy company, established in 1886. We have been at the forefront of innovation for 130 years, supporting our clients as they anticipate, innovate and transform to meet their future challenges. We employ around 800 consultants in 25 offices in major cities around the world, including Europe, the Americas, Asia and the Middle East. We are proud to serve many of the Fortune 500 companies globally, in addition to other leading firms and public sector organisations. Our team differentiates Arthur D. Little from other consultancy companies; the people we employ have a real passion for the work we do. It is the enthusiasm, dedication and creativity of our people that constantly adds value for our clients.

### **August Associates**

August Associates are the leading local strategy consultants in Finland. Founded in 2001 we are a firm of more than 25 capable professionals committed to helping companies rise above the crowd and surpass their targets. Deep customer relationships are at the heart of delivering relevant strategic counsel that is a perfect fit for the organization and their business. Combining experience with non-conformist thinking we go beyond the commonplace, providing solutions that Brave The Future.

### **Bain & Company Inc**

Bain & Company is a top management consulting firm. We advise leaders on strategy, marketing, organisation, operations, IT and M&A, across all industries and geographies.

### **Baringa Partners**

Baringa Partners LLP is an award-winning management consultancy that specialises in the energy, financial services, utilities and telecoms and media markets in the UK and continental Europe. It partners with organisations when they are developing and delivering key elements of their business strategy, as well as working extensively with government and regulators providing policy and advisory services. Baringa works with its clients either to implement new or optimise existing business capabilities relating to their people, processes and technology. Baringa Partners is a diverse and exciting management consultancy with an award-winning culture.

### **Belmana Consultancy**

We are a small London-based consultancy founded by former government analysts. Our goal is to use research and analysis to improve the delivery of public services. We are good at coming up with analysis ideas and good at implementing them. We work across levels of government: local, national and international.

### **Boster Group Limited**

Boster Group is one of the world's leading independent consultancies specialising in the development of innovative partnerships between global corporations, arts institutions and social impact foundations. It has overseen the transfer of more than \$75 million to cultural and social impact partners, and delivered measurable results to its clients around the world. For over 20 years, Boster Group has been a trusted advisor to a number of Fortune 500 companies, leveraging its knowledge, expertise and global network to deliver against clients' business and social impact goals. Boster Group shapes partnerships on the basis of shared values, untapped assets and complementary capabilities.

### **Boston Consulting Group**

Boston Consulting Group (BCG) is a global management consulting firm. BCG partners with leaders in business and society to tackle their most important challenges and capture their greatest opportunities. BCG was the pioneer in business strategy when it was founded in 1963.

### **Bourton Group**

We are passionate about improving our client's operations. Bourton Group is an operational management consultancy who help our clients transform and improve their ways of working. For over 50 years we have listened closely to our clients to understand their needs and collaborated to 'help make their business better'. As experts in business transformation and change management we engage leaders and teams and drive measurable and sustainable improvement in business processes and people performance. We make operations more efficient, eliminating waste and increasing customer satisfaction by using Lean and Six Sigma methods and by building our clients ability to carry on improving.

### **Bow & Arrow**

White space digital innovation. Identifying and creating new digital products, services and ventures that fulfil unmet customer needs and deliver diversified revenue streams.

### **BPI Srl**

BPI is a rapidly growing Learning Consulting company. We address multinational companies' business challenges building their Corporate Capabilities, developing Academies and growing Leadership. We love solving clients' problem, creating a real business impact. Our core business is Internal Best Practice Development and our Learning Philosophy is 'I do and I understand'. We are serving on various projects, particularly in the Pharmaceutical &

Healthcare sector, as well as in the Technology, Social Entrepreneurship, Manufacturing and Energy sectors among others.

### **BRG (Berkeley Research Group)**

We are an integrated group of diverse practitioners. A team of deep thinkers and hands-on professionals. Advisors who transform information into insights and insights into action. Our expertise is focused around three core business lines [corporate finance, disputes & investigations; performance improvement & advisory]. Team members from across these practices engage with each other every day, harnessing the exponential power of our collective knowledge.

### **BTO Management Consulting AG**

BTO is a German Consulting Agency, based in Berlin, specialised in industries such as energy, infrastructure, knowledge management and the public sector.

### **BTS**

BTS is a global professional services firm headquartered in Stockholm, Sweden, with some 600 professionals in 32 offices located on six continents. We focus on the people side of strategy working with leaders at all levels to help them make better decisions, convert those decisions to actions and deliver results. At our core, we believe people learn best by doing. For over 30 years, we've been designing fun, powerful experiences that have profound and lasting impact on people and their careers. We inspire new ways of thinking, build critical capabilities and unleash business success. It's strategy made personal.

### **Carnstone Partners LLP**

We are not campaigners: we don't tell companies what they 'ought' to do. Our aim is to offer the best advice and services: practical, creative, rooted in good research and thinking, and – above all – useful.

### **CGI**

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world. We are insights-driven and outcomes-based to help accelerate returns on your investments. Across 21 industries in 400 locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

### **Charles River Associates**

Charles River Associates is a leading global consulting firm that offers economic, financial, and business management expertise to major law firms, corporations, accounting firms, and governments. In addition to consulting careers, we offer rewarding opportunities to corporate and administrative professionals in the areas of finance, human resources, information technology, marketing, and more. CRA's team shares a common aim to deliver high quality results to our clients while collaborating and learning from each other. We are a company that values initiative, integrity, and open, inquisitive minds, and that offers an environment where the challenges are interesting and the opportunities diverse.

### **Clarasys**

Clarasys is an international business consulting firm. We help clients to tackle their problems and transform their businesses. We are focused on delivering the best possible experiences, for our clients and our people.

### **CIL Management Consultants**

We provide evidence-based advice that helps our clients turn insight into action. CIL is an international management consultancy with offices in the US and Europe. We provide strategy consulting and due diligence support to management teams and investors, helping them to grow their businesses, build value and invest wisely. Our teams go beyond market data, leveraging real understanding of their sectors to provide clear, actionable insight. We are rigorous in our approach, confident in our conclusions and expert at what we do.

### **Clear Strategy**

Clear Strategy Company was established in 1997 by three engineers in an effort to provide sound, practical and promptly executed market research, clear and information directed marketing strategy development, as well as activity implementation management consulting. The company is primarily active in Sub-Saharan Africa across an ever-widening spectrum of markets. Our belief is that a clear strategy may not be developed without a sound information platform and that the customer experience is paramount in developing these strategies.

### **Consulting People**

Consulting People is a niche consultancy with a wealth of experience in all aspects of Business Transformation. Established in 1993 by Mike Vernon and Gill Avery, Consulting People has an exceptional network of leading consulting partners with a variety of professional backgrounds. Consulting People support people in creating and leading sustainable, inspiring and profitable businesses that grow and learn through the challenges that this brings. Our history of line management, performance improvement and commercial success inform our approaches to Leadership, Strategy, Transformation and Performance.

### **Critical Resource**

Critical Resource specialises in political, stakeholder and sustainability challenges in energy and mining. We have a reputation for bespoke, high-quality, high-impact work. We believe that companies can unlock major commercial value by managing these challenges in a strategic and responsible way.

### **Curzon Consulting**

We are an award-winning management consultancy who deliver tangible and enduring results for our clients. The *Financial Times* and Statista named Curzon Consulting as one of the UK's Leading Management Consultants 2021, based on recommendations by peers and clients. We were established in London in 2003 as 'Curzon & Company'. Since then, we have supported business leaders across Financial Services, Infrastructure, Manufacturing & Engineering, Healthcare and Public Sector with major challenges. We are proud of the work we have achieved together with our clients.

### **Dalberg Advisors**

Dalberg Advisors is a strategic advisory firm that combines the best of private sector strategy skills and rigorous analytical capabilities with deep knowledge and networks across emerging and frontier markets. We work collaboratively across the public, private and philanthropic sectors to fuel inclusive growth and help clients achieve their goals. Our global perspectives are firmly rooted in local realities. We have 26 offices across the world and have served clients in more than 90 countries. By combining local knowledge and international experience, our strategies blend the best global ideas and innovations with the local practicalities and partnerships needed for effective implementation.

