Index of Organisations: Consultancy

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Name of organisation	Boston Consulting Group (The)
What does the organisation do?	Consulting
Where were you located?	Berlin, Germany
What did you do?	I worked on a project with a team of other consultants, preparing and analysing data, creating slides, and running workshops
For how long did you do it?	9 - 12 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Social Media - LinkedIn, Facebook, Twitter etc
What did you personally gain from the experience (insights, skills etc.)?	I learned that I want to stay in academia a bit longer, but also gained many practical skills, like excel, and what consultancy actually is
What were your average weekly earnings?	> £400
How long in advance did you start to arrange this experience?	7-9 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	A job offer
If you needed a work permit or special visa, how did you obtain one?	

Which year of your University course were you in when you arranged it?	Penultimate
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	

Management Studies Tripos Finalist

Name of organisation	CIL Management Consultants
What does the organisation do?	They are a strategy consulting firm, specialising in due diligence projects for private equity clients.
Where were you located?	London (near St Paul's)
What did you do?	I supported projects in an analyst role which involved conducting cold calling programmes, doing desktop research, analysing financial data and writing slides to be sent to clients / client meetings.
For how long did you do it?	4 - 8 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Careers Service advertisement
What did you personally gain from the experience (insights, skills etc.)?	Improved massively my powerpoint and excel skills. Learnt more about what a full-time position in consulting would be like, and gained insight to what it would be like to live in London. Feedback from the company also helped me consider how to excel in a professional environment.
What were your average weekly earnings?	> £400
How long in advance did you start to arrange this experience?	4-6 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	Helpful contacts;References
If you needed a work permit or special visa, how did you obtain one?	

Which year of your University course were you in when you arranged it?	Penultimate
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	I learnt about the company through the consulting careers fair booklet. I did not talk to them at the careers fair specifically, but I looked them up afterwards from the information in the booklet.

Natural Sciences Tripos Finalist

Name of organisation	Deloitte
What does the organisation do?	Professional Services Network (consulting, audit, tax, etc.)
Where were you located?	London
What did you do?	Technology consulting: partook in a systems migration project for one of the UK's 'Big Four' banks
For how long did you do it?	4 - 8 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Online searching inc. organisation websites
What did you personally gain from the experience (insights, skills etc.)?	Insight into working at such a large company, knowledge about what consulting involves, particularly technology consulting.
What were your average weekly earnings?	> £400
How long in advance did you start to arrange this experience?	I initially applied for a different role in February, was rejected in May due to a lack of places, but was then interviewed for this particular role a week later (late May);0-3 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	A job offer;Fast track through recruitment process;Helpful contacts
If you needed a work permit or special visa, how did you obtain one?	

Which year of your University course were you in when you arranged it?	Penultimate
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	

Information withheld.

Name of organisation	Global Strategy Group (GSG), KPMG
What does the organisation do?	Professional services, primarily in three focus areas: Tax, Audit, Advisory. The Global Strategy Group is a worldwide network under the Advisory branch that provides strategy consulting services for local and international clients.
Where were you located?	Hong Kong
What did you do?	Market research through secondary sources and expert interviews - Brainstorming business strategies - Designing powerpoint decks for clients and regulatory bodies
For how long did you do it?	4 - 8 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Online searching inc. organisation websites
What did you personally gain from the experience (insights, skills etc.)?	Insight into how KPMG tackles business problems (problem frameworks, approach, etc.)- Understanding of the scope and nature of KPMG GSG's work- Day-to-day of strategy consulting- Powerpoint slide design skills
What were your average weekly earnings?	>£400
How long in advance did you start to arrange this experience?	7-9 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	A job offer;Fast track through recruitment process;Helpful contacts
If you needed a work permit or special visa, how did you obtain one?	Local resident

Which year of your University course were you in when you arranged it?	Penultimate
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	

Economics Tripos Finalist

Name of organisation	IMD Group Ltd.
What does the organisation do?	Management Consulting
Where were you located?	Bristol, UK
What did you do?	Interned as a Business Analyst. I managed an internal project looking at how we could grow the business and expand into new markets.
For how long did you do it?	4 - 8 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Speculative application
What did you personally gain from the experience (insights, skills etc.)?	Insight into the types of projects that consultants work on & the frameworks/tools they useSkills in data analysis, research, and communication (including report writing and presenting)Understanding of UK public sector consultancy work
What were your average weekly earnings?	£250 - £399
How long in advance did you start to arrange this experience?	0-3 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	A job offer;Helpful contacts;References
If you needed a work permit or special visa, how did you obtain one?	

Which year of your University course were you in when you arranged it?	Penultimate
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	I made a speculative application to IMD because I wanted to work in Bristol (where I live!) over the summer and get a real insight into what consulting was like. IMD was perfect for this; because it's quite a small firm (~50 employees), there's a chance t

Geographical Tripos Finalist

Name of organisation	Innovia Technology
What does the organisation do?	Technology consulting for variety of firms.
Where were you located?	Cambridge, UK
What did you do?	Worked on range of projects in design, technology roadmapping, concept generation and technology research.
For how long did you do it?	9 - 12 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Word of mouth/networking - friends, family
What did you personally gain from the experience (insights, skills etc.)?	Many soft skills (presenting, report writing, literature reviews).Understanding and awareness of new technology areas outside my field.
What were your average weekly earnings?	£250 - £399
How long in advance did you start to arrange this experience?	7-9 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	References
If you needed a work permit or special visa, how did you obtain one?	