### **Deecon Consulting**

We have over 350 years' experience within a diverse range of sectors and blue-chip organisations, including client, contractor and consulting organisations. Our experience combined with industry leading expertise in technology solutions enables us to deliver projects



with unparalleled results. Though we provide a number of services across different sectors, our overriding approach remains the same: we work in accordance with our key values to ensure we deliver effective, long-term and compliant solutions which exceed client expectations.

### **Deloitte (inc. Monitor Deloitte)**

To make an impact that matters for our clients, our people and society - defines who we are and what we stand for. Our purpose provides the foundation for our strategy and our aspiration to be the undisputed leader in professional services: this is not about size, it's about being the first choice. The first choice for the largest and most influential clients, and the first choice for the best talent. Deloitte offers global integrated professional services that include Audit & Assurance, Consulting, Financial Advisory, Risk Advisory and Tax Consulting. At Deloitte we foster a collaborative culture where talented individuals can produce their best work. We value innovative thinking, diverse insights and a genuinely distinctive level of customer service. We value difference, with respect at the heart of our inclusive culture, and we support agile working arrangements.

### **d-fine**

d-fine is a European consultancy firm with 1000 employees, distributed across seven offices in four countries. Our London office in the heart of the City was established in 2005 to deliver services to all our clients in the UK and Ireland. The firm is focused on analytically challenging and quantitative projects, with the aim of designing and developing future-proof solutions for business problems. These solutions are based on extensive practical experience and highly qualified employees with a quantitative and technological background. This combination enables d-fine to efficiently deliver solutions for our clients across a range of commercial and industrial sectors.

### **DHL Consulting**

DHL Consulting is an independent management consultancy dedicated to creating value for Deutsche Post DHL Group, its customers and external companies that seek to improve their supply chain performance.

### **DSS+**

Since dss+ became an independent consulting firm, we have evolved and enhanced our capabilities to meet the changing needs of our clients.

Our goal is to help organisations Protect, Transform and Sustain what they care for: their people, their assets, their communities, and the competitiveness of their company for future generations.

### **Eden McCallum**

Eden McCallum is redefining management consulting. We support clients to resolve their most pressing issues of strategy, operations and organisation. Working with a group of independent consultants of the highest calibre, we have pioneered an approach that delivers tangible impact, client ownership, and great value.

### **Efficio**

Started in 2000, Efficio is a specialist management consultancy, focused on procurement and supply chain improvement programmes. There are currently c.400 employees globally, with exciting plans to grow rapidly in the next 24 months. We are a truly international organisation with over 30 different languages spoken. The firm places a high value on its employees and offers great training and development opportunities, to help with career progression.

### Egremont Group

We have a passion for business transformation that delivers real results. We help you to make the most of your strategy, structure, processes and people to create a movement for change within your business and overcome the barriers holding you back.

### Ekimetrics

Founded in 2006, in France, Ekimetrics is a consulting firm specialized in the use of best-in-class statistical insight to help companies make brighter business decisions. Now employing over 280 consultants, Ekimetrics has experienced rapid growth since its inception with plans to expand further in 2018. The London office was launched in 2014, followed by offices in Hong Kong, New York and Dubai to reinforce international presence. We advise clients worldwide and bring high-level business experience to provide recommendations to top executives. We have worked and continue to work in a wide variety of industries (Luxury, Banking & Insurance, Retail, FMCG, Transport etc.) with internationally renowned companies. Our approach, tools and services are tailor-made with strong expertise in various domains such as optimizing marketing strategies, recommending the best pricing strategy, helping businesses understand the purchasing behaviours of their customers, and implementing innovative machine learning methods to further empower businesses.

### Elixirr

We're a firm of entrepreneurs, industry experts and consultants. We challenge the conventional, disrupt the traditional, and venture into the unexplored. We're building and running our own businesses together, not just working for one. This is how we create that intangible energy where innovation and entrepreneurialism are our DNA. We're helping our clients change the game in their industries, and we're changing the game in our own. Our vision? To build the best consulting firm in the world.



### **EMERTON**

Emerton is one of the few global, high-standard strategy consulting firms. Our team is mobilized to bring speed to a few clients in each of the sectors we cover, both in their strategic decision-making and in the delivery of their plans. We line-up a unique set of capabilities and track record on high stake assignments with our clients. Initially founded to bring, on selected industrial sectors, the service level of large reference strategy consulting firms while bringing higher value and better return on investment, Emerton quickly paved its own path. It established a culture of its own, working with large corporations, family businesses and technology entrepreneurs, combining deep sector expertise to agile and pragmatic approaches.

### **Ericsson Management Consulting**

Ericsson Management Consulting is Ericsson's internal management consultancy. Started in 2006, our unit has established itself as the global executive team's preferred provider of consulting services. Our team of 35+ dedicated consultants bring many years' experience from leading management consulting firms. We serve the company's top management through projects in Strategy, Sales & Operational Improvement, Corporate Finance, and Strategy Execution, delivering breakthrough results and value for Ericsson. We are based in Stockholm but serve Ericsson globally.

### **Estin & Co**

Estin & Co assists CEOs and senior executives of European, North American and Asian corporations in the formulation and implementation of growth strategies.

### **EY-Parthenon**

EY-Parthenon is a global strategy consultancy. We are committed to using unconventional yet pragmatic thinking to deliver actionable strategies in order to help our clients navigate the ever-changing business landscape and solve complex business matters, driving change for tomorrow's working world. Parthenon combined with EY in 2014. Together we have an ideal balance of strengths, broad executional capabilities and specialised expertise with intimate client relationships and global support networks. We advise on a vast range of issues, such as core value propositions, competitive positioning, and growth strategies. EY-Parthenon employees are able to enjoy unparalleled contact with influential and highly experienced professionals within the firm, as well as at clients' organisations across a multitude of sectors. The London office focuses on Diversified Industrial Products & Services, Education, Energy, Financial Services, Healthcare & Life Sciences, Private Equity, Retail, Consumer & Leisure and Technology, Media & Telecoms.

### **Fairgrove Partners**

Fairgrove Partners was founded to resolve strategic challenges for our clients, and to support mergers and acquisitions. We offer high-quality strategic advice to private equity funds, their portfolio companies, and corporate clients. Our work helps clients make complex, high-stakes decisions that have a direct impact on sales, investment, profitability and brand equity. Our advice is delivered direct to the board and often rapidly actioned by our clients, making our hard work all the more gratifying. Our consultants are experts in research, interviewing, modelling and conceptual thinking. We use rigorous financial and commercial analyses in all our projects to identify the root causes of a company's performance and competitive position.

### **Firetail**

What our clients do has never been more important. Firetail works with ambitious, mission-driven organisations that want to contribute to a better society for everyone. Our job is to give them the ideas, insights, confidence and clarity they need to develop strategies as strong as their values. People work with Firetail when they need 'a fresh perspective', a 'new look at an

issue' and a partnership that's 'confidence-building'. These are our clients' words. We believe bold, independent thinking, applied to the challenges facing society can make people's lives better and fairer. That ideas and insights are sparks for positive social change.

### **FTI Consulting**

FTI Consulting is an independent global business advisory firm dedicated to helping organisations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional. Individually, each practice is a leader in its specific field, staffed with experts recognised for the depth of their knowledge and a track record of making an impact. Collectively, FTI Consulting offers a comprehensive suite of services designed to assist clients across the business cycle – from proactive risk management to the ability to respond rapidly to unexpected events and dynamic environments.

### **Gallup**

We're a global analytics and advice firm that helps leaders and organizations solve their most pressing problems.

### **Gemic**

Gemic is a global strategy, innovation, and thinking partner for progressive corporations. We translate what's now into what's next — interpreting how shifts in society, culture, technology, and the human condition converge so that you can see the future and shape it.

### **GEP**

GEP's unified approach — encompassing strategy, software and managed services — helps enterprises rapidly build the infrastructure and capabilities required to power high-performance procurement and supply chain organizations

### **Gobeyond**

Gobeyond Partners is a new type of consulting firm that partners with you to solve complex customer journey challenges. By combining deep sector expertise with an award-winning approach to client service and value, we bring your transformation vision to life.