Which year of your University course were you in when you arranged it?	Penultimate
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	

Engineering Tripos Finalist

Name of organisation	Oliver Wyman
What does the organisation do?	Management Consulting, mainly in the Financial Services industry
Where were you located?	Athens, Greece
What did you do?	Worked on a management consulting project - was responsible for drafting the final strategy presentation. Performed research and analysis of information which were used in presentations.
For how long did you do it?	9 - 12 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Word of mouth/networking - Cambridge alumni, GradLink, College networks
What did you personally gain from the experience (insights, skills etc.)?	Exposure with senior colleagues and clients IT skills (Excel, Powerpoint)Time- management and organisational skills
What were your average weekly earnings?	£250 - £399
How long in advance did you start to arrange this experience?	0-3 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	A job offer;Further vacation experience
If you needed a work permit or special visa, how did you obtain one?	

Which year of your University course were you in when you arranged it?	Intermediate (2nd of 4 year course)
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	

Engineering Tripos Penultimate

Name of organisation	Roland Berger
What does the organisation do?	An international strategy consultancy that specialises in due diligence work in their London office.
Where were you located?	London, England
What did you do?	I joined two teams during my 8 weeks to assist in due diligence projects for private equity firms, researching companies they were interested in acquiring and helping assess the quality of the acquisition. For this I conducted desk-based market research and competitor analysis, interviewed experts and put together slides for client presentations. I was given a lot of responsibility although I had never worked in consulting before.
For how long did you do it?	4 - 8 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Online searching inc. organisation websites
What did you personally gain from the experience (insights, skills etc.)?	I learned a lot about the nature of consultancy and as my first experience in a professional office environment like this picked up a lot of soft skills for professional life. Everybody was friendly and I was given lots of opportunities to pick up skills in project planning/powerpoint/graphics/Excel/basic modelling/interview design. One consultant even took time to give me a one-on-one Excel workshop!
What were your average weekly earnings?	> £400
How long in advance did you start to arrange this experience?	10-12 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	A job offer

If you needed a work permit or special visa, how did you obtain one?	
Which year of your University course were you in when you arranged it?	Penultimate
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	

Natural Sciences Tripos Finalist

Name of organisation	Takeout Consultancy
What does the organisation do?	Strategy Consulting
Where were you located?	London and Guangzhou
What did you do?	Involved in a team working on a flagship project which aims to help Carlsberg Group set up its digital presence in China.
For how long did you do it?	4 - 8 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Speculative application
What did you personally gain from the experience (insights, skills etc.)?	How consulting works. Excel modelling. Editing PPT slides.
What were your average weekly earnings?	< £249
How long in advance did you start to arrange this experience?	4-6 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	None of the above
If you needed a work permit or special visa, how did you obtain one?	NIL

Which year of your University course were you in when you arranged it?	First
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	

Economics Tripos Penultimate

Name of organisation	TNG Technology Consulting
What does the organisation do?	Technical consulting for companies in and around the Munich area.
Where were you located?	Unterfoehring, Munich, Germany
What did you do?	Worked on an internal project (other interns worked on both internal and external projects). Projects were made up of mostly programming work.
For how long did you do it?	4 - 8 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Other Cambridge University Department
What did you personally gain from the experience (insights, skills etc.)?	I improved my German language skills (German not required for the job) as well as gaining an insight into what consulting was like as a job and especially technical consulting. It improved my programming skills and widened my horizons during tech days and workshops. It was also good to live and work in a foreign country.
What were your average weekly earnings?	£250 - £399
How long in advance did you start to arrange this experience?	7-9 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	References
If you needed a work permit or special visa, how did you obtain one?	

Which year of your University course were you in when you arranged it?	First
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	

Computer Science Tripos Penultimate

Name of organisation	White Space Strategy
What does the organisation do?	They are a boutique strategy consulting firm that work on a range of different sectors and client projects.
Where were you located?	Oxford
What did you do?	I supported client projects by conducting desktop research as well as a cold calling programme. Towards the end of the internship, I also conducted initial analysis on data from a survey to direct future project work.
For how long did you do it?	4 - 8 weeks
In which vacation?	Summer
How did you first find out about this opportunity?	Careers Service advertisement
What did you personally gain from the experience (insights, skills etc.)?	Improved my excel, powerpoint, and general analytical skills. Gained insight into consulting as a sector. Extremely friendly and social atmosphere, and the people are genuinely happy to help you learn! Benefited from the advice of mentors and their buddy system.
What were your average weekly earnings?	£250 - £399
How long in advance did you start to arrange this experience?	4-6 months
Do you think this opportunity might be available to other Cambridge students?	Yes
As a result of this experience were you offered anything?	A job offer;Helpful contacts;References
If you needed a work permit or special visa, how did you obtain one?	

Which year of your University course were you in when you arranged it?	Penultimate
Which year did you have this experience?	2018
Do you have any other comments regarding your experience?	Learnt about the company through the consulting careers fair booklet. I did not see them at the fair directly, but looked them up online after learning about them from the booklet.

Natural Sciences Tripos Finalist