### **GoodCorporation**

Leaders in business ethics, compliance and governance. GoodCorporation helps organisations to design, build and embed ethics and compliance programmes. We evaluate and benchmark the results for regulators, companies and external advisers.

### **GRAPH Strategy**

GRAPH is a specialist strategy consulting firm that supports leading global corporations, private equity and credit investors invest in and build stronger businesses. We adopt a rigorous, evidence-based approach to identify market opportunities, conduct commercial due diligence and design winning growth strategies.

### **Guidehouse**

We are Guidehouse. We help commercial and public clients address their most important challenges with innovative solutions that advance conventional thinking and create value for their stakeholders, build trust in society and shape a new future.

### **Guidepoint Global**

Guidepoint connects clients with vetted subject matter experts - Advisors - from our global professional network. Our clients leverage the insights and perspectives shared by our Advisors to stay informed and make better business decisions.

### **Hearth Advisors Limited**

The Hearth Advisors is a leading consulting firm based between Europe and Asia, with offices in UK, Ireland and India. It is a flexible and broad practice that delivers operational advice and innovative, research-led thinking. The focus sectors are Education, Healthcare & Sustainability.

### **Hunch Strategic Innovation**

Hunch is not defined by a specific sector-focus. Rather, we help our clients pursue a future beyond the obvious by focusing on strategic context and unserved customer value.

### **Huron Consulting Group**

Huron is a global consultancy that collaborates with clients to drive strategic growth, ignite innovation and navigate constant change. Through a combination of strategy, expertise and creativity, we help clients accelerate operational, digital and cultural transformation, enabling the change they need to own their future.

### **Inbeeo**

Our experience and expertise across a wide range of therapeutic areas, including orphan and speciality products, has helped us to develop structured methods and approaches to generate solutions for even the toughest pricing and market access challenges. You will get the best open and honest strategic advice as well as practical operational execution from a team that is globally networked with specific expertise across key markets within Europe, USA, Canada, China, and Japan.

### **Integration Management Consulting**

We are a strategy, management and operations consultancy that implements our recommendations with knowledge of people. We achieve this through solid technical expertise coupled with business knowledge on how to promote change within an organisation. Since our founding in 1995 we have served over 600 companies around the world. We currently operate with approximately 300 professionals from offices in São Paulo, Rio de Janeiro, Buenos Aires, Mexico City, Santiago, London, Munich and San Francisco.

### **Ipsos Strategy 3**

We specialise in helping businesses grow – we explore markets, understand consumers, build brands, and develop new products. At Strategy3, we approach every engagement as if it were a journey. As with every journey, the broader the skill sets of the travelers, the more successful the quest. With this core belief, we've assembled a diverse, multi-disciplinary team that brings our unique backgrounds and expertise together on every challenge. By approaching each question from different angles, we are able to form a more comprehensive, holistic picture. Our consultants have, in prior lives, been journalists, management consultants, architects, sociologists, marketing executives, entrepreneurs, brand strategists, and psychologists.

### **Javelin Group (part of Accenture)**

Javelin Group provides strategy consulting and digital transformation services to the world's leading retailers and consumer brands. We help clients improve their competitiveness by anticipating and responding to the rapid changes in customer shopping habits and retail technologies. Javelin Group's team of 230+ consultants serves retail and brand leaders across Europe, North America, the Middle East, China and Australia, and supports clients with their retail and digital strategies, operations, technologies, locations and analytics. In June 2015, Javelin Group was acquired by Accenture to lead its capabilities in digital retail transformation within Accenture Strategy, and remains a separate, specialist, and distinct business unit within the firm.

### **JMAN Group (see Data Consulting)**



### **JONEX Global**

JONEX Global is a Strategy driven Business Development Consultancy helping companies with Enterprise Sales & Strategic Partnerships in the UK & Europe. We focus exclusively on B2B & B2G Strategic Partnerships within Enterprises & Governments for high-tech & high-potential businesses.

### **Kaiser Associates**

We are a global consulting firm recognized by our clients as the gold standard in fact based strategy and implementation. Kaiser Associates was founded in 1981 with a simple yet powerful mission: to help executives make more informed strategic and operational decisions by incorporating external insight and analysis. From the very beginning, we have specialized in and set the standard for “fact-based” strategy and implementation. Today, we have a highly selective and elite client base. We are privileged to be a preferred thought partner to the world’s most admired corporations, private equity firms, and government entities – helping them turn their most difficult challenges into game-changing growth and productivity opportunities.

### **Kaizen Institute Consulting Group**

Kaizen Institute is the original and premier provider of KAIZEN™ services. We support companies of all sizes in all market segments, providing them with a sustainable, competitive advantage.

### **Kanvic Consulting**

Kanvic is a pioneering management consulting firm collaborating with visionary leaders on their most critical strategic issues.

### **Kearney**

Kearney is a leading global management consultancy, helping some of the world's largest companies to achieve sustainable competitive advantage. For over 90 years, we have provided strategic solutions to CEO-level concerns, delivering tangible results through a broad range of experience, but our greatest asset is our people. Kearney consultants are collaborative, personable, and entrepreneurial. We immerse ourselves in a company to gain deep insight into clients operational and strategic potential, working specifically to co-create solutions. We are committed to helping clients achieve long-term growth and performance. We work with more than three-quarters of the Fortune Global 500, the world's largest companies by revenues, as well as with the most influential governmental and non-profit organisations.

### **Kearney IMP<sup>3</sup>ROVE**

To us, innovation is not coincidental. Instead, it is the result of taking the right measures. Based in Düsseldorf, IMP3ROVE is Kearney’s competence centre for projects in innovation management, sustainability, digitization and related topics. Through our holistic offering of consulting services, we are uniquely positioned to support both public and private sector clients in driving innovative solutions, guiding them from strategy development to implementation. Learn more about us: <https://www.imp3rove.de/>

### **L.E.K. Consulting**

L.E.K. Consulting is a global strategy consulting firm that uses deep industry expertise and rigorous analysis to help business leaders achieve practical results with real impact. We are uncompromising in our approach to helping our clients to consistently make better strategic decisions, deliver improved business performance and create greater shareholder value. The firm advises and supports global companies that are leaders in their industries, including the

largest private and public sector organizations, private equity firms and emerging entrepreneurial businesses.

### **Management Solutions**

Management Solutions is an international consulting Firm whose core mission is to deliver business, risk, financial, organization, technology and process-related advisory services.

### **Manifesto Growth Architects**

So what does it mean to be a Growth Architect? We'll figure out what your customers really value, what needs to change to meet their needs and how you make that happen. And we'll prove there's profit in making those changes with scale. Our way of working makes the difficult stuff feel easy, but don't take our word for it, our clients are the ones that really know.

### **Marakon Associates**

Marakon works with Executive teams to raise the level of strategic ambition, create clarity on the best strategic direction and shift resources towards the generation of superior value growth, putting in place the standards, accountabilities, and performance management systems for making it happen on a consistent basis. We work on a range of strategic issues including optimizing resource allocation across the portfolio, organic and inorganic growth strategies, strategic turnarounds or disposals, as well as individual product / brand / customer / market strategies.

### **Mars & Co**

Mars & Co is a global strategy consulting firm with 7 offices across the world.

The mission of Mars & Co is to help our clients realize the full potential of their businesses, whether this means achieving a world-class cost structure, exploiting the most promising growth opportunities, shaping the business portfolio for strategic advantage or ensuring the right capabilities for ongoing success.

### **MC2**

It all starts with clarity of vision, objectives, strategy and tactics. We specialise in the ability to facilitate this clarity to create a framework and understanding that drives every piece of activity going forward. Our knowledge and experience of the high growth sectors adds huge value to this process. Our senior management team and sector specialists provide consultancy to businesses to assist with go to market strategies, brand positioning and even team structure and resource decisions.

### **McKinsey and Company**

We help organizations across the private, public, and social sectors create Change that Matters. From the C-suite to the front line, we partner with our clients to transform their organizations in the ways that matter most to them. This requires embedding digital, analytics, and design into core processes and mind-sets, and building capabilities that help organizations and people to thrive in an ever-changing context. With exceptional people in 65 countries, we combine global expertise and local insight to help you turn your ambitious goals into reality.

### **Meridian West Ltd**

Meridian West helps professional firms to develop and implement client-focused strategies.

### **Moorhouse Consulting**

Working with Moorhouse is different. We're committed to your success, not only during a project but for the long term. Many organisations design their own strategy but need help effecting it. We specialise in turning your strategy into action and by bringing structured

delivery expertise. Whether you're making small internal changes or transforming your business model, our expertise, straightforwardness and dedication to quality means you receive an unparalleled service. To achieve top results, we draw on the best knowledge and skills available. Often this involves creating a joint team of your staff and our consultants. Throughout a project we work alongside your staff, supporting them while improving their own delivery skills. And when our part is done, we ensure you have what you need to sustain results.

#### **MTM Consulting Ltd**

We provide unique market insights, enabling you to realise your vision for the future. Our feasibility studies, supply and demand analyses, and stakeholder research are all designed to help you understand the potential of your market, where you stand against your competitors and what the market wants.

#### **Nestor Advisors Ltd**

Nestor Advisors is an ambitious London-based advisory firm focusing exclusively on corporate governance and organisational effectiveness. We are a pioneer and a leading firm in this market. We work with boards and senior management to improve decision making, organisation and controls. Our clients include international organisations, leading listed and private companies, investment funds, states, banks, development institutions, micro-finance and charities in the UK, Continental Europe, the Middle East, Africa, Latin America, and Asia.

#### **Newton Europe**

We are Newton. We're a team of the brightest and most curious minds with a fundamental belief that every organisation can be better. We crack some of the toughest business and public sector challenges of the day. Not with reports or copy and paste thinking. But by pinpointing and implementing the changes that will make the biggest difference and then guaranteeing our fees against delivering measurable results. We never start out assuming we know the answer, but we're always certain we'll find it and see it through to the finish. By uncovering the data that means the most important decisions are made with facts, not opinions. By bringing together people who live and breathe delivering results. And by embedding in client organisations this same passion, self-belief and know-how to thrive on any challenge in the future. We demand better in everything we do. We think you should too.

#### **Nexant Ltd**

Nexant Energy & Chemicals Advisory is a multinational business with experienced industry professionals based in all key regions, providing services globally. For over 50 years, through a combination of our business and technical expertise, we have been enabling management teams, investors, and lenders to make better decisions. Clients can be assured of the expertise our staff bring to each engagement, and benefit from the key insights that we bring from the experience we've gained in over 50 years of advising the hydrocarbon sector.

#### **Nous Group**

Nous Group was established in 1999 with the aspiration of delivering bold and personalised consulting services with a team of expert and engaging people. We wanted to do work that made a substantial, positive contribution. Not just to our clients and their businesses, but also to the customers and communities they serve. It worked. We have enjoyed 20 years of uninterrupted growth to become an international management consultancy with over 400 people working across Australia, the UK and Canada.

#### **Oaklin**

All organisations must change to survive and flourish. We help our clients by providing the expertise, experience and good judgement they need to change at scale. Across a wide range of sectors and organisations, we have built deep functional experience in finance, HR and IT, as well as across procurement, communications and mergers and acquisitions. To this we add



our established capabilities, our tool kits for delivering successful change, that enable us to deliver exceptional results regardless of the problem.

### **OC&C Strategy Consultants**

What is the future of television? How much should we invest in emerging markets? What do I need to do to win with Generation Z? We answer the toughest questions facing businesses. We do rapid, high-impact projects for chief executives and boards looking for the best strategies. Answers to these questions require something beyond the ordinary and that is why at OC&C we strive to create an extraordinary firm that offers the best service to our clients and the best opportunities for our teams. As a result, over the last 30 years, we have grown to become a global strategy consultancy with 11 offices in 9 countries, serving leading companies and private equity houses around the world.

### **Ogilvy Consulting**

We are the global strategy and innovation arm of the world's greatest creative network, The Ogilvy Group. At Ogilvy Consulting, we believe in the power of brand, customer experience, data and technology to transform businesses, and drive growth. In an era of great fragmentation, brands are the connective tissue for complex organizations and global economies. Strong customer-centric brands are proven to increase shareholder value and to drive market share, revenues and profits — futureproofing business performance.

### **Oliver & Ohlbaum Associates Ltd (O&O)**

O&O was founded by Mark Oliver & Victoria Flemington in 1995 and today is one of Europe's leading independent strategy advisories in the media, entertainment and sports. Our expert team of advisers work exclusively in the media, entertainment and sports sectors.

### **Oliver Wight**

When you talk to Oliver Wight about improving your business, we'll assume you want results, not just better processes - things like increased revenues and margins and greater market share. If you have the ambition, it is possible to make improvements that truly transform the performance of your organization and create more fulfilling roles for the people within it. We believe this can only be delivered by your own people. So, unlike other consultancy firms, we transfer our knowledge to you; knowledge that comes from 50 years of working with some of the world's best-known companies.

### **Oliver Wyman**

Oliver Wyman is a global leader in management consulting. With offices in 60 cities across 29 countries, Oliver Wyman combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. The firm has more than 5,000 professionals around the world who work with clients to optimize their business, improve their operations and risk profile, and accelerate their organizational performance to seize the most attractive opportunities. Oliver Wyman is a global management consultancy with strong relationships in all corners of industry, government, and non-profit organizations. Clients bring us their greatest challenges. We assemble teams of experts to work on each part of these complex problems, and together we create breakthroughs that achieve amazing impact. Visit an Oliver Wyman office anywhere in the world and you will feel it: the buzz of people doing work that matters, with a sense of purpose. Our company comprises a diverse mix of talented people from varied backgrounds and areas of expertise who marshal creative thinking and analytical rigor. Our inclusive, collaborative, non-hierarchical culture allows new thinking to surface quickly. The best idea wins, and everybody is encouraged to contribute. This makes Oliver Wyman both an ideal adviser for organizations and an ideal place for exceptional people to realize their potential.

### **Orbit Partners**

We help the best investors partner with the best advisors to successfully craft deals. Orbit Partners collaborates with most tier-1 investors across the globe. We partner in exclusivity with one fund only per deal situation. On each situation, our team researches and selects a bespoke group of advisors with high-impact potential on deal making. We give these advisors the opportunity to partner with the most effective investors on vetted deal situations.

### **Osterwald Rathbone & Partners**

Osterwald Rathbone & Partners focuses on providing industry-led professional consulting advice to corporate entities & their legal representatives in a variety of situations, ranging from mergers & acquisitions through to policy & regulatory advice.

### **Oxera Consulting LLP**

Oxera goes beyond rigorous analysis to argue each case based on a depth of quality thinking, an inherently innovative approach, deep and wide contextual understanding, and a direct presentation style.

### **PA Consulting Group**

An innovation and transformation consultancy, we believe in the power of ingenuity to build a positive human future in a technology driven world. We're different from other consultancies because we spend our time combining innovative thinking and breakthrough technologies to progress further, faster. With 25 offices in 14 different countries, we're a truly global firm. And since partnering with The Carlyle Group – one of the world's most successful investors – we're seeing our international reach extend to more markets and business opportunities than ever before.

### **Pearson Ham Group Pricing Specialists**

Pearson Ham is an award-winning management consultancy specialising in pricing. This specialism gives us an unrivalled depth of knowledge setting us apart from our industry peers. We help our clients derive long-term value and realise their commercial goals through better pricing.

Leveraging the team's diverse backgrounds we produce robust results and actionable insights for our clients across a wide range of industries. We believe that pricing is not a perfect science so we collaborate with our clients blending their market experience with our expertise to guide their decision-making. As a team, we work hard to create a culture of excellence, quality and fun. Maintaining a good work life balance is important to us and while you should expect to be challenged in the office, you will be able to pursue your personal commitments outside of work.

### **Partners in Performance**

Partners in Performance is a global management consulting firm working hand-in-hand with its clients to deliver lasting impact. In the last four years, Partners in Performance has helped its clients achieve more than \$10 billion of validated, fully-implemented EBIT improvements, more than \$40 billion in capital reductions, and more than \$1.9 billion in procurement savings.

### **Plural Strategy**

Plural is a strategy consultancy helping businesses to deliver transformational growth in some of the most dynamic sectors. Launched in 2014, our founding principle has been to create lasting impact for our clients through evidence-based decision making and close collaboration. Through our offices in London and New York we advise major corporates and Private Equity investors globally across the Information Industries. We operate in the centres of excellence of some of the most dynamic industries (information, data & analytics, digital marketing, media) which themselves are driving the transformation of the sectors they serve. The sectors we work in are undergoing accelerated change. Technology, data, content are converging, leading to new products, new business models, new competitors and new routes to market. This presents a considerable opportunity as well as challenges for businesses and their

leadership teams. Plural Strategy was established to help clients tackle these challenges. Our approach combines a depth of expertise across our sectors with leading-edge analytical capabilities and proprietary data sources.

### **PMSI Strategy LLP**

PMSI is a management consulting firm specialising in commercial due diligence (CDD), market intelligence and strategy consulting. We are also leaders in Advanced Analytics, via our partnership with sister company AlignAlytics. PMSI leverage sector experience, primary research and a tried-and-tested methodology to deliver powerful insights within short timescales. There is a high level of senior engagement on all projects, and we give a clear opinion rather than hiding behind caveats.

### **Pragma Consulting Limited**

We empower positive impact. Pragma is the leading commercial advisor for investors and operators in airports and retail property.

### **Procure4 Limited**

Procure4 is a team of Supply Chain and Procurement Management Consultants. We work with some of the UK's leading brands and provide expert support, advice and sourcing insight to deliver sustainable profit improvement. From raw materials to transport, ready meals to mobile phones and marketing services, Procure4 has consistently helped its clients deliver cost savings. People Powered Procurement is not just a snappy strapline. It brings alive our passionate belief in our 'One Team' approach, describing how people remain at the heart of everything we do. A specialist team offering a hardworking, supportive, energetic and fun working environment. We combine big business standards with small business flexibility and entrepreneurship.

### **Project One**

We are a leading, independent business transformation consultancy. Our award-winning team of experienced management consultants are dedicated to helping ambitious organisations to change, thrive and grow.

With our extensive global experience and insight across a range of industries and sectors, we work hard to deliver exceptional transformation and change management consultancy services, building long-lasting partnerships along the way.

### **Prophet**

Prophet is a digitally powered, creatively inspired consultancy that helps our clients unlock uncommon growth in the face of disruption. We help our clients have the conviction to envision, fund and execute the coolest growth work on the planet. Prophet's combination of deep customer insights and pragmatic business acumen enables us to arrive at unique solutions. That insight, coupled with bold, digitally-powered strategic execution gets our clients to the right ideas that are better expressed, better designed, better deployed and better experienced.

### **Proudfoot**

Accelerated operational and digital transformation. Proudfoot works with leaders and their teams at all levels to design, implement and accelerate change. We focus on processes, results and people and deliver the company of the future.

### **Publicis Sapient**

As a digital business transformation partner of choice, we've spent nearly three decades utilising the disruptive power of technology and ingenuity to help digitally enable our clients' business in their pursuit of next. We bring a startup mindset and agile methods to both established companies and the public sector to unlock value in ways that delight their customers and improve their operational effectiveness. Our approach to transformation is

grounded in a view of both the company and the customers simultaneously, and a unique fusing of strategy and consulting, experience and engineering with an enduring culture of problem-solving creativity. In the space between next and now is how. And we believe that how you seize that space is everything.

### **PwC (Consulting)**

We are in the business of transformation, known for our focus on and commitment to achieving results. We combine strategy, technology and management consulting expertise to help organisations succeed.

### **Q5**

We are award-winning experts in organisation change, helping to build better businesses across the world. Q5 was born in 2009 as companies around the world faced the fallout of the worst financial crisis in generations. We believed we could offer something different to help global businesses respond more effectively to the challenges confronting them, with benefits that lasted beyond the four quarters of the financial year... into 'Q5'. From the beginning, we have provided our clients with expert analysis, created dramatic new strategies, overhauled struggling operations and made sure the right people were put in the right place. At the end of it all, deep in the Q5 DNA, was the assurance that each project would bring change that really sticks.

### **QuantSpark**

Our interdisciplinary teams combine the best of strategy consultancy, computer science, data analysis, product development, and industry expertise. Together we deliver high-impact analysis and build mission-critical tools to support making smarter decisions.

### **QuantumBlack (part of McKinsey)**

QuantumBlack, AI by McKinsey helps harness the power of hybrid intelligence to create unimagined opportunities in a constantly changing world.

### **Redington Ltd**

Our purpose here at Redington is to help make 100m people financially secure. It's an ambitious mission, and we're doing it once client at a time – from improving governance structures to designing investment strategies aligned with your objectives. We started in 2006 as a handful of consultants serving defined benefit pension schemes. Since then we've grown into a team of over 150 people. We've expanded our services to include manager research and tech to help our clients draw on Redington intelligence in their ongoing decision-making.

### **Research & Consulting Group**

Research & Consulting Group (RCG) is a globally active management consulting group. We are primarily focused on major international companies in the steel, metals and mining industry. We work with our clients to - develop actionable strategies, - achieve sustainable performance improvements, and - transform their businesses to achieve targets and seize opportunities created by industry disruption. We work in all product categories, all regions of the world and in all stages of the value chain: from mining and raw materials, to production, processing and distribution.

### **RINA Ltd**

With almost 160 years of experience across a wide range of industries, RINA is a multinational company that helps clients build strong, successful businesses. Through a global network of 3,900 talented professionals operating out of 200 offices in 70 countries, we support market operators across the entire lifecycle of their projects, whilst assisting them in renewing their products, technologies and services. Entrusting a project to us means being sure that everything will be taken care of, and our mindset allows us to apply a simple approach to complex situations.

### **Roland Berger Ltd**

Founded in 1967, Roland Berger remains the only leading global consultancy firm with non-Anglo-Saxon roots. We are German by origin, European by nature and global by ambition, including a strong footprint in Asia and other geographies where we feel that we can truly make an impact. We have always strived for a different perspective in the field of consulting and business, and today we continue to constructively challenge standard patterns of thought and provide clients with new solutions to manage disruption and transformation. Our entrepreneurial spirit has shaped our growth and fuelled our outstanding achievements since the early days of the firm. In short, being a game changer is in our DNA. With nearly 50 years of continuous growth behind us and 2,400 employees working in 34 countries, we are one of the leading players in global top-management consulting and have successful operations in all major international markets. Through mutual trust and sustainable value added for our clients, we have become a longstanding advisor of major international industry and service companies as well as public institutions worldwide.

### **RPC Consulting**

Top quality legal advice is a given. Delivering consistently for our clients is just as critical. We do that by building strong relationships, providing the best experience along the way. Only through long-term relationships can we truly understand a business from the inside out. And only through understanding a business inside out can we truly offer commercial value. Value that comes from knowing what really matters. Recognised as leaders in industries ranging from retail to insurance, technology to media, and well beyond, we have the expertise to handle bet-the-business litigation, complex regulatory challenges, transformational transactions and so much more. Globally.

### **RPS Group plc**

Founded in 1970, RPS is a leading global professional services firm. We define, design and manage projects that create shared value to a complex, urbanising and resource-scarce world.

### **Sciteb**

Sciteb is an innovative international strategy and search firm, working with clients in the UK, China and the USA. We operate in two related areas: strategy and search, united in our dedication to our clients and to special thinking.

### **Stax**

A global strategy consulting firm providing actionable, data-driven answers to clients' critical strategic questions. Relationships spanning more than two decades with public and private corporations, private equity firms, their portfolio operations groups and portfolio companies. Deep expertise across industries, continents, and business cycles to help firms drive growth, enhance profits, increase value, and make better investment decisions.

### **Sevendots**

CPG companies are facing the key challenge of lifting or accelerating their top line performance. Sevendots identifies concrete growth opportunities and makes them happen, fast.

### **Space Global**

We are a strategy and innovation consultancy – relentlessly striving to help our clients grow their businesses. “Smart, fast and experienced” – that’s how clients describe our team. We are a team of strategy consultants, with diverse and international backgrounds, united by a common cause: creating value for our clients.

### Valcon

We deliver sustainable transformation through combining technology, data and consulting. Making sure companies are in their best possible shape – fit for the future – is the core of what we do. We spot opportunities and help bring them to life. We are thorough, fast and collaborative in everything we do. From strategy, to implementation. From the boardroom, to the shop floor. We're a no-nonsense consultancy. A 'what you see, is what you get' consultancy.

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### Springboard

Our diverse and exciting work combines engineering science theory with hands-on experimentation and prototype-building, in order to develop innovative and commercially-viable products for our growing base of multinational clients. Projects span any and all stages of the development process - from concept generation, through experimentation and design, to manufacture and product realisation. The technical subjects of our projects are highly varied, including: drug delivery; medical diagnostics; innovative consumer products; advanced materials for the biotech industry; and surgical and critical care technologies. Client relationship management and commercial awareness are also key to what we do. You will be involved in this from day one, presenting your own work to senior managers responsible for billion-dollar businesses.

### Stantec

We Design With Community In Mind. Communities are fundamental. Whether around the corner or across the globe, they provide a foundation, a sense of place and of belonging. That's why at Stantec, we always design with community in mind. We care about the communities we serve—because they're our communities too. This allows us to assess what's needed and connect our expertise, to appreciate nuances and envision what's never been considered, to bring together diverse perspectives so we can collaborate toward a shared success. We're designers, engineers, scientists, and project managers, innovating together at the intersection of community, creativity, and client relationships. Balancing these priorities results in projects that advance the quality of life in communities across the globe.

### Steer (formerly Steer Davies Gleave)

Working across cities, infrastructure and transport, Steer is a consultancy that combines commercial, economic, technical and planning expertise to find powerful answers to our clients' complex questions.

### Strategy& (part of PwC)

Part of the PwC network. We measure our success by your success. The global market is defined by its complexity and fluidity. To shape your future you need to make bold moves, but, of course, that takes time. And money. And people. That's where we come in. Strategy& takes a bold and pragmatic approach to strategy. We help you see not only where you need to go, but also the choices you'll need to make to get there, so you can forge a clear path from today's potential to tomorrow's promise.

### Stroud International

Stroud is an operations consulting firm committed to helping organisations dramatically improve by solving their toughest problems, most of which are conventionally believed to be impossible to solve. We don't write reports or recommendations, we work with our clients to deliver measurable bottom-line results. We work across a wide variety of industries (manufacturing, consumer packaged goods, mining, energy, and chemicals), and have a global presence with offices in London, Boston and Calgary. We are a small company with an entrepreneurial spirit and are growing rapidly over the next few years. A career with Stroud provides an unparalleled opportunity for those who share our values and ambition to make a significant impact from day one.

### Sysdoc

At Sysdoc, we're enabling organisations and their people to work in a simpler smarter way. We work with organisations to transform their businesses and to build the skills and capability essential for the future of work. Applying our 30 year track record in process simplification, innovative learning, change management, and user experience, we lead organisations through digitally driven transformation and enable people to work in simpler, smarter ways.



### **Teneo Consulting**

Teneo's UK team advises business leaders, enabling them to achieve goals faster by earning trust, navigating disruption and removing barriers.

### **The Berkeley Partnership**

Founded in 1990, The Berkeley Partnership is an independent management consultancy. Based in London and New York, we work with many household names and global organisations helping them to develop strategies and transform their business. In doing so, we are often at the heart of them achieving their most ambitious goals.

### **Thinks Insight & Strategy**

We are a global insight and strategy consultancy. We combine pioneering research skills with outstanding thinking to help our clients make better decisions, drive positive behaviour, communicate more persuasively, and engage more effectively.

### **Thought Provoking Consulting**

We help Retailers and Brands reach their goals by combining our broad experience and a collaborative working approach. Based in the US and UK, TPC helps retailers solve their business and technology problems with agile consulting solutions. We aim to make complex challenges simpler through experience and pragmatism.

### **Transformation Nous**

We founded Transformation Nous at the end of 2015. We are consultants from a global consulting firm who had dedicated their advisory careers to transforming healthcare providers and systems in the UK and internationally. Armed with extensive and real on the ground experience we set out to revolutionise the way consultants partner with health and social care organisations to deliver real change. At TN, we do not waste time recycling off-the-shelf answers. Instead we roll up our sleeves and work hand in hand with our clients to jointly identify issues, develop solutions, and drive change. We are sharp and structured thinkers with solid strategic, analytical, and operational backgrounds who believe that for transformations to succeed, every solution needs to be tailored-made to meet client needs and rigorously tested on the ground. Our experience has taught us that for any transformation to stick, staff across all levels of the organisation need to adopt the right attitudes and mindsets in order to drive desirable behaviours. As such, every engagement we take on, we spend a disproportionate amount of time, energy, and resources to drive cultural change.

### **Turnberry Consulting**

Turnberry is a management consultancy providing development strategy advice across a range of varied and challenging projects. Our expertise is on specific project sectors, namely: Education; science and technology; and institutional; Sport, and in particular thoroughbred racing; Estate development; new communities; and suburban regeneration.

### **TWS Partners AG**

TWS Partners is the only company globally which is exclusively and successfully using Nobel Prize-winning research results in the field of game theory to improve business performance.

### **Value Partners Management Consulting Ltd**

Value Partners is a management consulting firm founded in Milan in 1993. The value created for clients, excellent international companies, in over twenty-five years has determined our rapid growth and has strengthened our brand's reputation worldwide. We were one of the first firms that realized the value of IT skills in order to offer clients the best service ever. We assist them from the definition of their strategy and business targets to the execution of their change

management and digital transformation projects. Our drive for innovation, our client devotion and the ability to make the client's challenges our own represent Value Partners' hallmarks.

### **Vendigital**

At Vendigital, we deliver data-led accelerated cost transformation. We achieve this by combining multi-disciplinary consulting expertise and our proprietary digital platform – through our Insights360 methodology – to generate and embed client-specific operational insights.

### **Voluntas Policy Advisory**

Fundamentally changing how human potential is led and realized. Management Consultants by profession and Philosophers by heart.

### **Voyager Solutions**

We are a fast-growing company that supports organisations along their journey of large-scale, back office transformation and business change. We provide a blend of traditional consulting, advisory and implementation resources – using leading-edge tools such as RPA.

### **Walsh Associates**

Our highly specialised team of engineers and consultants delivers a range of specialisms and services across the UK and at specific international locations. Structural Engineering remains at our core but we have extensive expertise in civil engineering enabling us to provide a comprehensive engineering service complete with multi-disciplinary consultants.

### **White Space Strategy**

We use proprietary research and analytics to identify market 'white space' and unlock growth opportunities. We show you how to make growth happen, at pace. Our founders are entrepreneurs and understand what it takes to grow businesses effectively. Spare capacity is used to support inspirational charities and ambitious start-ups. We care about creating strategies that are sustainable and build towards a better future.

### **ZS**

ZS is a professional services firm that works side by side with companies to help develop and deliver products that drive customer value and company results. From R&D to portfolio strategy, customer insights, marketing and sales strategy, operations and technology, we leverage our deep industry expertise and leading-edge analytics to create solutions that work in the real world. Our most valuable asset is our people, a fact that's reflected in our values-driven organization in which new perspectives are integral and new ideas are celebrated. ZSers are passionately committed to helping companies and their customers thrive. In industries ranging from healthcare and life sciences, to high-tech, financial services, travel and transportation, and beyond. We work under the assumption that there could be a better solution, and we always challenge ourselves to not be satisfied until we find it. When we search for talent, we look for people who aren't afraid to step outside the box to find the best path forward. People who thrive at ZS choose to operate beyond the traditional way of doing things to benefit both their clients and their careers. They explore new opportunities and chart their own professional futures. At ZS, hierarchy isn't a barrier to collaboration. Whether it's your first day or you've been working here for years, your expertise matters and it's never too early to make an impact. Our core values are: Treat people right; Do the right thing; Get it right.

## Pharmaceutical consulting

### Access Infinity Ltd

A specialist pharmaceutical consultancy with a focus on developing actionable market access, pricing and reimbursement solutions.

### AIX Consultancy

At AIX Consultancy, we possess a unique balance of soft skills (creativity, communication, interpersonal, strategic thinking) and hard skills (analytical, financial, modelling, programming) to help our clients tackle the most challenging issues in pharmaceutical/medical technology development and value demonstration. We believe that our novel approach can make health technology consulting and product development more efficient, thereby helping to reduce the overall cost of healthcare.

### Apex Healthcare Consulting

Apex Healthcare Consulting are expert specifically within the arenas of Pharmaceutical, Biotech Companies and Financiers. We bring a dynamic team of expert knowledge holders to guide client stakeholders through business opportunities within a rapidly evolving and dynamic healthcare landscape. Relevant and informed, we add value at every step.

### Kinapse

We're a global team of highly qualified experts, dedicated to helping our clients. In 2005, two experienced Life Sciences consultants founded Kinapse. They envisioned a Pharmaceutical Consulting organisation built on deep industry expertise and cemented by strong community values. That vision is as important to us now as it was then. We hire people who are fascinated by the fight to improve healthcare; who have aced Life Sciences courses at leading universities and have proven themselves in the industry. Our people are our DNA. They're what makes Kinapse unique and we get the most out of them with strong leadership.

### Novasecta

Novasecta is a specialist strategy consulting firm for pharmaceutical and biotech companies. We help pharmaceutical and biotech leadership teams to achieve more from their organisations. We enable our clients' leaders and teams to make excellent strategic decisions, evolve their operating models, and collaborate effectively externally.

PRMA Consulting We use our strategic consultancy and transformative digital applications to solve some of the most challenging market access issues facing pharmaceutical and biotechnology companies today.

### Team Consulting

We are experts in the design and development of medical devices 100% focused on medical We help our clients at pharmaceutical and MedTech device companies to develop better medical devices, from concept to launch.

## Public affairs consulting

### Access Partnership

Specialise in the areas of government relations and regulatory affairs. Their clients include private- and public-sector stakeholders, as well as non-governmental organisations.

### APCO Worldwide

APCO Worldwide is an advisory and advocacy communications consultancy helping leading public and private sector organizations be catalysts for progress by navigating the challenges of today, acting with agility, anticipating social risk and building organizational reputations,

relationships and solutions to succeed. APCO is proudly an independent and majority women-owned business.

#### **Belmana**

A London-based research consultancy founded by two former government analysts with the aim of using research and analysis to improve the delivery of public services. Their clients include national and local government, regulators, and universities.

#### **Cratus**

A political engagement and community consultation company. They are focused on creating and improving partnerships between local authorities, the private and third sectors.

#### **FleishmanHillard Fishburn**

An international communications consultancy that covers a broad range of strategic communications, including public affairs. They work for business, government and NGO clients.

#### **FTI Consulting**

An international consultancy, which includes expertise in strategic communications, where they cover everything from brand development and investor relations to employee alignment and public affairs.

#### **Future Advocacy**

High impact research, advocacy, communications and campaigns for organisations creating positive change.

#### **Global Counsel**

An advisory firm, working with clients to navigate the critical area between business, politics and policymaking. They help companies and investors across a range of sectors anticipate the ways in which politics, regulation and public policymaking create both risk and opportunity – and to develop and implement strategies to meet these challenges.

#### **Hanbury Strategy**

Provide political insight and analysis and associated communication strategies for clients. Have offices in Berlin, London and Brussels.

#### **Lexington Communications**

A strategy and communications consultancy working with global brands – work in healthcare, responsible business, media, political analysis and insight.

#### **London Communications Agency**

A public relations and public affairs consultancy focused on London and London issues, ranging from health service change, major transport projects to long term regeneration schemes.

#### **Milltown Partners**

A global advisory firm working with influential organisations and individuals on the communications and public policy challenges that define their reputations.

#### **Portland**

International communications consultancy working with high profile organisations, governments and individuals.

### **Public First**

Helps organisations understand and influence public opinion through research and targeted communications campaigns, and help businesses craft policy ideas that Governments can realistically apply to difficult issues.

### **The Whitehouse Consultancy**

Work with clients in the private, public and charitable sectors to develop communications that influence public opinion, influence policy, legislation and regulations and build support among key opinion formers and decision makers. Working across policy areas that include energy and the environment, health and social care, food and nutrition, transport, education and housing and infrastructure.

### **WA Communications**

Specialise in helping business clients with complex policy, regulatory and communications challenges.

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## Research consulting

### Askew International Research

Askew International Research Ltd (AIR) is a UK-based international research company specialising in providing overseas research and business support services to its clients. AIR's key area of expertise lies in detailed research and analysis for our clients across a broad range of sectors and geographical locations.

### BritainThinks

We provide our clients with the insight they need to make better decisions. But we don't stop at insight. We give you the strategic counsel you need to achieve your goals. Our advice is always delivered with honesty and integrity – even when it is hard to hear. Every challenge is unique. So, we approach each with the fresh thinking it deserves. Working collaboratively with our clients, we build strong and lasting relationships.

### Decision Technology Ltd

Decision Technology is a research consultancy which provides bespoke services to commercial clients based on the statistical modelling of customer data, field surveys or online experiments. The company specialises in helping businesses and policymakers to understand and manage consumer decision making, drawing on quantitative disciplines such as experimental psychology, cognitive/behavioural science, statistics, economics and finance.

### Energy Aspects

Energy Aspects is an independent research consultancy specialising in global energy markets. Our team of experienced analysts have an industry-wide reputation for producing relevant, insightful and timely commentary. We analyse market fundamentals and forecast price movements. We develop in-depth research by combining our extensive data models with our network of high-level industry contacts and our forward-looking views on all major market trends.

## Scientific & Technical consulting

*Including software, computing, I.T*

### Adelard LLP

Adelard exists to provide independent and technically sound advice on how to engineer and assure the trustworthiness of computer-based systems. We are an influential, London based consultancy and product company working in the nuclear, medical, defence, finance, air traffic control and rail sectors and in critical infrastructure protection. Our team supports the delivery of several critical projects. Our key clients include large multinationals as well as government agencies and other leading national and international infrastructure providers.

### Appian

At Appian, what we do is exactly who we are: our unique low-code software is a product of our unique people. We are building a community of generosity, innovation, and free-thinking to bring the best ideas out of the best team. Appian employees, or "Appianites" (as we call them), are passionate about challenging the status quo and improving the world through great software. We work in small, agile and collaborative teams who embody generosity of spirit and have an insatiable desire to learn. Our approach gives individuals greater ownership and input into decisions and makes for a more efficient and happier workplace.



### **BearingPoint Ltd**

We deliver management and technology consulting with a difference. We drive change in our clients' businesses by creating customized solutions on a personal basis.

### **BJSS**

We're the leading technology and engineering consultancy for business. Trusted by our clients, we collaborate to deliver complex, innovative technology, engineering and industry solutions that millions of people use every day.

We make digital transformation and user engagement a reality. Passionate about design, we engineer world-class technology solutions embracing strategy, software, cloud, data, AI and Automation. Our teams of talented technologists and consultants use our Enterprise Agile approach to build dynamic technology platforms that scale and accelerate time to value.

### **Cambridge Consultants**

Cambridge Consultants is a leading professional services company in the Cambridge hi-tech cluster. We operate globally, with particular focus in Europe, America and Asia. We specialise in helping our clients achieve the seemingly impossible, through the development of breakthrough technology-based products and services. With a 60 year track record of world firsts, we tackle the world's most difficult problems - from the world's most advanced grocery fulfilment system, through mission-critical global satellite communications systems, to ultra-miniature medical implants. The skills and experience of our 800 designers, engineers, scientists and mathematicians combine to create a melting pot of innovation, which creates a remarkably stimulating and diverse working environment.

### **CamIn (Cambridge Innovation Consulting)**

CamIn is an expert consulting firm dedicated to helping companies capitalise on game-changing technologies through world-class technology and industry expertise. At CamIn, our passion and expertise for cutting through the technology hype is unleashing new game-changing opportunities and solving technology challenges for ambitious organisations all over the world, with a portfolio of success stories. With ten years of global innovation, we are defining a new way forward for emerging technology investment and strategic planning. It is all about identifying low-hanging fruit, not over-hyped technologies.

### **Capgemini Invent**

Capgemini Invent combines strategy, technology, data science and creative design to help clients harness new technologies to overcome their greatest business challenges.

### **Chartwell Consulting**

Chartwell Consulting is a rapidly growing Operations Consulting firm, combining structured methodology, client engagement and problem solving to consistently deliver 20-50% increases in manufacturing performance within 3 to 9 months. A different kind of Consultancy: Hidden Opportunity is in every organisation. We help them obtain it. We specialise in the manufacturing sector, working daily with on-site teams comprising of all levels of an organisation, from operators to global directors, to overcome the hardest challenges facing industry. Our knowledge and experience are derived from over 250 projects, yet we constantly seek to learn, develop and improve. Chartwell is a results-based organisation, not content with simply leaving behind a report. We are proud of our Results Guarantee: a promise to our clients that without results, we do not ask for a fee.

### **DreamsAi**

DreamsAI is a project-based company that builds fully automated software. We focus in reducing company overhead by replacing repetitive tasks with software-driven "robot". The robots are capable of emulating and integrating the actions of a human by interacting within digital systems to execute scheduled business process.

### [Innovia Technology](#)

Innovia is a Cambridge-based innovation consultancy. We work in multidisciplinary teams to create exciting new products and services for some of the largest companies in the world. Clients like Procter & Gamble, LEGO, Kraft Heinz, and Jaguar Land Rover trust us to help them invent the future. We are looking for creative people with backgrounds in physics, engineering, life sciences, chemistry, materials science, and behavioural science who want to apply knowledge from their degrees to real-world challenges in a collaborative environment. The work we do is remarkably varied. You'll find yourself working as part of a multidisciplinary project team, using your discipline-specific knowledge and desk-based research skills to find innovative solutions for clients across industries such as medical, energy, food, cosmetics, and apparel - all while maintaining a great work-life balance. We offer a comprehensive training programme to all new recruits to make it easier to bridge the gap between studying and consultancy.

### [Oakdene Hollins Ltd](#)

We are experts in science-led research and value-driven consulting for the circular economy. We work with private and public sectors to embed sustainable practices which improve environmental impacts, business efficiency and profitability. Our strategic advice is backed by sound data analysis and a deep understanding of our clients' needs.

### [Oxford Insights](#)

We are a young consultancy who work with governments and organisations worldwide to help them get the best out of technology. We specialise in areas including artificial intelligence, digital transformation, leadership development, evidence-based policy and technology startups.

### [Rapid Innovation Group \(RIG\)](#)

Commercialising Sustainable Technologies. Rapid Innovation Group is a commercialisation firm focused on high impact industrial technologies that have a global application where defensibility is primarily based on the strength of their intellectual property.

### [Science Group](#)

Science Group is a leading science-led consulting and product development company, part of the hi-tech cluster and a global operator. We have well-known, high-profile clients and we help them exploit the promises of science & technology to solve seemingly intractable problems. This means we work on truly breakthrough products which could change our world, identify new markets/technologies for our clients, help them ensure their products meet exacting regulatory requirements or map out a go-to-market strategy. In the last year we've undertaken projects that included helping the UK government address the Covid-19 pandemic through the rapid development of an innovative ventilator; reducing the need for excessive pesticide usage by developing advanced precision spraying systems for use in agriculture; helping industry meet the increasing demand for hand sanitisers and disinfectants through assisting with regulatory approvals; and working with food & beverage companies to explore the alternatives to plastics for packaging. Our people are mainly scientists and engineers, people like you. We work in open, stimulating environments, we all seek to make a difference in whatever we do and we support each other. One of the great things about Science Group, is that we are big enough to offer structure and career development options but small enough that if you make a difference, you'll be noticed.

### [Siemens Management Consulting](#)

We are the global management consultancy for one of the world's most innovative engineering and technology companies. We drive the digital transformation forward and provide Siemens and numerous other clients in the technology sector with consulting services, ranging from strategy through to implementation.



### **TNG Technology Consulting GmbH**

TNG Technology Consulting is a value-based consulting partnership focused on high end information technology. We support our customers with state-of-the-art tools and innovative ideas. Our mission is to analyze and solve the strategic or routine IT problems our customers have. Our people have the freedom to grow and the responsibility to do so. We believe that a rational cooperation between ourselves and our customers is both achievable and mutually beneficial.

### **TRL Ltd**

We are an independent company of engineers, consultants and technical specialists.

### **TTP Plc**

TTP is an independent technology company where scientists and engineers collaborate to invent, design and develop new products and technologies. With a 30-year history of invention, our multidisciplinary teams are able to deliver across the scope of a project, from research through to ideas, design, engineering and manufacture. TTP's state-of-the-art technical facilities are part of Europe's largest technology hub in Cambridge, UK. Here, we work across a wide spectrum of industries - including health, telecoms, industrials and consumer - to create breakthrough solutions that bring strong commercial value to clients and the benefits of technology to all.

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## Other (miscellaneous) firms working in specialist/niche areas

### Helios

Helios is the aviation consultancy of Egis, focusing on air traffic management and airports, with a worldwide reputation for excellence and integrity.

### Inverto (A BCG Company)

International procurement consulting & supply chain management. As an international consultancy, we are one of the leading specialists for strategic procurement and supply chain management in Europe. We identify and realize potential for process optimization and cost reduction for our clients and support them in the transformation of procurement.

### Lintstock Ltd

Based in London's Borough Market, Lintstock is a corporate governance advisory firm that works with the Boards of Directors of leading European companies. We act as a retained adviser to a significant proportion of companies in the FTSE 350 and are experiencing increasing demand in the UK corporate and non-corporate markets and overseas.

### RTX

At RTX, we're a diverse team of explorers united in our goal to push the boundaries of known science – and solve the world's most complex problems.

We design. We engineer. We code. We research. We patent. We test. We learn. We iterate. We manufacture. We produce. We are advancing aviation, building smarter defense systems and creating innovations to take us deeper into space. Progress is not inevitable. It is initiated – by tirelessly asking the hard questions and finding answers. Progress defines the future and defines us – because the progress we make matters.

### Simon-Kucher & Partners

We help our clients grow their revenues and profits. Faster, better, and more sustainably than anyone else. We do this by optimizing their pricing, sales, and marketing strategies. Simon-Kucher is a global consultancy with a clear focus on top-line growth. With more than 1,400 employees in 25 countries worldwide, we deliver measurable revenue and profit growth for clients from all industries and regions. Our projects increase our clients' profitability by 100 to 500 basis points on average.

### Portas Consulting

The global strategy consultancy dedicated to sport and physical activity. We are dedicated to help our clients harness the power of sport & physical activity for the benefit of all.

### Qinetiq

We are a world-centre of excellence in research and development, and act as catalyst for fast-track innovation, offering outstanding experimentation facilities, technical, engineering and scientific expertise. The land, sea and air ranges we operate are some of the most advanced in the world.

We evaluate, integrate and secure the platforms, systems, information and assets on which missions depend. We offer customers agile and realistic testing and training experiences that are reliable, cost-effective and an accurate representation of the threats and challenging scenarios they face.

## About this guide

Please note, we are not responsible for the content of external websites. Some descriptions have been shortened for length.

If you notice a broken link or a non-existent website, we would be grateful of your informing us.

All information was correct at the time of writing.

Last updated July 2023

If you need this document in an alternative format, please contact [enquiries@careers.cam.ac.uk](mailto:enquiries@careers.cam.ac.uk).

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If you are an employer hoping to be a part of the directory, please contact us on [enquiries@careers.cam.ac.uk](mailto:enquiries@careers.cam.ac.uk)

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